Century Paper \& Board Mills Limited

Clean - Green - Sustainable


Annual Report 2011


## Theme

The theme of this years annual report is focussed on the human capital of the Century Paper. This capital does not appear on the balance sheet but without it, materials cannot be transformed into high quality products by the machines. It is hoped that stakeholders, confidence will further enhance by having the information about our human capital.


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## Vision

To be the market leader and an enduring force in the paper, board and packaging industry, positively influencing and providing value to our stakeholders, society and our nation.

## Mission

To strive incessantly for excellence and sustain our position as a preferred supplier of quality paper, board and packaging material within a team environment and with a customer focused strategy.


## Core Values



## The Organization



Strength


Aftab Ahmad Chief Executive Officer


Management 64 Executives 199
Supervisors 368
Operating Staff 1,079

Experience (years)


Management 1,505 Executives 2,703
Supervisors 5,745 Operating Staff 7,979

## Total 17,931

Qualification
Professionals 126
Technical 282
Master/Graduates 124 Skilled Workers 1,178
}

## Finance



Management 14
Executives 21

- Supervisors 11

Operating Staff 5
Total 51
Experience (years)


Total 726

## Qualification



Syed Ahmad Ashraf
Chief Financial Officer

## Highlights of 2011



## Key Figures

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
|  | (Rupees in million) |  |
| Gross sales | 13,959 | $\mathbf{1 1 , 3 2 3}$ |
| Net sales | 11,779 | 9,702 |
| Profit pre tax | 735 | 71 |
| Profit post tax | 405 | 42 |
| EBITDA | 2,452 | 1,966 |
| Share capital |  |  |
| Ordinary shares | 707 | 707 |
| Preference shares | 3,004 | 3,004 |
| Shareholders equity | 5,300 | 4,895 |
| Total assets | 14,069 | 14,069 |
| Capital expenditure | 238 | 174 |
| Capital employed | 10,524 | 10,970 |
| Long-term financing | 5,225 | 6,075 |

## Key Ratios

|  | 2011 | 2010 |
| :--- | ---: | ---: |
| Earnings / (loss) per share - Rupees | 0.21 | $(2.99)$ |
| Debt equity ratio | $40: 60$ | $46: 54$ |
| Leverage ratio | $1.23: 1$ | $1.39: 1$ |
| Current ratio | $1.06: 1$ | $0.99: 1$ |
| Quick ratio | $0.20: 1$ | $0.26: 1$ |
| Asset coverage ratio | $2.69: 1$ | $2.32: 1$ |
| Interest coverage ratio | $1.76: 1$ | $1.06: 1$ |
| Debt servicing coverage ratio | $1.35: 1$ | $1.24: 1$ |
| Debtors turnover - Days | 20 | 20 |
| Inventory turnover - Days | 85 | 71 |
| Price earning ratio | $73.33: 1$ | $(5.35): 1$ |
| Breakup value per share - Rupees | 32.48 | 26.75 |

## Corporate Information

Board of Directors

Iqbal Ali Lakhani (Chairman)
Zulfiqar Ali Lakhani
Amin Mohammed Lakhani
Tasleemuddin Ahmed Batlay
A. Aziz H. Ebrahim

Shahid Ahmed Khan
Kemal Shoaib - Nominee Director (NIT)

## Advisor

## Sultan Ali Lakhani

Chief Executive Officer
Aftab Ahmad
Email: aftab-ahmad@centurypaper.com.pk

## Chief Financial Officer

Syed Ahmad Ashraf
Email: ahmad-ashraf@centurypaper.com.pk

## Audit Committee

Zulfiqar Ali Lakhani (Chairman)
Amin Mohammed Lakhani
Tasleemuddin Ahmed Batlay

## Executive Committee

Iqbal Ali Lakhani (Chairman)
Aftab Ahmad (Chief Executive Officer)
Tanveer Ahmad Khalid (GM - Marketing)

## Company Secretary

Mansoor Ahmed
Email: mansoor-ahmed@centurypaper.com.pk

## External Auditors

BDO Ebrahim \& Co.
Chartered Accountants
2nd Floor, Block C, Lakson Square Building No. 1, Sarwar Shaheed Road, Karachi 74200
Email: info@bdoebrahim.com.pk
Website: www.bdoebrahim.com.pk

## Head Office \& Registered Office

Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi - 74200, Pakistan.
Phone: (021) 35698000
Fax: (021) 35681163, 35683410
Email: info@centurypaper.com.pk
Website: www.centurypaper.com.pk
Lahore Office
14-Ali Block, New Garden Town, Lahore - 54600, Pakistan.
Phones: (042) 35886801-4
Fax: (042) 35830338
Mills
62 KM, Lahore-Multan Highway, N-5,
District Kasur, Pakistan.
Phones: (049) 4511464-5,
(049) 4510061-2

Fax: (049) 4510063

## Shares Registrar

FAMCO Associates (Private) Limited
State Life Building No. 1-A, First Floor, I.I.Chundrigar Road, Karachi. Website: www.famco.com.pk

## Bankers

Allied Bank Limited
Barclays Bank PLC
Faysal Bank Limited
Habib Bank Limited
HSBC Bank Middle East Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
NIB Bank Limited
Oman International Bank S. A. O. G
Standard Chartered Bank (Pakistan) Limited
Soneri Bank Limited
Habib Metropolitan Bank Limited

## Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the 28th Annual General Meeting of CENTURY PAPER \& BOARD MILLS LIMITED will be held on Monday October 17, 2011 at 10:30 a.m. at Avari Towers Hotel, Fatima Jinnah Road, Karachi to transact the following business :

1. To receive, consider and adopt the audited financial statements for the year ended June 30, 2011 with the Directors and Auditors reports thereon.
2. To appoint Auditors and fix their remuneration.

Dated : September 12, 2011
By Order of the Board

(MANSOOR AHMED)
Company Secretary

## NOTES

1. The share transfer books of the Company will remain closed from October 11, 2011 to October 17, 2011 (both days inclusive). Transfers received by the Shares Registrar of the Company, M/s. FAMCO Associates (Private) Limited, State Life Building No. 1-A, 1st Floor, I.I. Chundrigar Road, Karachi upto October 10, 2011 will be considered in time for the purpose of attendance of Annual General Meeting.
2. A member who has deposited his/her shares into Central Depository Company of Pakistan Limited, must bring his/her participant s ID number and CDC account/sub-account number alongwith original Computerized National Identity Card (CNIC) or original Passport at the time of attending the meeting.
3. A member entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend, speak and vote instead of him/her.
4. Forms of proxy to be valid must be properly filled-in/executed and received at the Company's Registered Office situated at Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi not later than forty-eight hours before the time of the meeting.
5. Members are requested to notify the Shares Registrar of the Company promptly of any change in their addresses.
6. Members who have not yet submitted photocopy of their Computerized National Identity Cards (CNIC) are requested to send the same to our Shares Registrar at the earliest.
7. Form of proxy is enclosed herewith.


Strength


Jahanzeb Ali Akhtar General Manager Production


Supervisors 192 Operating Staff 619 Total 891

Experience (years)


Qualification

Dngineers 35

- Technical 137
- Master/Graduates 30
Skilled Workers 689




## Marketing

## Strength



Management 8
Executives 13
Supervisors 5
Total 26
Experience (years)


Management 165
Executives 156
Supervisors 56
Total 377


Tanveer Ahmed Khalid
General Manager Marketing
Business Unit - Paper \& Board

# Milestones 

## Production Capacity

Commenced commercial production with three machines having capacity of 30,000 Metric Tons per annum.

1996 Started 12.3 MW captive Power Generation Plant as Century Power Generation Limited (a former subsidiary).

1997 Enhanced production capacity to 50,000 Metric Tons through addition of a three layers board machine (PM-4).

Added an Offline Coating Machine (CM-2).
Enhanced production capacity to 60,000 Metric Tons after re-engineering of production facilities. Installed Dissolved Air Floatation Plant (DAF), the first of its kind in Pakistan for treatment of effluent in Paper and Board Sector.

Enhanced production capacity to 80,000 Metric Tons per annum after installation of twin layer board machine (PM-5).

Added a Corrugated Boxes Manufacturing Plant with capacity of 22,000 Metric Tons per annum.
2005 Converted Power Generators to dual fired configuration i.e. oil and natural gas.

Enhanced un-bleached and bleached pulp capacities.

Added a new Corrugator with capacity of 24,000 Metric Tons per annum.

2011 Enhanced Box Making capacity to 30,000 Metric Tons per annum after a new box machine is added with capacity of 8,000 Metric Tons per annum.

## 2009 Enhanced production capacity to 240,000 Metric Tons per annum as Coated Board Duplex Plant (PM-7) started its commercial operations. <br> 2009

2008 Enhanced captive power generation capacity
to 30 MW as new 18 MW cogeneration plant to 30 MW as new 18 MW cogeneration plant started commercial operations.
2006 Enhanced production capacity to 110,000 Metric Tons per annum after installation of Paper Machine (PM-6).

Added Online Coating facility to three layers board machine (PM-4).

Laid foundation for new Coated Duplex Board Plant (PM-7).

## Sales Revenue (Gross)

1996 Achieved Rupees One Billion Revenue mark.

2000 Achieved Rupees Two Billion Revenue mark.

2004 Achieved Rupees Three Billion Revenue mark.

2007 Achieved Rupees Four Billion Revenue mark.

2008 Achieved Rupees Five Billion Revenue mark.

2009 Achieved Rupees Eight Billion Revenue mark.

2010 Achieved Rupees Eleven Billion Revenue mark.


2011 Achieved Rupees Thirteen Billion Revenue mark.


## Certifications and Awards

1998 Awarded ISO - 9002 - QMS certification.

2002 Awarded Best Corporate Award on Annual Report for the year 2000 and 2001 in a competition organized jointly by Institute of Chartered Accountants of Pakistan (ICAP) and Institute of Cost and Management Accountants of Pakistan (ICMAP).

2003 Awarded Best Corporate Award on Annual Report for the year 2002.

2004 Recognized by Karachi Stock Exchange (KSE) as one of the Top 25 Companies for the year 2002 and 2003.

2006 Recognized by Karachi Stock Exchange (KSE) as one of the Top 25 Companies for the year 2004.

2007 Awarded Best Corporate Award on Annual Report for the year 2005.

2008 Awarded Best Corporate Award on Annual Report for the year 2007.

Awarded Best Environmental Reporter in ACCA-WWF Pakistan Environmental Reporting Awards 2007 in the Local Listed Company Category.

2011 Awarded the certification on "Integrated Management System (IMS) which consists of:

- Quality Management System (QMS) ISO 9001: 2008;
- Environmental Management System (EMS) ISO: 14001:2004 and
- Occupational Health and Safety Assesment series (OHSAS) 18001:2007.
$\square$


## Business Ethics and Practices

Our core business is to manufacture paper, paperboard and packaging products to provide local businesses and individuals quality products of international standard. We are very strong believer of the fact that Ethics and Good Practices play a vital role in advancement and betterment of the Company. To support our belief, we endeavor our best to follow these ethical and good practices.

## Corporate Governance

We as a responsible corporate citizen strongly adhere to Corporate Governance principles and comply with regulatory obligations enforced by regulatory agencies for improving corporate performance. We believe in uprightness of performance and expect it to be a fundamental responsibility of our employees to act in the Company's best interest while holding confidential information. We expect our employees to neither solicit internal information from others nor disclose company's figures, data or any material information to any unauthorized persons/body.

## Human Resource Development

We believe in individual respect and growth. Our employment and HR policies develop individuals without race, religion, gender or any other discriminative factors. We provide equal opportunities with a team based management style employing incessant training and development programs for employees. These continuous improvement policies enhance efficiencies and knowledge and create a constructive and affirmative environment.

## Transparent Financial Policies

We develop fair and transparent financial policies for conducting business. We ensure transparency and integrity and follow the principles of accounting and finance as approved by regulations and contemporary accounting codes. Any unsupportive or false entry, infringement of accounts for individual or company gain is strongly incoherent with our business codes and ethics.

Marketing and Industry Practices

We believe in free and fair business practices and open
competitive markets. Developing any association within the segment, industry or with competitors to distort the pricing and availability is contradictory to our business code of conduct. Any anti-trust activity such as price fixing, monopolization or forming cartel of suppliers is prohibited. Our marketing policies are customer focused, placing high values in satisfying their requirements with emphasis on quality, service and product development. As a long term marketing strategy we vision to diversify and add value to our products while maintaining close liaisons with markets, customers and their needs.

## Business Risk Management

Our risk management policies are geared to enhance shareholders worth, improve credit worthiness and minimize credit risk while diversifying income, supplier and customer bases and maintaining relationships with financial institutions.

## Social and Community Commitments

We believe in community development without political affiliations with any persons or group of persons working for gains. We contribute our resources for better environment with an unprejudiced approach. Our Safety, Health and Environment (SHE) policies are geared towards unbiased employees betterment. Our positive contribution towards Community Related Services especially in health and education adds to economic development.

## Environmental Management System - EMS

We invest in environmental projects with environment friendly policies to improve health and safety standards of employees, communities and surroundings. Our EMS continuously improves in light of advancement in technology and new understandings in Safety, Health and Environmental science. We are driving towards zero waste generation at the source and materials will be reused and recycled to minimize the need for treatment or disposal and to conserve resources and environment. We are working for the conservation of natural resources, energy and biodiversity by continuously improving our processes, practices and products.

Environment policy
At Century, we make our best possible efforts to:

- Ensure environment friendly operations, products and services.
- Mitigate environmental impacts through effective implementation of ISO 14001 in order to achieving conformance to applicable laws and regulations.
- Promote environmental awareness to all employees and the community.
- Establish objectives \& targets for continual improvement in resource conservation by waste control and safe operating practices.

Safety policy
At Century, we are committed to:

- Improve Occupational Health and Safety (OH \& S) performance continuously in all areas of operations.
- Implement necessary controls and measures for mitigation of accidents and associated risk by setting objectives and following applicable legal and other requirements.
- Promote $\mathrm{OH} \&$ S practices through training of employees for healthy and safe work environment.
- Communicate Safety Policy to all stakeholders and review it periodically for ensuring adequacy and compliance with OHSAS 18001 standards.

Quality Policy
Century excels in manufacturing of quality Paper, Paperboard and Corrugated Boxes for packaging.

Century, a customer focused company, is always ready to accept challenges for achieving its mission.

Centurys quality objectives are designed for enhancing customer satisfaction and operational efficiencies.

Century is committed to building Safe, Healthy and Environment friendly atmosphere.

Century, with its professional and dedicated team, ensures continual improvement in quality and productivity through effective implementation of Quality Management System.

Century values the social and economic well being of its partners and strives for a harmonious environment conducive to team performance.

## Statement of Value Added <br> for the year ended June 30, 2011

|  | 2011 | \%age | 2010 | \%age |
| :---: | :---: | :---: | :---: | :---: |
|  | (Rupees in thousands) |  |  |  |
| Wealth Generated |  |  |  |  |
| Turnover (including sales tax and SED) Less: Purchased material and services | $\begin{gathered} 13,948,503 \\ (8,748,828) \end{gathered}$ |  | $\begin{gathered} 11,323,052 \\ (7,275,335) \end{gathered}$ |  |
| Value Added | 5,199,675 |  | 4,047,717 |  |
| Other Income | 88,398 |  | 74,336 |  |
| Wealth Generated | 5,288,073 | 100 | 4,122,053 | 100 |
| Wealth Distributed |  |  |  |  |
| To Employees Salaries, benefits and related costs | 566,158 | 11 | 478,436 | 12 |
| To Government Income Tax , Sales Tax, Import Duty and Workers walfare fund | 2,599,188 | 49 | 1,706,221 | 41 |
| To providers of Capital Financial Charges on borrowed funds | 963,042 | 18 | 1,141,099 | 28 |
| Retained for reinvestment and future growth Depreciation, amortization and retained profit | 1,159,685 | 22 | 796,297 | 19 |
|  | 5,288,073 | 100 | 4,122,053 | 100 |

2011


[^0]2010


[^1]
## Engineering



Shiekh Nadeemullah General Manager Engineering

## Power Plant \& Utilities

Qualification


Karamatullah Khan Niazi
General Manager
Power Plant \& Utilities

## Summarized Six Year Data

(Rupees in million)

|  | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |  |
| Share Capital |  |  |  |  |  |  |
| Ordinary shares | 707 | 707 | 707 | 707 | 643 | 643 |
| Preference shares | 3,004 | 3,004 | - | - | - | - |
| Reserves | 1,589 | 1,184 | 1,172 | 2,226 | 2,262 | 2,178 |
| Shareholders Equity | 5,300 | 4,895 | 1,878 | 2,933 | 2,904 | 2,821 |
| Subordinated loan | 1,000 | 1,000 | 1,650 | 1,650 | 1,575 | - |
| Long-term financing | 4,225 | 5,075 | 7,691 | 6,181 | 3,940 | 773 |
| Deferred taxation (Assets) / Liabilities | - | (212) | (190) | 352 | 365 | 362 |
| Capital employed | 10,525 | 10,970 | 11,219 | 11,135 | 8,811 | 3,958 |
| Property plant and equipment | 9,384 | 9,879 | 10,454 | 10,855 | 8,590 | 3,377 |
| Long-term assets | 38 | 49 | 57 | 34 | 11 | 5 |
| Net current assets / Working capital | 252 | (21) | 72 | 36 | 1 | 242 |
| Profit and Loss |  |  |  |  |  |  |
| Sales gross | 13,959 | 11,323 | 8,332 | 5,036 | 4,415 | 3,844 |
| Sales net | 11,779 | 9,702 | 7,152 | 4,361 | 3,844 | 3,353 |
| Gross profit / (loss) | 2,010 | 1,447 | (74) | 318 | 306 | 459 |
| Operating profit / (loss) | 1,698 | 1,212 | (294) | 137 | 214 | 386 |
| Profit / (loss) before tax | 735 | 71 | $(1,595)$ | 37 | 124 | 308 |
| Profit / (loss) after tax | 405 | 42 | $(1,054)$ | 28 | 83 | 204 |
| EBITDA | 2,452 | 1,966 | 400 | 415 | 480 | 633 |
| Cash Flows |  |  |  |  |  |  |
| Net cash flow from operating activities | 735 | (473) | (211) | (865) | 243 | 367 |
| Net cash flow from investing activities | (234) | (163) | (567) | $(2,591)$ | $(5,210)$ | $(1,489)$ |
| Net cash flow from financing activities | (850) | (292) | 1,511 | 2,315 | 4,742 | 1,242 |
| Changes in cash and cash equivalents | (350) | (928) | 733 | $(1,141)$ | (225) | 120 |
| Cash and cash equivalents Year end | $(1,963)$ | $(1,613)$ | (685) | $(1,418)$ | (277) | (52) |
| Others |  |  |  |  |  |  |
| Employee Nos (at year end) | 1,710 | 1,631 | 1,520 | 1,609 | 1,239 | 1,076 |
| Number of shares issued (million) |  |  |  |  |  |  |
| Ordinary shares | 71 | 71 | 71 | 71 | 64 | 64 |
| Preference shares | 300 | 300 | - | - | - | - |
| Contribution to National Exchequer | 2,413 | 1,805 | 1,316 | 777 | 851 | 634 |



Net Sales v/s Profit after Tax (PAT)
(Rupees in Million)


Current Assets v/s Current Liabilities
(Rupees in Million)


Total Assets v/s Net Sales
(Rupees in Million)


Long Term Liabilities v/s Equity
(Rupees in Million)


## Financial Performance

|  |
| :--- | :--- | :--- | :--- |

EBITDA
(Rupees in Million)


Debtors Days v/s Creditors Days


Breakup Value v/s Market Value (Rupees)


Debit Equity Ratio


## Horizontal Analysis

|  | 2011 |  |  |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |
| Sales net <br> Cost of sales <br> Gross profit / (loss) <br> General and administrative expenses <br> Selling and distribution expenses <br> Other operating income <br> Other operating charges <br> Operating profit / (Ioss) <br> Financial charges <br> Profit / (loss) before taxation <br> Taxation <br> Profit / (loss) after taxation | $\begin{array}{r} 11,779 \\ (9,769) \\ 2,010 \\ (227) \\ (105) \\ 88 \\ (68) \\ 1,698 \\ (963) \\ 735 \\ (330) \\ 405 \end{array}$ | $\begin{array}{r} 121 \\ 118 \\ 139 \\ 110 \\ 133 \\ 119 \\ 296 \\ 140 \\ 84 \\ 1,050 \\ 1179 \\ 964 \end{array}$ | $\begin{array}{r} 9,702 \\ (8,255) \\ 1,447 \\ (207) \\ (79) \\ 74 \\ (23) \\ 1,212 \\ (1,141) \\ 70 \\ (28) \\ 42 \end{array}$ | $\begin{array}{r} 136 \\ 114 \\ (1,955) \\ 140 \\ 136 \\ 123 \\ 31 \\ (412) \\ 88 \\ (4) \\ (5) \\ (4) \end{array}$ | 7,152 $(7,226)$ $(74)$ $(148)$ $(58)$ 60 $(74)$ $(294)$ $(1,300)$ $(1,594)$ 540 $(1,054)$ | $\begin{array}{r} 164 \\ 179 \\ (23) \\ 122 \\ 141 \\ 150 \\ 123 \\ (215) \\ 1,300 \\ (4,308) \\ (6,000) \\ (3,764) \end{array}$ |
| BALANCE SHEET |  |  |  |  |  |  |
| NON CURRENT ASSETS <br> Property plant and equipment <br> Operating fixed assets <br> Capital work in progress <br> Intangible assets <br> Long-term loans and advances <br> Long-term deposits <br> Deferred taxation | $\begin{array}{r} 9,365 \\ 19 \\ 31 \\ 4 \\ 3 \\ \hline \end{array}$ | $\begin{array}{r} 95 \\ 68 \\ 76 \\ 80 \\ 100 \\ \hline \end{array}$ | $\begin{array}{r} 9,851 \\ 28 \\ 41 \\ 5 \\ 3 \\ 213 \end{array}$ | $\begin{array}{r} 97 \\ 9 \\ 82 \\ 125 \\ 100 \\ 112 \end{array}$ | $\begin{array}{r} 10,158 \\ 296 \\ 50 \\ 4 \\ 3 \\ 190 \end{array}$ | $\begin{array}{r} 264 \\ 4 \\ 192 \\ 67 \\ 100 \\ 100 \end{array}$ |
| CURRENT ASSETS <br> Stores and spares <br> Stock in trade <br> Trade debts <br> Loans and advances <br> Trade deposits and short-term prepayments <br> Other receivables <br> Tax refunds due from Government <br> Taxation-net <br> Short-term investment <br> Cash and bank balances | $\begin{array}{r} 877 \\ 2,670 \\ 736 \\ 56 \\ 9 \\ 24 \\ 69 \\ 75 \\ 130 \end{array}$ | $\begin{array}{r} 119 \\ 143 \\ 97 \\ 64 \\ 129 \\ 240 \\ 128 \\ 55 \\ -9 \end{array}$ | $\begin{array}{r} 739 \\ 1,869 \\ 760 \\ 88 \\ 7 \\ 10 \\ 54 \\ 137 \\ 265 \end{array}$ | $\begin{array}{r} 121 \\ 138 \\ 151 \\ 140 \\ 33 \\ 250 \\ 174 \\ 173 \\ 65 \end{array}$ | $\begin{array}{r} 610 \\ 1,357 \\ 504 \\ 63 \\ 21 \\ 4 \\ 31 \\ 79 \\ 407 \end{array}$ | $\begin{array}{r} 169 \\ 91 \\ 122 \\ 332 \\ 111 \\ 12 \\ 21 \\ 2,633 \\ 2,544 \end{array}$ |
| EQUITY AND LIABILITIES <br> SHARE CAPITAL AND RESERVES |  |  |  |  |  |  |
| Issued, subscribed and paid-up capital Ordinary shares Preference shares <br> Reserves | $\begin{array}{r} 707 \\ 3,004 \\ 1,589 \end{array}$ | $\begin{aligned} & 100 \\ & 100 \\ & 134 \end{aligned}$ | $\begin{array}{r} 707 \\ 3,004 \\ 1,184 \end{array}$ | $\begin{aligned} & 100 \\ & 100 \\ & 101 \end{aligned}$ | $\begin{array}{r} 707 \\ 1,172 \end{array}$ | 100 53 |
| NON CURRENT LIABILITIES <br> Subordinated loan Long-term financing Deferred taxation Retention money payable | $\begin{array}{r} 1,000 \\ 3,375 \\ \hline \end{array}$ | $\begin{array}{r} 100 \\ 80 \\ - \\ - \end{array}$ | $\begin{array}{r} 1,000 \\ 4,225 \end{array}$ | $\begin{aligned} & 61 \\ & 58 \end{aligned}$ | $\begin{array}{r} 1,650 \\ 7,245 \\ - \\ - \end{array}$ | 100 121 - - |
| CURRENT LIABILITIES <br> Trade and other payables Financial charges payables Short-term borrowings Retention money payable Current portion of long-term financing Taxation-net | $\begin{array}{r} 1,005 \\ 446 \\ 2,093 \\ 850 \end{array}$ | $\begin{aligned} & 110 \\ & 146 \\ & 111 \\ & 100 \end{aligned}$ | $\begin{array}{r} 916 \\ 305 \\ 1,878 \\ 850 \end{array}$ | $\begin{array}{r} 105 \\ 51 \\ 172 \\ 191 \end{array}$ | $\begin{array}{r} 871 \\ 595 \\ 1,091 \\ 446 \end{array}$ | 151 302 76 - 212 |



## Vertical Analysis

(Rupees in million)

|  | 2011 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |  |  |
| Sales net <br> Cost of sales <br> Gross profit / (loss) <br> General and administrative expenses <br> Selling and distribution expenses <br> Other operating income <br> Other operating charges <br> Operating profit / (loss) <br> Financial charges <br> Profit / (loss) before taxation <br> Taxation <br> Profit / (loss) after taxation | 11,779 $(9,770)$ 2,010 $(227)$ $(105)$ 88 $(68)$ 1,698 $(963)$ 735 $(330)$ 405 | 100.00 82.94 17.06 1.93 0.89 $(0.75)$ 0.58 $(14.42)$ 8.18 6.24 2.80 3.44 | 9,702 <br> $(8,255)$ <br> (207) <br> (80) <br> 74 <br> 1,212 <br> $(1,141)$ <br> $(28)$ 42 | 100.00 85.09 14.91 2.13 0.82 $(0.76)$ 0.24 $(12.49)$ 11.76 0.73 0.29 0.43 | 7,152 $(7,226)$ $(74)$ $(148)$ $(58)$ 61 $(74)$ $(294)$ $(1,300)$ $(1,595)$ 540 $(1,054)$ | 100.00 101.03 <br> 2.07 <br> (0.85) <br> 1.03 4.11 (22.30) <br> (14.74) |
| BALANCE SHEET |  |  |  |  |  |  |
| NON CURRENT ASSETS <br> Property plant and equipment <br> Operating fixed assets <br> Capital work in progress <br> Intangible assets <br> Long-term loans and advances <br> Long-term deposits <br> Deferred taxation | $\begin{array}{r} 9,365 \\ 19 \\ 31 \\ 4 \\ 3 \\ \hline \end{array}$ | $\begin{array}{r} 66.56 \\ 0.14 \\ 0.22 \\ 0.03 \\ 0.02 \end{array}$ | $\begin{array}{r} 9,851 \\ 28 \\ 41 \\ 5 \\ 3 \\ 213 \end{array}$ | $\begin{array}{r} 70.02 \\ 0.20 \\ 0.29 \\ 0.04 \\ 0.02 \\ 1.51 \end{array}$ | $\begin{array}{r} 10,158 \\ 296 \\ 50 \\ 4 \\ 3 \\ 190 \end{array}$ | $\begin{array}{r} 73.73 \\ 2.15 \\ 0.36 \\ 0.03 \\ 0.02 \\ 1.38 \end{array}$ |
| CURRENT ASSETS <br> Stores and spares <br> Stock in trade <br> Trade debts <br> Loans and advances <br> Trade deposits and short-term prepayments <br> Other receivables <br> Tax refunds due from Government <br> Taxation-net <br> Short-term investment <br> Cash and bank balances <br> TOTAL ASSETS | $\begin{array}{r} 878 \\ 2,670 \\ 736 \\ 56 \\ 9 \\ 24 \\ 69 \\ 75 \\ \hline \end{array}$ | $\begin{array}{r} 6.24 \\ 18.98 \\ 5.23 \\ 0.40 \\ 0.06 \\ 0.17 \\ 0.49 \\ 0.53 \\ 0.92 \\ 100.00 \end{array}$ | $\begin{array}{r} 739 \\ 1,869 \\ 759 \\ 88 \\ 7 \\ 10 \\ 54 \\ 137 \\ 265 \\ 14,069 \end{array}$ | $\begin{array}{r} 5.25 \\ 13.28 \\ 5.39 \\ 0.63 \\ 0.05 \\ 0.07 \\ 0.38 \\ 0.97 \\ 1.88 \\ 100.00 \end{array}$ | $\begin{array}{r} 610 \\ 1,357 \\ 504 \\ 63 \\ 21 \\ 4 \\ 31 \\ 79 \\ 407 \\ 13,777 \end{array}$ | $\begin{array}{r} 4.43 \\ 9.85 \\ 3.66 \\ 0.46 \\ 0.15 \\ 0.03 \\ 0.23 \\ 0.57 \\ 2.95 \\ 100.00 \end{array}$ |
| EQUITY AND LIABILITIES <br> SHARE CAPITAL AND RESERVES <br> Issued, subscribed and paid-up capital <br> Ordinary shares <br> Preference shares <br> Reserves | $\begin{array}{r} 707 \\ 3,004 \\ 1,589 \end{array}$ | $\begin{array}{r} 5.03 \\ 21.35 \\ 11.29 \end{array}$ | $\begin{array}{r} 707 \\ 3,004 \\ 1,184 \end{array}$ | $\begin{array}{r} 5.03 \\ 21.35 \\ 8.42 \end{array}$ | $\begin{array}{r} 707 \\ 1,172 \end{array}$ | $\begin{aligned} & 5.13 \\ & 8.51 \end{aligned}$ |
| NON CURRENT LIABILITIES <br> Subordinated loan Long-term financing Deferred taxation Retention money payable | $\begin{array}{r} 1,000 \\ 3,375 \\ - \\ - \end{array}$ | $\begin{array}{r} 7.11 \\ 23.99 \end{array}$ | $\begin{array}{r} 1,000 \\ 4,225 \end{array}$ | $\begin{array}{r} 7.11 \\ 30.03 \end{array}$ | $\begin{aligned} & 1,650 \\ & 7,245 \end{aligned}$ | $\begin{aligned} & 11.98 \\ & 52.59 \end{aligned}$ |
| CURRENT LIABILITIES <br> Trade and other payables <br> Financial charges payables <br> Short-term borrowings <br> Retention money payable <br> Current portion of long-term financing <br> Taxation-net <br> TOTAL EQUITY AND LIABILITIES | $\begin{array}{r} 1,005 \\ 446 \\ 2,093 \\ 850 \\ \hline- \\ 14,069 \end{array}$ | $\begin{array}{r} 7.14 \\ 3.17 \\ 14.88 \\ 6.04 \\ - \\ 100.00 \end{array}$ | $\begin{array}{r} 916 \\ 305 \\ 1,878 \\ \hline- \\ 850 \\ - \\ 14,069 \end{array}$ | $\begin{array}{r} 6.51 \\ 2.17 \\ 13.35 \\ \hline 6.04 \\ - \\ 100.00 \end{array}$ | $\begin{array}{r} 871 \\ 595 \\ 1,091 \\ 44 \overline{6} \\ 44- \\ 13,777 \end{array}$ | $\begin{array}{r} 6.32 \\ 4.32 \\ 7.92 \\ 3.24 \\ - \\ 100.00 \end{array}$ |






Shahid Ahmed Khan
Director

Tasleemuddin Ahmed Batlay Director

Aftab Ahmad

Chief Executive Officer

## Kemal Shoaib

Nominee Director (NIT)



## Chairman s Message

I am pleased to report that the financials of your Company have shown a remarkable improvement for the second year in a row.

This standard of high performance is in continuation of the previous year s efforts and is a great source of satisfaction for me as the chairman of your Company.

I believe that the confidence and trust of the stakeholders will be re-strengthened by the continual improvement of results.

This year also, unfortunately the Company was not able to fully utilize its installed capacity due to restricted gas supply. The profit earned by the Company was just enough to provide return to its preference shareholders. However commitments with the financial institutions for the servicing of debt etc., restricted the distribution of any profit to preference as well as common shareholders.

Keeping in view the gas outages which do not appear to have any sign of improvement in the near future, enabling us to reach full capacity utilization continues to remain our biggest challenge.

I am hopeful and confident that the Company will soon reach a stage; where a distribution of reasonable return to equity holders will become possible. I am encouraged to say so as we drive strength from the professionally competent human resources of your Company. The theme of this year s annual report also depicts the same concept.

[^2]
## Directors Report

On behalf of the Board of Directors I am pleased to present the Annual Report of the Century Paper \& Board Mills Limited (CPBM) along with the audited financial statements and Auditors Report thereon, for the year ended 30th June 2011.

## Market

The market remained receptive for the Company s products during the year under review mainly due to the increasing trend of prices of paper and board in the international market.

Last year Your Directors had indicated that they were confident that the local market will soon become tuned to domestic products and its preference and inclination to use the imported products will taper off, thus creating a stable and regular market demand for Companys product.

The above has now become a reality and it is very encouraging that the Company s paperboard especially the Polo brand produced on PM-7 has now been accepted in the market as a good substitute for the imported board.

The import substitution by the Company s paper and board will result in substantial foreign exchange saving for the country.

## Operations

This year also, the optimal operation of machines could not be achieved due to frequent stoppages in the supply of natural gas during the winter months. The Company however used the expensive proposition of continuing production on alternate fuel as better margins of the products supported by the demand in the market made it feasible to use this option.

During the year under review a production level of 159 thousand metric tons could be achieved as compared to last years production of 166 thousand metric tons. The capacity utilization for the year stood at $90 \%$ of the available capacity, and 66\% of the installed capacity (L.Y. 70\%).

## Sales

The influx of the imported paper and board in the local market was nominal due to the reason that the international prices of paper and board showed an upward trend for the second year in a row, thus resulting in a sustained volumes with better prices for the year under review.

The sales of the Company in quantitative terms for the year under review were155 thousand metric tons (L.Y. 162 thousand metric tons). The rupee value of the gross sales for the year under review showed an impressive increase over the last year and stood at Rs.13,959 million (L.Y. Rs. 11,323 million). This depicts an increase of $23.28 \%$.

Gross Sales
(Rupees in Billion)


## Financials

Your Directors report with satisfaction that for the second year in a row the financials of the Company have shown an overall improvement as compared to the previous year. This has been made possible due to more focussed strategies, defined objectives and support of a team of dedicated professionals.

The net turnover for the year under review is recorded at Rs. 11,779 million (L.Y. Rs. 9,702 million). Gross profit of the Company for the year under review stood at Rs. 2,010 million as compared to Rs. 1,447 million of the last year. The operating profit for the year under review stood at Rs.1,698
million as compared to operating profit of Rs. 1,211 million of the last year.

Your Directors are pleased to report the increase in profit after taxation which has been posted at Rs. 405 million as compared to profit after taxation of Rs. 42 million of the last year.

The summary of the operating results of the Company for the year under review alongwith the comparatives for the last year are as under:
20112010
(Rupees in Million)

| Sales | 11,779 |
| :--- | :---: |
| Cost of Sales | $(9,769)$ |
| Gross Profit | 2,010 |
| Administrative, Selling and Other Expenses | $(400)$ |
| Other Income | $8,255)$ |
| Operating Profit | 1,698 |
| Financial Charges | $(310)$ |
| Net Profit before Tax | $(963)$ |
| Taxation | 735 |
| Net Profit after Tax | $(330)$ |
| Sales Volumes (Metric Tons) | 405 |



## Earnings per Share

Your Company has earned a profit of Rs. 405 million after tax, which without taking out the effect of outstanding preference dividend, translates into earnings per share of Rs. 5.73 as compared to earnings per share of Rs. 0.60 of the last year.

As the Company has issued preference shares therefore as per reporting requirements, the profit has to be attributed to the preference shareholders up to the amount of the dividend outstanding, which for the current year is Rs. 391 million. Thus the earnings attributable to the common shareholders is Rs. 15 million and earnings per common share is Re. 0.21.

## Appropriations

Your Directors have not recommended any appropriation of profit due to the reason that the Company has to service principal plus profit of the financial institutions and sukuk holders.

## Market Capitalization

The Capital Markets of the country remained subdued throughout the year. The market capitalization of your Company also fluctuated with the trends of the market. During the year the share of the Company touched the high of Rs. 21.94 on 2nd August 2010 with the market capitalization of Rs. $1,550.79$ million. The share touched the low of Rs. 14.66 during the year on 26th February 2011 and 21st April 2011 and the market capitalization was at Rs. 1,036.27 million.

At the close of the year, the market capitalization was Rs. $1,088.52$ million, with a market value per share of Rs. 15.40 and break-up value per share of Rs. 32.48.

## Capital Investment

Your Company added another fully integrated Box Making Line with a per annum capacity of seven million boxes. The capital outlay for this project was Rs. 57.74 million. This additional capacity will enable the Company to cater for future growth of Box Business Customers.

Earnings per share (Rupees)


In addition and as a part of its strategic policy the Company added assets at a cost of Rs. 204.02 million.

## Contribution to the National Exchequer

Your Companys contribution to the National Exchequer amounted to Rs. 2,413 million as compared to Rs. 1,805 million of last year. This includes Rs. 180 million (L.Y. Rs. 146 million) as Income Tax, Rs. 2,169 million (L.Y. Rs. 1,621 million) as Sales Tax / Special Excise Duty and Rs. 63 million (L.Y. Rs. 38 million) as Customs Duty.

## Property Plant and Equipment <br> (Rupees in Billion)



## Board Meetings

Four meetings of the Board of Directors were held during the year ended 30th June 2011. Attendance by each Director was as under:

| Name of Director | Meetings Attended |
| :--- | :---: |
| Mr. Iqbal Ali Lakhani (Chairman) | 4 |
| Mr. Zulfiqar Ali Lakhani | 4 |
| Mr. Amin Mohammed Lakhani | 2 |
| Mr. Tasleemuddin A. Batlay | 4 |
| Mr. A. Aziz H. Ebrahim | 3 |
| Mr. Shahid Ahmed Khan | 3 |
| Mr. Kemal Shoaib | 3 |
| Mr. Aftab Ahmad (CEO) | 4 |

## Corporate and Financial Reporting Framework

Your Company is committed to good corporate governance. The Board acknowledges its responsibility in respect of Corporate and Financial Reporting Framework.

These Financial Statements together with the notes thereto have been drawn up, in conformity with the Companies

Ordinance, 1984. International Financial Reporting Standards wherever applicable have been followed in their preparation. Proper books of accounts have been maintained by the Company.

Appropriate accounting policies have been consistently applied in preparation of the Financial Statements and accounting estimates are based on reasonable and prudent judgement.

There are no doubts upon the Companys ability to continue as a going concern.

There has been no material departure from the best practices of the Code of Corporate Governance, as detailed in the listing regulations of the stock exchanges.

The system of internal control is sound in design and has been effectively implemented and monitored.

The six year summarized data about the financial performance of the Company alongwith the vertical and horizontal analysis is given separately in the annual report.

The Board of Directors certify that the financial statements, including the cash flow and the changes in equity; fairly present the state of affairs of the Company s business and of its operations.



## Compliance with the Code of Corporate Governance

The Statement of Compliance with the Code of Corporate Governance is annexed with the report.

## Pattern of Shareholding

Pattern of Shareholding of the Company as at 30th June 2011, along with the necessary information is annexed to this report.

There were 1,483 shareholders on the record of the Company as at 30th June 2011.

## Provident and Gratuity Funds

The funded retirement benefits i.e. the provident and gratuity funds of the employees of the Company are maintained by the Trustees and are audited at regular intervals. The values of the investments of the two funds as reported by the Trustees, as per the last audited accounts were as follows:

$$
\begin{array}{ll}
\text { Provident Fund } & \text { Rs. } 235 \text { million } \\
\text { Gratuity Fund } & \text { Rs. } 124 \text { million }
\end{array}
$$

## Audit Committee

The Board in accordance with the Code of Corporate Governance has set up an audit committee comprising of three non-executive Directors.

The terms of reference of the Audit Committee are those as specified in the Code of Corporate Governance. In addition the Audit Committee is free to ask for any information and explanation in order to satisfy itself regarding the financial statements and internal controls.

The committee meets at least once every quarter to review the financial statements and any major judgemental area with reference to Companys business. The Audit Committee gives its recommendation to the Board for the approval of financial statements which are duly endorsed by the CEO and CFO.

## Auditors

The Auditors BDO Ebrahim \& Company are the retiring auditors of the Company and offer their services for reappointment. They confirmed that they have been given satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan (ICAP) and the firm is fully compliant with the

International Federation of Accountants (IFAC) guidelines on Code of Ethics, as adopted by the ICAP.

The Boards Audit Committee and the Board of Directors recommend their re-appointment by the shareholders at the ensuing Annual General Meeting, as auditors of the Company for the year ending 30th June 2012.

## Corporate Social Responsibility

Your Directors are firm believers of the Corporate Social Responsibility (CSR) and are committed to the cause of protecting the environmental and adherence to social and ethical conduct.

For inculcating the spirit of ethical behaviour, commitment to excellence and customer focussed approach; a value system in the Company was launched later this year. The Directors consider it a long term investment in the betterment of the society as a whole.

Festivities like employee family mela, interdepartmental cricket matches and visits of students from different colleges and universities has also become a regular feature at the mills.

In the field of health the Company conducts medical camps for employees which have become a regular feature. The emphasis remains on the diagnostic aspects such as treatment of Hepatitis C and HIV . Blood samples of employees were tested and where required medical advice given.

In the field of education, summer camps have also became a regular event in the year. The purpose of summer camps was to impart skills of computers to the rural youth of our employees. Family members of our employees were imparted computer skills during summer camps.



## Safety Health Environment and Quality (SHEQ)

## A) Safety, Health and Environment (SHE)

Your Company is continually working to promote a Quality, Environment \& Safety Conscious Culture . The Company at regular intervals reviews its SHE framework and if needed takes concrete steps to improve the environmental performance of the Mills. In this regard continuous monitoring of energy consumption, gaseous emission from boilers, power plant and water usage is being done.

## B) Environmental Management System (EMS)

Your Company has adopted ISO 14001 standards and implemented the Environmental Management System (EMS). An international certification body AFNOR is also helping Company to manage all of its activities to ensure compliance with the Environmental Policy.

## C) Quality Management System (QMS)

Consistent quality day after day is the prime objective of your Company. In this regard ISO 9001:2000 system is in place and is providing guidance to control the quality of the product according to the international standards. The Company is able to improve processes and increase productivity under the umbrella of this system. To further embark upon the quality and improvement, the Company is adopting the PDCA cycle and is converting its system
according to newer versions of ISO 9001:2008.
D) Occupational Health and Safety Assessment Series (OHSAS)

Your Company's commitment to OHS is firm. It has implemented the standards 18001:2007 OHSAS and is making objective based efforts to eliminate unsafe and unhealthy work conditions. Hazards identification and Risk assessment are regularly performed, reviewed and all necessary preventive measures are taken to minimize accidents.

Emergency preparedness and response procedures and plans are established to deal with the accidents and emergency. Exercises are periodically carried out in order to check the effectiveness of these plans. Assembly zones and emergency exit points are identified and marked in the Mills. Responsibilities and authorities in emergency situations are clearly identified in the procedures. A safety and security arrangement layout also displayed in all the areas of operations for guidance and movement in any emergency situation.

Steps are being undertaken to impart comprehensive training to employees in the area of OHS. A Communication Participation and Consultation Program is in progress in order to create increased Safety Awareness.


Human Resource

It is the belief of your Company that employees play a vital role for the success of the organization. Better results are produced when the employees work as a team, trust each other and know each other. At the end of the day its all about good human resources that make the heart of the Company.

Human resources policy of the Company is designed with the ultimate goal to acquire and cultivate the individuals, shape them in an organized infrastructure, transform their creativities and professional excellences in order to achieve collective goals.

The Company has nourished an organizational culture which provides opportunities to learn and express in free and open manner creative skills and professional expertise. Employees are encouraged to excel in their individual careers based upon their professional merit.

Appropriate career paths and internal recognition program -mes are developed for both technical and management staff. Scope emanates from on-job training to enhanced skill programs through subject specialists and culminates into participation in local and international seminars and training.

Several recognition programmes like service awards, sports achievement awards and recognitions based upon performance and service are also in place.

Employee Relations
The relationship between the management and employees has been exemplary for the last many years. The Directors are pleased to record their appreciation for the hard work and devotion to duty by all cadres of employees.



## Outlook for the Year 2012

It is hoped that in year 2011-12 the GDP will grow at the rate as is anticipated by the policy makers. If this happens the Company will be able to produce balanced results for the year 2011-12 with the assumptions that international prices both for finished product and raw material will remain at our benchmark rate. Further it is hoped that the rupee dollar parity and the interest rates will also remain within the range.

The outages of natural gas which seriously limit our capacity utilization will continue to remain a point of concern for the coming year as well.

Acknowledgement
The Directors fully acknowledge the contribution and commitment of all stakeholders.

They are thankful to all of them, especially the financial institutions for their continued confidence and support of the Company.

On Behalf of the Board


Aftab Ahmad Chief Executive Officer

## Celebrating Kaizen Day at Mills



## Statement of Compliance With the Code of Corporate Governance



1. The Board comprises of seven Directors elected by the shareholders including one Director as the representative of the National Investment Trust Limited (NIT). Further the Chief Executive Officer (CEO) is also a deemed Director of the Board by virtue of his office. The majority of the Directors are non-executive Directors.
2. All the Directors of the Company are registered taxpayers and none of them has defaulted in payment of any loan to a banking company, DFI and NBFI, or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
3. The Directors have confirmed that none of them is serving as a Director in more than ten listed companies, including this Company.
4. The Company encourages representation of independent non-executive Directors and Directors representing minority interest on its Board of Directors.
5. No casual vacancy occurred in the Board during the current year.
6. The Board has developed a vision/mission statement. Significant policies of the Company are revised and updated as and when deem necessary.
7. All the powers of the Board have been duly exercised and decisions on material transactions and major judgemental area if any were taken by the Board. The Board approves the appointment and determination of remuneration and terms and conditions of employment of the CEO. As and when a vacancy falls the Board also approves the appointments of the Chief Financial Officer, Company Secretary and the Head of Internal Audit. It approves their remuneration and terms and conditions of employments, as recommended by the Chief Executive Officer.
8. The meetings of the Board were presided over by the Chairman and in his absence, by a Director elected by the Board for this purpose. The Board met at least once in every quarter. Written notices of the Board meeting, along with agenda were circulated at least seven days before the meetings. The minutes of the meeting were appropriately recorded and circulated in time.
9. During the year director were apprised of their duties, responsibilities and any significant change in the statutory requirements were brought to their knowledge.
10. The Board has formed an Audit Committee comprising three of its members, all of whom are non-executive Directors.
11. The meetings of the audit committee were held once every quarter to review interim and final results of the Company. The terms of reference of the committee have been in place for compliance.

12. The financial statements of the Company were duly reviewed by the audit committee and endorsed by the CEO and CFO. The Board approves the financial statements and considers the recommendation/s of the Audit Committee.
13. The Board has set up an effective internal audit function which is headed by a chartered accountant. The staff is qualified and experienced for the purpose and conversant with the policies and procedures of the Company.
14. The Directors report has been prepared in compliance with the requirements of the code containing the salient matters required to be disclosed.
15. The Company has adopted and circulated a Statement of Ethics and Business Practices, which has been signed by all the Directors and employees of the Company.
16. The Director, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
17. The Company has complied with all the corporate and financial reporting requirements of the Code.
18. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
19. The statutory auditors or the persons associated with them have not been appointed to provide any other services except in accordance with the listing regulations. The auditors have confirmed that they have observed IFAC guidelines in this regard.
20. We confirm that all other material principles contained in the Code have been complied with.

AFTAB AHMAD
Chief Executive Officer

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE 


#### Abstract

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of CENTURY PAPER \& BOARD MILLS LIMITED to comply with the Listing Regulation No. 37 (Chapter XI) of the Karachi Stock Exchange (Guarantee) Limited and Chapter XI of the Lahore Stock Exchange (Guarantee) Limited, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.


As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board s statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company s corporate governance procedures and risks.

Further, Sub-regulation (xiii) of Listing Regulation 37 notified by The Karachi Stock Exchange (Guarantee) Limited vide Circular KSE/-269 dated January 19, 2009 and Chapter XI of the Lahore Stock Exchange (Guarantee) Limited require the Company to place before the Board of Directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm s length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the Audit Committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm s length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2011.

## IVIVIV Statements

## Auditors Report to the Members

We have audited the annexed balance sheet of CENTURY PAPER \& BOARD MILLS LIMITED as at June 30, 2011 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Companys management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:
a) in our opinion proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
b) in our opinion:
i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
ii) the expenditure incurred during the year was for the purpose of the Companys business; and
iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2011 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

## Balance Sheet

as at June 30, 2011

| ASSETS |
| :--- |
| NON-CURRENT ASSETS |
| Property plant and equipment |
| Operating fixed assets |
| Capital work in progress |
| Intangible assets |
| Long-term loans and advances |
| Long-term deposits |
| Deferred taxation |
| CURRENT ASSETS |
| Stores and spares |
| Stock-in-trade |
| Trade debts |
| Loans and advances |
| Trade deposits and short-term prepayments |
| Other receivables |
| Tax refunds due from Government |
| Taxation - net |
| Cash and bank balances |
| TOTAL ASSETS |
| CQUITY AND LIABILITIES |
| SHARE CAPITAL AND RESERVES |
| Authorized share capital |
| 100,000,000 (2010: 100,000,000) ordinary shares of Rs. 10 each |
| 310,000,000 (2010: 310,000,000) preference shares of Rs. 10 each |
| COTAL EQUITY AND LIABILITIES |
| Issued, subscribed and paid-up capital |
| Ordinary shares |
| Preference shares portion of long-term financing |
| Reserves |
| Financial charges payable |
| Trade and other payables AND COMMITMENTS |
| NON-CURRENT LIABILITIES |
| Subordinated loan |
| Long-term financing |
| CURENT LIABILITIES |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees ‘000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees ‘000) } \end{gathered}$ |
| :---: | :---: | :---: |
| 5 | 9,365,235 | 9,850,801 |
| 6 | 19,198 | 28,416 |
|  | 9,384,433 | 9,879,217 |
| 7 | 31,286 | 41,463 |
| 8 | 4,032 | 4,501 |
|  | 2,825 | 2,905 |
| 9 | - | 212,547 |
|  | 9,422,576 | 10,140,633 |
| 10 | 877,475 | 738,727 |
| 11 | 2,669,500 | 1,868,914 |
| 12 | 735,847 | 759,663 |
| 13 | 55,917 | 87,902 |
| 14 | 9,362 | 6,968 |
| 15 | 23,891 | 10,164 |
| 16 | 68,571 | 53,926 |
| 17 | 75,443 | 137,451 |
| 18 | 129,919 | 264,930 |
|  | 4,645,925 | 3,928,645 |
|  | 14,068,501 | 14,069,278 |
|  | 1,000,000 | 1,000,000 |
|  | 3,100,000 | 3,100,000 |
|  | 4,100,000 | 4,100,000 |
| 19 | 706,834 | 706,834 |
| 20 | 3,004,046 | 3,004,046 |
|  | 3,710,880 | 3,710,880 |
| 21 | 1,588,792 | 1,183,677 |
|  | 5,299,672 | 4,894,557 |
| 22 | 1,000,000 | 1,000,000 |
| 23 | 3,375,000 | 4,225,000 |
|  | 4,375,000 | 5,225,000 |
| 24 | 1,005,331 | 916,281 |
| 25 | 445,586 | 305,080 |
| 26 | 2,092,912 | 1,878,360 |
| 23 | 850,000 | 850,000 |
|  | 4,393,829 | 3,949,721 |
| 27 |  |  |
|  | 14,068,501 | 14,069,278 |

The annexed notes from 1 to 49 form an integral part of these financial statements.

Chief Executive Officer

Director

## Profit and Loss Account

for the year ended June 30, 2011

|  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Sales - net | 28 | 11,779,054 | 9,702,311 |
| Cost of sales | 29 | $(9,769,526)$ | $(8,255,272)$ |
| Gross profit |  | 2,009,528 | 1,447,039 |
| General and administrative expenses | 30 | $(227,480)$ | $(207,105)$ |
| Selling and distribution expenses | 31 | $(105,160)$ | $(79,532)$ |
| Other operating charges | 32 | $(67,550)$ | $(23,006)$ |
| Other operating income | 33 | 88,398 | 74,336 |
| Operating profit |  | 1,697,736 | 1,211,732 |
| Financial charges | 34 | $(963,042)$ | $(1,141,099)$ |
| Profit before taxation |  | 734,694 | 70,633 |
| Taxation | 35 | $(329,579)$ | $(28,317)$ |
| Profit for the year |  | 405,115 | 42,316 |
| Earnings / (loss) per share - basic and diluted attributable to ordinary shareholders (Rupees) |  | 0.21 | (2.99) |
| Earnings / (loss) per share - basic and diluted (Rupees) |  |  |  |
| Profit for the year |  | 405,115 | 42,316 |
| Less: Dividend attributable to cumulative preference shares |  | $(390,526)$ | $(253,574)$ |
| Profit / (loss) attributable to ordinary shareholders |  | 14,589 | $(211,258)$ |
| Weighted average number of ordinary shares (in thousands) |  | 70,684 | 70,684 |
| Earnings / (loss) per share attributable to ordinary shareholders (Rupees) | 36 | 0.21 | (2.99) |

Appropriations have been reflected in the statement of changes in equity.

The annexed notes from 1 to 49 form an integral part of these financial statements.


## Statement of Comprehensive Income

## for the year ended June 30, 2011



| $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: |
| 405,115 | 42,316 |
| - | - |
| 405,115 | 42,316 |

The annexed notes from 1 to 49 form an integral part of these financial statements.


Chief Executive Officer


## Cash Flow Statement

for the year ended June 30, 2011

|  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |
| Cash generated from operations | 38 | 1,641,320 | 1,067,875 |
| Financial charges paid |  | $(822,536)$ | $(1,430,889)$ |
| Taxes paid - net |  | $(58,348)$ | $(86,947)$ |
| Gratuity paid |  | $(22,396)$ | $(22,775)$ |
| Workers' profit participation fund paid |  | $(3,791)$ | - |
| Long-term loans and advances - net |  | 469 | (337) |
| Long-term deposits - net |  | 80 | (100) |
| Net cash generated from / (used in) operating activities | 39 | 734,798 | $(473,173)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |
| Capital expenditure |  | $(237,788)$ | $(174,413)$ |
| Profit received on bank deposit accounts |  | 94 | 6,497 |
| Proceeds from sale of operating fixed assets |  | 3,333 | 4,930 |
| Net cash used in investing activities |  | $(234,361)$ | $(162,986)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |
| Proceeds from issue of preference shares |  |  | 3,004,046 |
| Transaction cost on issue of preference shares |  |  | $(30,283)$ |
| Repayment of long-term financing from banking companies |  | $(850,000)$ | $(446,429)$ |
| Repayment of subordinated loan |  | - | $(650,000)$ |
| Repayment of long-term sponsors / directors' loan |  | - | $(2,170,000)$ |
| Net cash used in financing activities |  | $(850,000)$ | $(292,666)$ |
| Net decrease in cash and cash equivalents |  | $(349,563)$ | $(928,825)$ |
| Cash and cash equivalents at the beginning of the year |  | $(1,613,430)$ | $(684,605)$ |
| Cash and cash equivalents at the end of the year |  | $(1,962,993)$ | $(1,613,430)$ |
| CASH AND CASH EQUIVALENTS |  |  |  |
| Cash and bank balances | 18 | 129,919 | 264,930 |
| Short-term borrowings | 26 | (2,092,912) | $(1,878,360)$ |
|  |  | $(1,962,993)$ | $(1,613,430)$ |

The annexed notes from 1 to 49 form an integral part of these financial statements.


## Statement of Changes in Equity

| Issued, subscribed and paid-up |  | Capital reserves |  |  | Revenue reserves |  |  | Sub total | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ordinary share capital | Preference share capital | Share premium | Merger reserve | Total | General reserve | Accumulated loss | Total |  |  |


Preference share capital - $3,004,046$ -

Total comprehensive income for
the year ended June 30, 2010
$\begin{array}{llllllllll}\text { Balance as at June 30, } 2010 & 706,834 & 3,004,046 & 984,652 & 7,925 & 992,577 & 1,232,750 & (1,041,650) & 191,100 & 1,183,677\end{array} \quad 4,894,557$

Total comprehensive income for


| Balance as at June 30, 2011 | 706,834 | $3,004,046$ | 984,652 | 7,925 | 992,577 | $1,232,750$ | $(636,535)$ | 596,215 | $1,588,792$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The annexed notes from 1 to 49 form an integral part of these financial statements.


Chief Executive Officer


## Notes to the Financial Statements <br> for the year ended June 30, 2011

1. STATUS AND NATURE OF BUSINESS

Century Paper \& Board Mills Limited ("the Company") was incorporated in Pakistan as a public limited company on August 2, 1984 under the Companies Ordinance, 1984 and its shares are quoted on Karachi and Lahore Stock Exchanges. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi, Pakistan. The Company is engaged in manufacturing and marketing of paper, board and related products.

## BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance), directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved financial reporting standards as applicable in Pakistan. Approved financial reporting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the provisions of the Ordinance. Wherever, the requirements of the Ordinance or directives issued by the SECP differ with the requirements of these standards, the requirements of the Ordinance and of the said directives have been followed.
2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for recognition of certain staff retirement benefits at present value.

These financial statements have been prepared following accrual basis of accounting except for cash flow information.
The preparation of these financial statements in conformity with approved accounting standards requires the management to exercise its judgment in the process of applying the Company's accounting policies and use of certain critical accounting estimates. The areas involving a higher degree of judgment, critical accounting estimates and significant assumptions are disclosed in note 4.25.
2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS
3.1 Amendments that are effective in current year but not relevant to the Company

The Company has adopted the amendments to the following accounting standards which became effective during the year:

Effective date
(annual periods beginning on or after)

IAS 32 Financial Instruments
February 01, 2010
IFRS 1 First time Adoption of International Financial Reporting Standards
January/July 01, 2010
IFRS 2 Share Based Payment
January 01, 2010
In April 2009 and May 2010, International Accounting Standards Board (IASB) issued amendments to various accounting standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

## Notes to the Financial Statements

## for the year ended June 30, 2011

> Effective date (annual periods beginning on or after)

Issued in April 2009
IAS 1 Presentation of Financial Statements January 01, 2010
IAS 7 Cash flows statement January 01, 2010
IAS 17 Leases
IAS 36 Impairment of assets
January 01, 2010
IAS 39 Financial Instruments: Recognition and Measurement
January 01, 2010
IFRS 5 Non Current Assets Held for Sales and Discontinued Operation
January 01, 2010
IFRS 8 Operating Segments
January 01, 2010
January 01, 2010
Issued in May 2010
IAS 27 Consolidated and Separate Financial Statements July 01, 2010
IFRS 3 Business Combination July 01, 2010
3.2 Amendments not yet effective

The following amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

IAS 1 Presentation of Financial Statements
July 01, 2012
IAS 12 Income Taxes
IAS 19 Employee Benefits
IAS 24 Related Party Disclosures
January 01,2013

IAS 27 Consolidated and Separate Financial Statements
IAS 28 Investments in Associates
IFRS 1 First time Adoption of International Financial Reporting Standards
January 01, 2013

IFRS 7 Financial Instruments Disclosures
July 01
IFRS 9 Financial Instruments - Classification and Measurement
January 01, 2013
IFRIC 14 The limit on a Defined Benefit Asset, Minimum Funding
Requirements and their Interaction
January 01, 2011
The Company expects that the adoption of the above amendments and interpretations of the standards will not affect the Company's financial statements in the period of initial application.

In addition to the above, amendments to various standards have also been issued by the IASB. Such interpretations are generally effective for accounting periods beginning on or after January 01, 2011. The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application.
4. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the presentation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.
4.1 Property plant and equipment
a) Operating fixed assets

These are stated at historical cost less accumulated depreciation and impairment losses, if any, except for freehold land which is stated at cost. Historical cost includes expenditure that is directly attributable to the acquisition of the item including borrowing costs (note 4.10). The cost of self constructed assets includes the cost of materials, direct labor and any other costs directly attributable to bringing the asset to a working condition for its intended use.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.
Plant and machinery includes spare parts of capital nature which can only be used in connection with an item of property, plant and equipment (note 4.4).

Depreciation on operating fixed assets is provided on a straight line basis. Full month's depreciation is charged on addition, while no depreciation is charged in the month of disposal or deletion of assets. Rates of depreciation, which are disclosed in note 5, are determined to allocate the cost of an asset less estimated residual value, if not insignificant, over its useful life.

The assets' residual values and useful lives are reviewed and adjusted, if significant, at each balance sheet date.
Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipments.

Disposal of assets is recognized when significant risks and rewards incidental to the ownership have been transferred to buyers. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognized in the profit and loss account.

Subsequent costs are included in asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the profit and loss account during the financial period in which they are incurred.
b) Capital work-in-progress

Capital work-in-progress are stated at cost and consist of expenditure incurred, advances made and other costs directly attributable to operating fixed assets in the course of their construction and installation. Cost also includes applicable borrowing costs. Transfers are made to relevant operating fixed assets category as and when assets are available for use.
4.2 Intangible assets

These are stated at cost less accumulated amortization and impairment losses, if any. Major computer software licenses are capitalized on the basis of cost incurred to acquire and bring to use the specific software. Amortization is provided on a straight line basis at the rates disclosed in note 7 to the financial statements.

Expenditure which enhances the performance of computer software beyond its original specification and useful life is recognized as a capital improvement and added to the original cost of the software.

Cost associated with maintaining computer softwares are recognized as an expense as and when incurred.
Impairment
The carrying amount of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indications exist, the assets' recoverable amounts are estimated in order to determine the extent of impairment loss, if any.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that is largely independent from other assets and group. Impairment losses are recognized as expense in profit and loss account.

## Notes to the Financial Statements

## for the year ended June 30, 2011

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

### 4.4 Stores and spares

Stores and spares are stated at cost less provision for slow moving and obsolete items. Cost is determined by using the moving average method. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as operating fixed assets under "Plant and machinery" category and are depreciated over a time period not exceeding the useful life of the related assets.
4.5 Stock-in-trade

Stock-in-trade, except for stock-in-transit, are valued at the lower of cost and net realizable value. Cost of raw material is determined by using the moving average method except for stock-in-transit.

Stock-in-transit is valued at cost comprising invoice value plus other charges incurred thereon.
Work-in-process and finished goods consist of the direct material costs, labor costs and an appropriate proportion of manufacturing overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less costs necessary to be incurred in order to make the sale.
4.6 Trade debts

Trade debts are recognized and carried at original invoiced amount which is fair value of the consideration to be received in future. An estimated provision for doubtful debts is made when collection of the full amount is no longer probable. Debts considered irrecoverable are written-off.
4.7 Other receivables

Other receivables are recognized at nominal amount which is fair value of the consideration to be received in future.
4.8 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit and loss account except to the extent that it relates to items recognized in other comprehensive income or directly in equity in which case it is recognized in other comprehensive income or directly in equity respectively.

Current

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.
b)

Deferred

Deferred tax is accounted for using the balance sheet liability method on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available in future years to utilize deductible temporary differences, unused tax losses and tax credits.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

Deferred tax is calculated based on tax rates that have been enacted or substantively enacted upto the balance sheet date and are expected to apply to the periods when the differences reverse. Deferred tax for the year is charged or credited to the profit and loss account.
4.9 Cash and bank balances

Cash in hand and at banks are carried at nominal amount.
4.10 Borrowings

Loans and borrowings are recorded at the proceeds received. Financial charges are accounted for on accrual basis. Short-term borrowings are classified as current liabilities unless the Company has unconditional right to defer settlement of the liability for at least twelve months after the balance sheet date.

Borrowing cost on long-term finances and short-term borrowings which are specifically obtained for the acquisition of qualifying assets are capitalized as part of cost of that assets. All other borrowing costs are charged to profit and loss account in the period in which these are incurred.
4.11 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.
4.12 Provisions

A provision is recognized in the balance sheet when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and amount of that obligation can be measured reliably. Provisions are determined by discounting future cash flows at appropriate discount rates wherever required. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.
4.13 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item. All financial liabilities are derecognized at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is included in profit and loss account.
4.14 Offsetting

Financial asset and financial liability are offset and the net amount is reported in the financial statements only when the Company has a legally enforceable right to set-off the recognized amounts and the Company intends to settle either on a net basis or realize the asset and settle the liability simultaneously.
4.15 Derivative financial instruments

The Company enters into derivative financial instruments. The derivatives that do not qualify for hedge accounting are recognized in the balance sheet at fair value with corresponding effect to profit and loss account.
4.16 Foreign currency translation

Transactions in foreign currencies are converted into Pak rupees at the rates of exchange prevailing on the dates of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak rupees at the rates of exchange prevailing at the balance sheet date. Exchange gains and losses are recognized in the profit and loss account.

## Notes to the Financial Statements

## for the year ended June 30, 2011

### 4.17 Staff retirement benefits

a) Defined benefit plan

The Company operates an approved defined gratuity fund for all its permanent employees who attain the minimum qualification period for entitlement to gratuity. Contributions to the fund are made based on actuarial recommendations and in line with the provisions of the Income Tax Ordinance, 2001. The most recent actuarial valuation was carried out at June 30, 2010 using the projected unit credit method (note 37). Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses for the plan at the end of previous reporting period exceed $10 \%$ of the higher of present value of defined benefit obligation and the fair value of plan assets at that date. The gains or losses in excess of amounts determined as per above said criteria are recognized over the expected average remaining working lives of the employees participating in the plan. The Company recognizes expense in accordance with IAS 19 "Employee Benefits".
b) Defined contribution plan

The Company also operates an approved contributory provident fund for all its permanent employees to which equal monthly contributions are made, both by the Company and the employees, at the rate of $10 \%$ of the basic salary.
4.18 Compensated absences

The Company accounts for compensated absences on the basis of unavailed leave balance of each employee at the balance sheet date.

### 4.19 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable from the sale of goods and services in the ordinary course of the Company's activities. Revenue from sale of goods is shown net of sales tax, special excise duty and sales discount.

Revenue is recognized when it is probable that the economic benefits associated with the transactions will flow to the Company and the amount of revenue can be measured reliably. The revenue arising from different activities of the Company is recognized on the following basis:

Sales of goods are recorded when the risks and rewards are transferred, that is, on dispatch of goods to customers.
Scrap sales are recognized on delivery to customers at realized amounts.
Return on deposit is accrued on time proportion basis by reference to the principle outstanding and the applicable rate of return.

Commission on insurance premium is recognized on accrual basis.
4.20 Cash and cash equivalents

Cash and cash equivalents comprise of cash and cheques in hand and balances with banks. Short-term borrowing facilities which are payable on demand and form an integral part of the Company's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.
4.21 Share capital

Share capital is classified as equity and recognized at the face value. Incremental costs, net of tax, directly attributable to the issue of new shares are shown as a deduction in equity.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

### 4.22 Earnings per share

The Company presents earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period.

Dividend and appropriation to reserves
Dividend and appropriations to reserves are recognized in the financial statements in the period in which these are approved.

Significant accounting judgements and critical accounting estimates / assumptions
The preparation of financial statements in conformity with approved accounting standards requires the management to:

- exercise its judgment in process of applying the Company's accounting policies, and
- use of certain critical accounting estimates and assumptions concerning the future.

The management has exercised judgment in applying Company's accounting policies for classification of Post Employment Benefits as Defined Benefits Plan and Defined Contribution Plan (note 4.17 and note 37) that have the most significant effects on the amount recognized in the financial statements.

The areas involving critical accounting estimates and significant assumptions concerning the future are discussed below:
a) Income taxes

The Company takes into account relevant provisions of the prevailing income tax laws while providing for current and deferred taxes as explained in note 4.8 of these financial statements.
b) Defined benefits plan

Certain actuarial assumptions have been adopted as disclosed in note 37 of these financial statements for valuation of present value of defined benefit obligation and fair value of plan assets. Any changes in these assumptions in future years might affect actuarial gains / losses recognized in those years with corresponding effect on carrying amount of defined benefit plan liability / asset.
c) Property, plant and equipment

Management has made estimates of residual values, useful lives and recoverable amounts of certain items of property, plant and equipment. Any change in these estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with corresponding effect on the depreciation charge and impairment loss.
d) Stores and spares

Management has made estimates for realizable amount of slow moving and obsolete stores and spares items to determine provision for slow moving and obsolete items. Any future change in the estimated realizable amounts might affect carrying amount of stores and spares with corresponding affect on amounts recognized in profit and loss account as provision / reversal.

## Notes to the Financial Statements

## for the year ended June 30, 2011

## 5. OPERATING FIXED ASSETS

The following is the statement of operating fixed assets:

| Description | Freehold land | Buildings on freehold land | $\begin{gathered} \text { Lease } \\ \text { hold } \\ \text { improvements } \end{gathered}$ | Plant and machinery (note 5.2 \& 5.3) | Furniture and fixtures | Vehicles | Electrical and other equipments | Computers | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Rupees in thousands) |  |  |  |  |  |  |  |  |

Year ended June 30, 2011
Net carrying value basis
Opening net book value (NB
Additions (at cost)
Disposals (NBV)
Depreciation charge
Closing net book value (note 5.1)

|  |  |  |  |  |  |  |  |  |
| ---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 278,390 | $1,325,010$ | - | $8,163,921$ | 5,776 | 43,681 | 15,272 | 18,751 | $9,850,801$ |
| - | 1,989 | - | 233,792 | 524 | 13,284 | 4,514 | 7,244 | 261,347 |
| - | - | - | - | - | $(3,048)$ | - | $(97)$ | $(3,145)$ |
| - | $(41,157)$ | - | $(676,940)$ | $(1,042)$ | $(9,320)$ | $(5,220)$ | $(10,089)$ | $(743,768)$ |
| 278,390 | $1,285,842$ | - | $7,720,773$ | 5,258 | 44,597 | 14,566 | 15,809 | $9,365,235$ |

Gross carrying value basis
Cost
Accumulated depreciation / impairment
Net book value

| 278,390 | $1,492,649$ | 6,995 | $11,608,164$ | 15,505 | 73,223 | 36,617 | 64,244 | $13,575,787$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | $(206,807)$ | $(6,995)$ | $(3,887,391)$ | $(10,247)$ | $(28,626)$ | $(22,051)$ | $(48,435)$ | $(4,210,552)$ |
| 278,390 | $1,285,842$ | - | $7,720,773$ | 5,258 | 44,597 | 14,566 | 15,809 | $9,365,235$ |

Year ended June 30, 2010
Net carrying value basis
Additions (at cost)
Disposals (NBV)
Depreciation charge
Closing net book value (note 5.1)

| 271,942 | $1,344,056$ | - | $8,461,378$ | 6,234 | 36,095 | 14,208 | 24,072 | $10,157,985$ |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| 6,448 | 21,563 | - | 381,785 | 518 | 19,339 | 5,725 | 4,378 | 439,756 |
| - | - | - | - | - | $(3,533)$ | - | - | $(3,533)$ |
| - | $(40,609)$ | - | $(679,242)$ | $(976)$ | $(8,220)$ | $(4,661)$ | $(9,699)$ | $(743,407)$ |
| 278,390 | $1,325,010$ | - | $8,163,921$ | 5,776 | 43,681 | 15,272 | 18,751 | $9,850,801$ |

Gross carrying value basis
Cost
Accumulated depreciation / impairment
Net book value

| 278,390 | $1,490,660$ | 6,995 | $11,379,993$ | 14,981 | 68,104 | 32,349 | 59,122 | $13,330,594$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | $(165,650)$ | $(6,995)$ | $(3,216,072)$ | $(9,205)$ | $(24,423)$ | $(17,077)$ | $(40,371)$ | $(3,479,793)$ |
| 278,390 | $1,325,010$ | - | $8,163,921$ | 5,776 | 43,681 | 15,272 | 18,751 | $9,850,801$ |

Depreciation rate \% per annum

- $\quad 2.5$ to 10
$20 \quad 5$ to 2010 to $20 \quad 20 \quad 10$ to $33 \quad 20$ to 33
5.1 The cost of fully depreciated assets which are still in use as at June 30, 2011 is Rs. 1,393 million and written down value is Rs. 1.46 million (2010: Rs. 807 million and written down value is Rs. 2.53 million).
5.2 The carrying value of assets which are impaired is Rs. 0.21 million (2010: Rs. 0.34 million).
5.3 Included in plant and machinery are some items with a cost of Rs. 16.87 million (written down value Rs. 0.85 million) [2010: Rs. 16.87 million (written down value Rs. 2.54 million)] which have been installed outside the premises of the factory and which are not under the possession and control of the Company. However, the economic benefits associated with these assets are flowing to the Company.


## Notes to the Financial Statements <br> for the year ended June 30, 2011

Lent
5.4 The depreciation charge for the year has been allocated as follows:

Cost of sales
General and administrative expenses
Selling and distribution expenses

5.5 The following operating fixed assets were disposed off during the year:

| Description | Cost | Accumulated <br> depreciation | Net Book <br> value | Sale <br> proceeds | Mode of <br> disposal <br> (Note 5.5.1) | Particulars of buyers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Rupees in thousands) |  |  |  |  |  |  |


| Plant and Machinery <br> Items having book value <br> upto Rs. fifty thousand | 5,621 | 5,621 | - | - | Various |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :--- |
| Vehicles |  |  |  |  |  |  |
| Honda City | 1,036 | 677 | 359 | 306 | Sale (Employee) | Mr. Naveed Athar |
| Honda Civic | 1,002 | 701 | 301 | 325 | Sale (Employee) | Mr. Karamatullah Khan Niazi |
| Toyota Corolla GLI | 969 | 678 | 291 | 312 | Sale (Employee) | Mr. Tanveer Ahmed Khalid |
| Toyota Corolla GLI | 969 | 678 | 291 | 378 | Sale (Employee) | Mr. Jameel Ahmad Khalid |
| Honda City | 835 | 584 | 251 | 266 | Sale (Employee) | Mr. Mansoor Ahmed |
| Suzuki Cultus | 560 | 392 | 168 | 183 | Sale (Employee) | Muhammad Rashid Dastagir |
| Suzuki Mehran | 519 | 73 | 446 | 456 | Stolen (Insurance Claim) Century Insurance Company Limited |  |
| Suzuki Alto | 469 | 285 | 184 | 246 | Sale (Employee) | Mr. Hafeez Ahmad Bhutta |
| Suzuki Mehran | 365 | 192 | 173 | 171 | Sale (Employee) | Mr. Javaid Raza |
| Suzuki Mehran | 365 | 192 | 173 | 168 | Sale (Employee) | Mr. Nadeem Daniel |
| Suzuki Mehran | 365 | 192 | 173 | 171 | Sale (Employee) | Mr. Asghar Ali |
| Suzuki Mehran | 365 | 175 | 190 | 181 | Sale (Employee) | Mr. Abid Ali Shah |
| Items having book value |  |  |  |  |  |  |
| upto Rs. fifty thousand | 346 | 298 | 48 | 113 | Various |  |
|  | 8,165 | 5,117 | 3,048 | 3,276 |  |  |


| Electrical and other equipment <br> Items having book value <br> upto Rs. fifty thousand |
| :--- |
| Computers <br> Items having book value <br> upto Rs. fifty thousand |
| Total -2011 |

5.5.1 The vehicles were sold to employees under the Company car scheme.

## Notes to the Financial Statements

## for the year ended June 30, 2011

$\left.\begin{array}{ll} & \\ \text { 6. } \quad \text { CAPITAL WORK-IN-PROGRESS } \\ & \text { This comprises of: } \\ & \text { Civil works } \\ \text { Plant and machinery } \\ \text { Advances to suppliers } \\ \text { Other }\end{array}\right]$

| Note | $\begin{gathered} 2011 \\ (\text { Rupees ‘000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 1,939 | - |
|  | 13,638 | 22,866 |
|  | 2,375 | 5,550 |
|  | 1,246 | - |
|  | 19,198 | 28,416 |
|  | 28,416 | 296,362 |
|  | 192,883 | 110,850 |
|  | $(202,101)$ | $(378,796)$ |
|  | 19,198 | 28,416 |
|  | 722 | 1,170 |
|  | 30,261 | 40,293 |
|  | 303 | - |
| 7.1 | 31,286 | 41,463 |
|  | 41,463 | 49,664 |
|  | 625 | 2,605 |
| 30 | $(10,802)$ | $(10,806)$ |
|  | 31,286 | 41,463 |
|  | $\begin{gathered} 53,992 \\ (22,706) \end{gathered}$ | $\begin{gathered} 53,367 \\ (11,904) \end{gathered}$ |
|  | 31,286 | 41,463 |
|  | 20-33.33 | 20-33.33 |
| 8.1 | 3,032 | 2,126 |
|  | 1,000 | 2,375 |
| 8.2 | 4,032 | 4,501 |
| 8.3 | 4,196 | 2,834 |
| 13 | $(1,164)$ | (708) |
| 8.4 | 3,032 | 2,126 |

8.2 Chief Executive Officer and Directors have not taken any loans and advances from the Company.
8.3 These loans are granted to employees of the Company principally for purchase of motor vehicles which do not carry mark-up, in accordance with their terms of employment excluding those who have been provided with Company maintained cars.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

| 8.4 | Outstanding period is as under: <br> Less than three years but more than one year More than three years |
| :---: | :---: |
| 9. | DEFERRED TAXATION <br> Deferred taxation |
| 9.1 | The net balance for deferred taxation is in respect of following temporary differences: <br> Deferred tax assets <br> Taxable loss <br> Turnover tax <br> Provision for slow moving stores and spares <br> Others |
|  | Deferred tax liabilities <br> Accelerated tax depreciation allowance |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 2,913 \\ 119 \end{array}$ | $\begin{array}{r} 1,693 \\ 433 \end{array}$ |
|  | 3,032 | 2,126 |
| 9.1 | - | 212,547 |
|  | 1,908,605 | 2,174,390 |
|  | 42,515 |  |
|  | 9,264 | 8,995 |
|  | 654 | 652 |
|  | 1,961,038 | 2,184,037 |
|  | (1,961,038) | $(1,971,490)$ |
|  |  | 212,547 |

9.2 Deferred tax asset arising due to timing difference calculated at applicable tax rates as at balance sheet date amounting to Rs. 75.193 million has not been recognized in these financial statements because of uncertainty regarding future profitability.

|  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 10. STORES AND SPARES |  |  |  |
| Stores |  | 260,062 | 183,518 |
| Spares |  |  |  |
| in hand |  | 616,551 | 532,949 |
| in transit |  | 27,331 | 47,960 |
|  |  | 643,882 | 580,909 |
|  |  | 903,944 | 764,427 |
| Provision for slow moving stores and spares | $\begin{aligned} & 10.1 \\ & 10.2 \end{aligned}$ | $(26,469)$ | $(25,700)$ |
|  |  | 877,475 | 738,727 |
| 10.1 Provision for slow moving stores and spares comprises of: |  |  |  |
| At beginning of the year | 29 | 25,700 | 22,000 |
| Recognized during the year |  | 4,800 | 3,700 |
| Written off during the year |  | $(4,031)$ | - |
| At end of the year |  | 26,469 | 25,700 |

[^3]
## Notes to the Financial Statements

## for the year ended June 30, 2011

| 11. | STOCK-IN-TRADE <br> Raw materials <br> in hand <br> in transit |
| :--- | :--- |
| Work-in-process |  |
| Finished goods |  |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees ‘000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 1,778,997 | 1,140,212 |
|  | 485,829 | 619,847 |
|  | 2,264,826 | 1,760,059 |
|  | 302,830 | 78,054 |
|  | 101,844 | 30,801 |
|  | 2,669,500 | 1,868,914 |
| 12.1 | 84,354 | 62,824 |
|  | 651,493 | 696,839 |
|  | 735,847 | 759,663 |
|  | 54,399 | 50,556 |
|  | 27,716 | 8,572 |
|  | 2,193 | 2,882 |
|  | 46 | 814 |
|  | 84,354 | 62,824 |

12.2 The maximum amount due from related parties at the end of any month during the year was Rs. 178.63 million (2010: Rs. 137.30 million).

13.1 The advances to employees are provided to meet business expenses and are settled as and when the expenses are incurred.
13.2 Chief Executive Officer and Directors have not taken any loans and advances from the Company.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

| 14. | TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS |
| :---: | :---: |
|  | Deposits <br> Prepayments |
| 15. | OTHER RECEIVABLES |
|  | Unsecured-considered good Due from associated undertakings Others |
| 15.1 | This comprises of amounts receivable from: |
|  | Century Insurance Company Limited Merit Packaging Limited Colgate-Palmolive (Pakistan) Limited Cyber Internet Services (Private) Limited |
| 16. | TAX REFUNDS DUE FROM GOVERNMENT |
|  | Considered good Income tax Sales tax and special excise duty |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees ‘000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 8,975 | 5,868 |
|  | 387 | 1,100 |
|  | 9,362 | 6,968 |
| 15.1 | 7,563 | 5,540 |
|  | 16,328 | 4,624 |
|  | 23,891 | 10,164 |
|  | 7,563 | 4,601 |
|  | - | 585 |
|  | - | 233 |
|  | - | 121 |
|  | 7,563 | 5,540 |
| 16.1 | 12,206 | 8,882 |
|  | 56,365 | 45,044 |
|  | 68,571 | 53,926 |

16.1 The above figure includes net refund for the tax year 2008, 2009 and 2010 amounting to Rs. 3.89 million, Rs. 4.62 million and Rs. 3.32 million respectively. During the year, the Company has received tax refund of Rs. 121.84 million out of claimed refund of Rs. 125.16 million for the tax year 2010.

## 17. TAXATION - NET

The income tax assessments of the Company have been finalized upto tax year 2008 (accounting year ended June $30,2008)$ and tax return for tax year 2010 has been duly submitted to tax authorities. Return for the tax year 2009 has been selected for audit under Section 177 of the Income Tax Ordinance 2001 which is pending. Adequate provisions have been made in these financial statements for the year ended June 30, 2011 (tax year 2011).


## Notes to the Financial Statements

## for the year ended June 30, 2011



20.1 The Company has issued $300,404,561$ preference right shares of the face value of Rs. 10 each, aggregating to Rs. $3,004,045,610$ in the proportion of 4.25 preference shares for every ordinary share held. These shares are not listed on any of the stock exchanges in Pakistan.
20.2 Annual dividends will be payable at $13 \%$ per annum on the face value of such preference shares, when and if declared by the Company but shall be paid on cumulative basis prior to any dividend or other distribution payable to the ordinary shareholders. The cumulative dividend as at balance sheet date amounted to Rs. 644.11 million (2010: Rs. 253.58 million).
20.3 The preference shareholders do not have any voting rights and are not entitled to receive any notice for meeting of shareholders and will not be entitled to any rights in respect of subscription of further issue of ordinary shares of the Company.
20.4 The Company shall have the option, but is not obliged, to redeem the preference shares issue in full or in part, within ninety days of the end of the completion of each quarter, commencing from the expiry of third anniversary of the issue (each successive quarter shall be referred to as "Redemption Period") by giving at least thirty days notice. If the Company exercises its option during any Redemption Period, the amount of redemption shall be determined by the Company; however, a minimum of $1 / 10^{\text {th }}$ portion of the total issue size of the preference shares shall be redeemed by the Company during such Redemption Period. The redemption will be at the option and discretion of the Company and subject to availability of funds and compliance with the provisions of Section 85 of the Companies Ordinance, 1984. Redemption shall be at face (par) value i.e. Rs. 10 each. Any accumulated (but unpaid) dividend will be payable on pro-rata basis to the preference shareholders at the time of redemption.

## Notes to the Financial Statements <br> for the year ended June 30, 2011

21. | RESERVES |
| :--- |
| Capital |
| Share premium |
| Merger reserve |

| Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: |
| 21.1 | 984,652 | 984,652 |
| 21.2 | 7,925 | 7,925 |
|  | 992,577 | 992,577 |
|  | $1,232,750$ <br> $(636,535)$ | $\begin{array}{\|c} \hline 1,232,750 \\ (1,041,650) \end{array}$ |
|  | 596,215 | 191,100 |
| 21.3 | 1,588,792 | 1,183,677 |

21.1 This reserve can be utilized by the Company only for the purposes specified in section 83(2) of the Companies Ordinance, 1984.
21.2 This represents amount arising under scheme of arrangement for amalgamation of former Century Power Generation Limited, a subsidiary, with the Company.
21.3 Movement of reserves have been reflected in the statement of changes in equity.

22.1 This loan has been obtained from Sponsors of the Company to partially finance the cost of Board Machine (PM-7). It was converted to subordinated loan to the repayment of Islamic Sukuk Certificates of Rs. 3,500 million (note 23.1) and Syndicated Term Finance Facility of Rs. 2,000 million (note 23.2) at the time of execution of these joint facility agreements.

These loans carried mark-up at $11 \%$ per annum. The loan is repayable after the expiry of lock-in-period (expiry of five years from the disbursement of Financiers' facilities) as stipulated in the Subordination Agreement.


| Note |
| :---: |
|  |
|  |
|  |
| 23.1 |
| 23.2 |
|  |


| 2011 <br> (Rupees '000) | 2010 <br> (Rupees '000) |
| :---: | :---: |
|  |  |
|  |  |
| $2,450,000$ | $3,150,000$ |
| $1,775,000$ | $\frac{1,925,000}{}$ |
| $4,225,000$ | $5,075,000$ |
| $(850,000)$ | $\frac{(850,000)}{}$ |
| $3,375,000$ |  |
|  |  |

23.1 This represents Sukuk Certificates privately placed with banks and other institutional investors under diminishing musharaka arrangement specifically for acquisition of Board Machine (PM-7) for a period of seven years. The certificates are redeemable in ten equal semi annual installments which commenced from March 2010.

## Notes to the Financial Statements

## for the year ended June 30, 2011

The agreement gives an exclusive use of the Musharaka assets to the Company (Issuer) only against the rental payments.

Rental payments are calculated to provide return to Certificate Holders equal to base rate plus margin plus Service Agency Expenses incurred by the Trustee during the previous semi annual period. Base rate is equal to average of six months KIBOR of last five business days prior to beginning of each semi annual rental payment period. The margin is equal to $1.35 \%$ per annum. During the period effective mark-up rate was 14.33\% (2010: 13.91\%).

These are secured by way of mortgage of immovable properties of the Company and first pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) to the extent of beneficial right of the Certificate Holders with $25 \%$ margin.
23.2 This syndicated term finance facility has been obtained from a consortium of banks under joint facility arrangement with Sukuk Financing amounting to Rs. 2,000 million specifically for Board Machine (PM-7). The tenor of the facility is nine years with twenty four months grace period. This finance facility is repayable in fourteen stepped up semi annual installments which commenced from March 2010.

The finance facility is secured by way of mortgage of immovable properties of the Company and first pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) with 25\% margin.

The rate of mark-up is $1.50 \%$ per annum over average of six months KIBOR of the last five business days prior to the beginning of each installment period. During the period effective mark-up rate was 14.51\% (2010: 14.06\%).

|  |  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 24. | TRADE AND OTHER PAYABLES |  |  |  |
|  | Creditors |  | 374,079 | 347,470 |
|  | Foreign bills payable |  | 253,909 | 306,408 |
|  | Accrued liabilities |  | 163,005 | 164,684 |
|  | Customers' balances |  | 117,597 | 64,477 |
|  | Provident fund payable |  | 3,476 | 2,851 |
|  | Gratuity payable | 37.4 | 1,867 | 1,861 |
|  | Workers' profit participation fund | 24.2 | 39,457 | 3,791 |
|  | Workers' welfare fund | 32 | 14,994 | 1,441 |
|  | Unclaimed dividend |  | 736 | 736 |
|  | Security deposits |  | 3,844 | 1,050 |
|  | Other liabilities |  | 32,367 | 21,512 |
|  |  |  | 1,005,331 | 916,281 |

24.1 The aggregate amount of the outstanding balance of associated undertakings as at June 30, 2011 is Rs. 2.92 million (2010: Rs. 7.08 million).

|  |  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 24.2 | Workers' profit participation fund |  |  |  |
|  | Balance at July 01 |  | 3,791 | 100 |
|  | Interest on fund utilized in Company's business |  | 214 | - |
|  | Allocation for the year | 32 | 39,457 | 3,791 |
|  |  |  | 43,462 | 3,891 |
|  | Amount paid during the year |  | $(4,005)$ | (100) |
|  | Balance at June 30 |  | 39,457 | 3,791 |

## Notes to the Financial Statements <br> for the year ended June 30, 2011



| Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees ‘000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 384,937 | 292,582 |
|  | 60,649 | 12,498 |
|  | 445,586 | 305,080 |
| 26.1 | 400,000 | 400,000 |
| 26.2 | 641,996 | 1,144,581 |
| 26.3 | 1,050,916 | 333,779 |
| 26.4 | 1,692,912 | 1,478,360 |
|  | 2,092,912 | 1,878,360 |

26.1 This short-term finance of Rs. 400 million has been obtained to meet working capital requirements. The loan carries mark-up at 11\% per annum. This short-term finance is repayable in lump sum by November 09, 2011.
26.2 The Company has aggregate short-term running finance facilities amounting to Rs. 2,235 million (2010: Rs. 2,125 million). Mark-up rates are linked with KIBOR from one to three months plus spreads ranging from $1 \%$ to $1.50 \%$ per annum (2010: from $1 \%$ to 1.50\% per annum).
26.3 The Company has aggregate sub-limits for FE loans under facilities for running finance and letter of credits amounting to Rs. 2,030 million (2010: Rs. 1,870 million). An amount of US\$ 12.22 million (2010: US $\$ 3.90$ million) from banks for settlement of import bills is outstanding as at balance sheet date. This facility is priced at one month and three months LIBOR plus spreads ranging between $2.50 \%$ to $3.70 \%$ per annum (2010: from $2.00 \%$ to $3.00 \%$ ).
26.4 Above arrangements are secured by way of pari passu hypothecation charge created on stock-in-trade, stores and spares and trade debts of the Company.
26.5 Additionally the Company has the facilities for opening of letters of credit and guarantees amounting to Rs. 2,614 million (2010: Rs. 2,639 million).
27. CONTINGENCIES AND COMMITMENTS

### 27.1 Contingencies

Guarantees have been issued by banks on behalf of the Company in the normal course of business aggregating to Rs. 278.58 million (2010: Rs. 274.58 million).

### 27.2 Commitments

The Company's commitments as at balance sheet date are as follows:
a) Letters of credit other than for capital expenditure at the end of the year amounted to Rs. 437.46 million (2010: Rs. 839.26 million).
b) Capital expenditure including letters of credit amounted to Rs. 119.09 million (2010: Rs. 18.85 million).

## Notes to the Financial Statements

for the year ended June 30, 2011

| 28. | SALES |
| :--- | :--- |
| Gross sales - local |  |
| - export |  |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees ‘000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 13,950,540 | 11,321,389 |
|  | 8,197 | 1,663 |
|  | 13,958,737 | 11,323,052 |
|  | (1,994,811) | (1,525,226) |
|  | $(174,638)$ | $(95,515)$ |
|  | $(10,234)$ | - |
|  | $(2,179,683)$ | (1,620,741) |
|  | 11,779,054 | 9,702,311 |
|  | 6,772,721 | 5,270,028 |
|  | 1,367,857 | 1,157,140 |
| 5.4 | 723,380 | 724,269 |
| 29.1 | 417,843 | 359,100 |
|  | 127,376 | 146,932 |
|  | 385,228 | 337,903 |
|  | 218,315 | 163,844 |
|  | 43,768 | 50,571 |
| 10.1 | 4,800 | 3,700 |
|  | 4,057 | 4,009 |
|  | 10,065,345 | 8,217,496 |
|  | $\begin{array}{\|r\|} \hline 78,054 \\ (302,830) \\ \hline \end{array}$ | $\begin{gathered} 114,138 \\ (78,054) \\ \hline \end{gathered}$ |
|  | $(224,776)$ | 36,084 |
|  | 9,840,569 | 8,253,580 |
|  | $\begin{array}{\|c\|} \hline 30,801 \\ (101,844) \\ \hline \end{array}$ | $\begin{gathered} 32,493 \\ (30,801) \\ \hline \end{gathered}$ |
|  | $(71,043)$ | 1,692 |
|  | 9,769,526 | 8,255,272 |

29.1 Salaries, wages and other benefits includes Rs. 28.71 million (2010: Rs. 26.76 million) in respect of staff retirement benefits.

## Notes to the Financial Statements <br> for the year ended June 30, 2011


30. GENERAL AND ADMINISTRATIVE EXPENSES

Salaries and other benefits
Depreciation on property, plant and equipment
Amortization on intangible assets
Rent, rates and taxes
Communication
Insurance
Repairs and maintenance
Electricity
Fees and subscription
Advertisement and publicity
Travelling and conveyance
Security service charges
Printing, stationery and periodicals
Business promotion expenses
30.1 Salaries and other benefits include Rs. 10.37 million (2010: Rs. 9.40 million) in respect of staff retirement benefits.


| Note |
| :---: |
| 31.1 |
|  |
| 5.4 |


31.1 Salaries and other benefits include Rs. 2.12 million (2010: Rs. 1.89 million) in respect of staff retirement benefits.

## Notes to the Financial Statements

## for the year ended June 30, 2011

| 32. | OTHER OPERATING CHARGES |
| :--- | :--- |
| Legal and professional charges |  |
| Auditors' remuneration |  |
| Statutory audit |  |
| Half yearly review |  |
| Fee for other services |  |
| Reimbursement of expenses |  |
| Workers' profit participation fund |  |
| Workers' welfare fund |  |
| Net exchange loss |  |
| Others |  |


| Note | $\begin{gathered} 2011 \\ \text { (Rupees ‘000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees ‘000) } \end{gathered}$ |
| :---: | :---: | :---: |
|  | 6,069 | 1,844 |
|  | 550 | 550 |
|  | 100 | 80 |
|  | 170 | 150 |
|  | 56 | 78 |
|  | 876 | 858 |
| $\begin{gathered} 24.2 \\ 32 \end{gathered}$ | 39,457 | 3,791 |
|  | 14,994 | 1,401 |
|  | 5,685 | 14,856 |
|  | 469 | 256 |
|  | 67,550 | 23,006 |
|  | 94 | 6,497 |
|  | 76,321 | 57,493 |
|  | 7,279 | 6,022 |
|  | 188 | 1,397 |
|  | 4,516 | 2,927 |
|  | 88,304 | 67,839 |
|  | 88,398 | 74,336 |
|  | 777,855 | 985,976 |
|  | 137,977 | 92,491 |
|  | 44,000 | 58,608 |
| 24.2 | 214 | - |
|  | 960,046 | 1,137,075 |
|  | 2,996 | 4,024 |
|  | 963,042 | 1,141,099 |
| 35.1 | 118,195 | 48,916 |
|  | $(1,163)$ | 1,842 |
|  | 212,547 | $(22,441)$ |
|  | 329,579 | 28,317 |

35.1 In view of tax loss for the year, provision for current year represents minimum tax payable under Section 113 of the Income Tax Ordinance and tax deducted at source on export (Section 154) and insurance agency commission (Section 233) of that Ordinance under final tax regime.

## Notes to the Financial Statements

for the year ended June 30, 2011

|  |  | 2011 <br> \%age | $\begin{aligned} & 2010 \\ & \text { \%age } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| 35.2 | Numerical reconciliation between the applicable tax rate and average effective tax rate is as follows: |  |  |
|  | Applicable tax rate | 35.00 | 35.00 |
|  | Tax effect of expenses that are not deductible in determining taxable profit (permanent differences) | 10.24 | 3.90 |
|  | Effect of final tax under presumptive tax regime | (0.22) | (1.42) |
|  | Effect of change in prior year tax | (0.16) | 2.61 |
|  |  | 9.86 | 5.09 |
|  | Average effective tax rate | 44.86 | 40.09 |

36. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company.

## 37. DEFINED BENEFIT PLAN

37.1 General description

The scheme provides for terminal benefits for all its permanent employees who attain the minimum qualifying period at varying percentages of last drawn basic salary. The percentage depends on the number of service years with the Company. Annual charge is based on actuarial valuation carried out as at June 30, 2010 (including estimates for the year ended June 30, 2011), using the Projected Unit Credit Method.

|  |  | Note | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 37.2 | Principal actuarial assumptions |  |  |  |
|  | Following are a few important actuarial assumptions used in the valuation: Discount rate (\%) |  | 12 | 12 |
|  | Expected rate of return on plan assets (\%) |  | 12 | 12 |
|  | Expected rate of increase in salary (\%) |  | 12 | 12 |
|  | Average expected remaining working life time of employees (years) |  | 7 | 7 |
| 37.3 | Reconciliation of balance due to defined benefit plan |  |  |  |
|  | Present value of defined benefit obligation Fair value of plan assets |  | $\begin{gathered} 161,064 \\ (133,199) \\ \hline \end{gathered}$ | $\begin{gathered} 133,868 \\ (100,507) \\ \hline \end{gathered}$ |
|  | Net actuarial loss to be recognized in later periods |  | $\begin{gathered} 27,865 \\ (25,998) \end{gathered}$ | $\begin{gathered} \hline 33,361 \\ (31,500) \end{gathered}$ |
|  | Closing net liability |  | 1,867 | 1,861 |
| 37.4 | Movement of the liability recognized in the balance sheet |  |  |  |
|  | Opening net liability |  | 1,861 | 2,308 |
|  | Charge for the year |  | 22,402 | 22,328 |
|  | Contribution to fund made during the year |  | $(22,396)$ | $(22,775)$ |
|  | Closing net liability |  | 1,867 | 1,861 |

## Notes to the Financial Statements

## for the year ended June 30, 2011

|  |  | $\begin{gathered} 2011 \\ \text { (Rupees ‘000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 37.5 | Fair value of plan assets at year end |  |  |
|  | Government Securities | 98,620 | 57,251 |
|  | Term Finance Certificates / Certificates of Investment | 3,077 | 14,578 |
|  | Mutual funds / Shares | 22,432 | 18,126 |
|  | Others | 9,070 | 10,552 |
|  |  | 133,199 | 100,507 |
| 37.6 | Movement in Present Value of Defined Benefit Obligations |  |  |
|  | Opening present value | 133,868 | 109,952 |
|  | Current service cost for the year | 15,811 | 12,888 |
|  | Interest cost for the year | 16,064 | 13,194 |
|  | Benefits due but not paid during the year | $(1,058)$ | $(1,137)$ |
|  | Benefits paid during the year | $(3,621)$ | $(3,720)$ |
|  | Actuarial loss | - | 2,691 |
|  | Closing present value | 161,064 | 133,868 |
| 37.7 | Movement in Fair Value of Plan Assets |  |  |
|  | Opening fair value | 100,507 | 66,813 |
|  | Expected return on plan assets | 12,061 | 8,017 |
|  | Contributions during the year | 22,396 | 22,775 |
|  | Benefits paid during the year | $(3,621)$ | $(4,857)$ |
|  | Benefits due but not paid during the year | $(1,058)$ | - |
|  | Actuarial gain on plan assets | 2,914 | 7,759 |
|  | Closing fair value | 133,199 | 100,507 |
| 37.8 | Charge for the year |  |  |
|  | Current service cost | 15,811 | 12,888 |
|  | Interest cost | 16,064 | 13,195 |
|  | Expected return on plan assets | $(12,061)$ | $(8,017)$ |
|  | Actuarial losses recognized during the year | 2,588 | 4,262 |
|  | Charge for the year | 22,402 | 22,328 |



## Notes to the Financial Statements <br> for the year ended June 30, 2011

37.10 The charge in respect of defined benefit plan for the year ending June 30, 2012 is estimated to be Rs. 22.402 million.

| 38. | CASH GENERATED FROM OPERATIONS <br> Profit before taxation <br> Adjustment for non-cash charges and other items: <br> Depreciation <br> Amortization of intangible assets <br> Gain on sale of fixed assets <br> Provision for gratuity <br> Provision for slow moving / obsolete stores and spares <br> Workers' profit participation fund <br> Profit on bank deposit accounts <br> Financial charges <br> Working capital changes |
| :---: | :---: |
| 38.1 | Working capital changes <br> (Increase) / decrease in current assets: <br> Stores and spares <br> Stock-in-trade <br> Trade debts <br> Loans and advances <br> Trade deposits and short-term prepayments <br> Other receivables <br> Tax refunds due from Government - Sales tax and special excise duty |
|  | Increase in current liabilities: <br> Trade and other payables (excluding unclaimed dividend and gratuity payable) |
| 39. | CASH FLOWS FROM OPERATING ACTIVITIES (DIRECT METHOD) |
|  | Cash receipt from customers <br> Cash paid to suppliers / service providers and employees <br> Financial charges paid <br> Taxes paid <br> Gratuity paid <br> Workers' profit participation fund paid <br> Long-term loans and advances - net <br> Long-term deposits - net |
|  | Net cash generated from / (used in) operating activities |

$\left.\begin{array}{|c|rr}\hline \text { Note } & \begin{array}{r}2011 \\ \text { (Rupees '000) }\end{array} & \begin{array}{c}2010 \\ \text { (Rupees '000) }\end{array} \\ & & \\ & 734,694 & 70,633 \\ & 743,768 & 743,407 \\ 10,802\end{array}\right)$

## Notes to the Financial Statements

## for the year ended June 30, 2011

40. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES
a) The aggregate amount charged in the financial statements for remuneration, including all benefits to Chief Executive, Directors and Executives of the Company is as follows:

| Managerial remuneration |
| :--- |
|  |
|  |
|  |
|  |
| House rent |
| Bonus |
| Staff retirement benefits |
| Medical |
| Utilities |
| Others |
| Total |
| Number of persons |


| 2011 |  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive | Director | Executives | Total | Chief Executive | Director | Executives | Total |
| (Rupees in thousands) |  |  |  |  |  |  |  |
| 4,985 | 9,060 | 50,024 | 64,069 | 4,405 | 9,060 | 36,631 | 50,096 |
| 2,243 | - | 21,077 | 23,320 | 1,982 | - | 15,230 | 17,212 |
| 831 | - | 7,299 | 8,130 | 735 | - | 4,950 | 5,685 |
| 1,178 | - | 10,283 | 11,461 | 1,176 | - | 8,056 | 9,232 |
| 499 | 900 | 5,003 | 6,402 | 440 | 900 | 3,663 | 5,003 |
| - | 1,908 | 284 | 2,192 | - | 1,288 | 285 | 1,573 |
| 9 | - | 1,577 | 1,586 | 122 | - | 1,035 | 1,157 |
| 9,745 | 11,868 | 95,547 | 117,160 | 8,860 | 11,248 | 69,850 | 89,958 |
| 1 | 1 | 50 | 52 | 1 | 1 | 40 | 42 |

b) Aggregate amount charged in these financial statements in respect of Directors' fee is Rs.1,500 (2010: Rs. 2,500).
c) The Chief Executive and certain executives are also provided with cars in accordance with the Company car scheme.

## 41. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties and associated undertakings comprise group companies, other associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under:

41.2 There are no transactions with key management personnel other than under their terms of employment.

## Notes to the Financial Statements <br> for the year ended June 30, 2011



| 2011 |  |
| :---: | :---: |
| Annual <br> capacity on <br> three shifts | Actual <br> production |


| 2010 |  |
| :---: | :---: |
| Annual <br> capacity on <br> three shifts | Actual <br> production |

42. CAPACITY AND PRODUCTION - TONNES

Paper and paper board produced (Note: 42.1)
Paper and paper board conversion

42.1 The Company could not achieve the installed capacity because of forced shutdown of plant due to gas shortages during the year.

| Note | 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest / mark-up bearing |  |  |  | Non-interest /mark-up bearing |
|  | Total | Maturity upto one year | Maturity after one year | Sub-total |  |
|  | (Rupees in thousands) |  |  |  |  |
|  | 4,196 | - | - | - | 4,196 |
|  | 2,825 | - | - | - | 2,825 |
|  | 735,847 | - | - | - | 735,847 |
|  | 8,975 | - | - | - | 8,975 |
|  | 23,891 | - | - | - | 23,891 |
|  | 129,919 | - | - | - | 129,919 |
|  | 905,653 | - | - | - | 905,653 |
|  | 1,000,000 | - | 1,000,000 | 1,000,000 | - |
|  | 4,225,000 | 850,000 | 3,375,000 | 4,225,000 | - |
|  | 832,020 | - | - | - | 832,020 |
|  | 445,586 | - | - | - | 445,586 |
|  | 2,092,912 | 2,092,912 | - | 2,092,912 | - |
|  | (8,595,518) | $(2,942,912)$ | $(4,375,000)$ | $(7,317,912)$ | $(1,277,606)$ |
|  | (7,689,865) | $(2,942,912)$ | $(4,375,000)$ | $(7,317,912)$ | $(371,953)$ |
| 27.2 (a) | 437,460 | - | - | - | 437,460 |
|  | 119,090 | - | - | - | 119,090 |
|  | $(556,550)$ | - | - | - | $(556,550)$ |
|  | (8,246,415) | (2,942,912) | $(4,375,000)$ | $(7,317,912)$ | $(928,503)$ |

## Notes to the Financial Statements

## for the year ended June 30, 2011

Linancial assets
Long-term loans
Long-term deposits
Trade debts
Trade deposits
Other receivables
Cash and bank balances
Financial liabilities
Subordinated loan
Long-term financing
Trade and other payables
Financial charges payable
Short-term borrowings
On balance sheet gap
Off balance sheet items
Letters of credit
Capital commitments
Total Gap

| Note | 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest / mark-up bearing |  |  |  | Non-interest /mark-up bearing |
|  | Total | Maturity upto one year | Maturity after one year | Sub-total |  |
|  | (Rupees in thousands) |  |  |  |  |
|  | 2,834 | - | - | - | 2,834 |
|  | 2,905 | - | - | - | 2,905 |
|  | 759,663 | - | - | - | 759,663 |
|  | 5,868 | - | - | - | 5,868 |
|  | 10,164 | - | - | - | 10,164 |
|  | 264,930 | - | - | - | 264,930 |
|  | 1,046,364 | - | - | - | 1,046,364 |
|  | 1,000,000 | - | 1,000,000 | 1,000,000 | - |
|  | 5,075,000 | 850,000 | 4,225,000 | 5,075,000 | - |
|  | 842,477 | - | - | - | 842,477 |
|  | 305,080 | - | - | - | 305,080 |
|  | 1,878,360 | 1,878,360 | - | 1,878,360 | - |
|  | (9,100,917) | $(2,728,360)$ | (5,225,000) | $(7,953,360)$ | $(1,147,557)$ |
|  | (8,054,553) | $(2,728,360)$ | $(5,225,000)$ | $(7,953,360)$ | $(101,193)$ |
| 27.2 (a) | 839,260 | - | - | - | 839,260 |
| 27.2 (b) | 18,850 | - | - | - | 18,850 |
|  | $(858,110)$ | - | - | - | $(858,110)$ |
|  | (8,912,663) | $(2,728,360)$ | $(5,225,000)$ | $(7,953,360)$ | $(959,303)$ |

44. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES
44.1 Risk management policies

The Company's objective in managing risks is the creation and protection of share holders' value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability. The Company is exposed to credit risk, liquidity risk and market risk (which includes interest rate risk and price risk) arising from the financial instruments it holds.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

### 44.2 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail to perform as contracted and arises principally from trade and other receivables. The Company's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines and regulatory requirements.

## Exposure to credit risk

The carrying amounts of the financial assets represent the maximum credit exposures. Out of total financial assets of Rs. 905.65 million (2010: Rs. $1,046.36$ million), the financial assets which are subject to credit risk amounted to Rs. 901.87 million (2010: Rs. $1,044.21$ million). The carrying amounts of financial assets exposed to credit risk at reporting date are as under:

## Notes to the Financial Statements <br> for the year ended June 30, 2011

| Loans and deposits |  | 2011 <br> Trade debts <br> (Rupees '000) |
| :--- | ---: | ---: | ---: |
| Other receivables |  |  |
| (Rupees '000) |  |  |

To manage exposure to credit risk in respect of trade receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Where considered necessary, advance payments are obtained from certain parties. Sales made to certain customers are secured through letters of credit.

The exposure to banks is managed by dealing with variety of major banks and monitoring exposure limits on continuous basis.

Concentration of credit risk
Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly affected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

Impaired assets
During the year no assets have been impaired.

### 44.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stress conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements, if any:


| Carrying <br> Amount | Contractual <br> Cash <br> Flows | Six months <br> or less | Six to <br> Twelve <br> months | One to <br> two years | Two to <br> Five years | Over <br> five <br> years |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |

## 2011

Long-term financing
Trade and other payables
Finanacial charges payable
Short-term borrowings

## 2010

Long-term financing
Trade and other payables
Financial charges payables
Short-term borrowings

## Notes to the Financial Statements

for the year ended June 30, 2011

### 44.4 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.
a) Currency risk

Foreign currency risk is the risk that the value of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into in foreign currencies. The Company's exposure to foreign currency risk is as follows:

|  | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| :---: | :---: | :---: |
| Trade payables | 80,818 | - |
| Foreign bills payable | 253,909 | 306,408 |
| Import credit finances | 1,050,916 | 333,779 |
| Trade debts | $(3,468)$ | - |
| Gross balance sheet exposure | 1,382,175 | 640,187 |
| Outstanding letter of credits | 556,040 | 858,110 |
| Net exposure | 1,938,215 | 1,498,297 |

The following significant exchange rates have been applied

|  | Average rate |  | Reporting date rate |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2011 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \hline 2010 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2011 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { Rupees } \end{gathered}$ |
| USD to PKR | 85.57 | 84.00 | 86.05 | 85.60 |

At reporting date, if the PKR had strengthened by 10\% against the US Dollar with all other variables held constant, post-tax profit for the year would have been higher/lower by the amount shown below, mainly as a result of net foreign exchange gain on net foreign currency exposure at reporting date.

|  | Average rate |  | Reporting date rate |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2011 \\ \text { (Rupees '000) } \end{gathered}$ | $\begin{gathered} 2010 \\ \text { (Rupees '000) } \end{gathered}$ |
| Effect on profit | 194,326 | 146,758 | 195,416 | 149,554 |

The weakening of the PKR against US Dollar would have had an equal but opposite impact on the post-tax profit.
The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.
b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises from long-term loans and short-term borrowings. At the balance sheet date the interest rate profile of the Company's interest-bearing financial instruments is:

## Notes to the Financial Statements <br> for the year ended June 30, 2011

|  | 2011 | 2010 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  | Effective rate <br> (In percent) |  | Carrying amount <br> (Rupees '000) |  |
| Financial Liabilities |  |  |  |  |
| Variable rate instruments |  |  |  |  |
| Islamic Sukuk Certificates | 14.33 | 13.91 | 2,450,000 | 3,150,000 |
| Long-term loans | 11.00-14.51 | 11.00-14.06 | 2,775,000 | 2,925,000 |
| Short-term borrowings | 11.00-9.40 | 11.00-13.92 | 2,092,912 | 1,878,360 |

Cash flow sensitivity analysis for variable rate instruments
A change of 100 basis points in interest rates at the reporting date would have increased / decreased profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for the prior year.

(Rupees in thousands)
As at June 30, 2011
Cash flow sensitivity - Variable rate financial liabilities
$(73,179)$
73,179
As at June 30, 2010
Cash flow sensitivity - Variable rate financial liabilities
The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.
45. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties, in an arm's length transaction.
46. CAPITAL MANAGEMENT

The Company's objectives when maintaining capital are to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders through the optimisation of the debt and equity balance.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders.

The Company management believes on maintaining appropriate mix of debt and equity capital and monitors capital on the basis of the net debt to equity ratio. The net debt is defined as long and short term borrowings offset by cash and bank balances. The equity includes ordinary and preference share capital, all types of reserves that are managed as capital and subordinated loan.

The Company is not subject to any externally imposed capital requirements.

## Notes to the Financial Statements

## for the year ended June 30, 2011

47. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on July 29, 2011 by the Board of Directors of the Company.

## 48. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and for better presentation. Significant changes made during the year were as follows:
a) Foreign bills payable amounting to Rs. 306.40 million previously included in "Creditors" under the head of "Trade and other payables" has now been separately disclosed (note 24).
b) Consumable stores and spares for the year ended June 30, 2010 amounting to Rs. 146.93 million, previously included under the head of "Repair and maintenance" has now been separately disclosed under "Cost of sales" (note 29).
c) The following expenses for the year ended June 30, 2010, previously shown under "Cost of sales" (note 29) have now been presented under "General and administrative expenses" (note 30):

## Expense head

Rupees in million

Security services charges
9.49

Travelling and conveyance
2.87

Printing, stationery and periodicals 3.31
Communication
0.55

Amortization of intangible assets
0.23
49. GENERAL

Amounts have been rounded off to the nearest thousands of rupees.


Chief Executive Officer


## Shareholding Pattern

as at June 30, 2011

| NO. OF | SHAREHOLDING |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| SHAREHOLDERS | From | To |  | SHARES HELD |
| 263 | 1 | 100 | shares | 8,637 |
| 306 | 101 | 500 | shares | 98,464 |
| 212 | 501 | 1,000 | shares | 182,101 |
| 412 | 1,001 | 5,000 | shares | 1,026,675 |
| 111 | 5,001 | 10,000 | shares | 872,553 |
| 50 | 10,001 | 15,000 | shares | 632,514 |
| 22 | 15,001 | 20,000 | shares | 394,879 |
| 18 | 20,001 | 25,000 | shares | 416,473 |
| 7 | 25,001 | 30,000 | shares | 196,949 |
| 4 | 30,001 | 35,000 | shares | 126,321 |
| 5 | 35,001 | 40,000 | shares | 187,907 |
| 5 | 40,001 | 45,000 | shares | 217,050 |
| 6 | 45,001 | 50,000 | shares | 294,148 |
| 4 | 50,001 | 55,000 | shares | 218,626 |
| 3 | 55,001 | 60,000 | shares | 171,030 |
| 3 | 60,001 | 65,000 | shares | 189,033 |
| 3 | 65,001 | 70,000 | shares | 208,100 |
| 1 | 70,001 | 75,000 | shares | 74,120 |
| 2 | 75,001 | 80,000 | shares | 158,561 |
| 1 | 85,001 | 90,000 | shares | 86,262 |
| 1 | 90,001 | 95,000 | shares | 92,854 |
| 4 | 95,001 | 100,000 | shares | 398,170 |
| 3 | 100,001 | 105,000 | shares | 306,002 |
| 1 | 105,001 | 110,000 | shares | 106,000 |
| 2 | 110,001 | 115,000 | shares | 227,700 |
| 1 | 115,001 | 120,000 | shares | 117,991 |
| 3 | 120,001 | 125,000 | shares | 366,511 |
| 1 | 125,001 | 130,000 | shares | 129,800 |
| 1 | 130,001 | 135,000 | shares | 132,000 |
| 1 | 140,001 | 145,000 | shares | 142,989 |
| 1 | 145,001 | 150,000 | shares | 148,500 |
| 3 | 195,001 | 200,000 | shares | 600,000 |
| 1 | 250,001 | 255,000 | shares | 253,500 |
| 1 | 300,001 | 305,000 | shares | 304,900 |
| 1 | 310,001 | 315,000 | shares | 313,700 |
| 1 | 315,001 | 320,000 | shares | 318,500 |
| 1 | 320,001 | 325,000 | shares | 325,000 |
| 1 | 355,001 | 360,000 | shares | 357,590 |
| 1 | 360,001 | 365,000 | shares | 364,925 |
| 1 | 405,001 | 410,000 | shares | 405,214 |
| 1 | 525,001 | 530,000 | shares | 528,566 |
| 1 | 680,001 | 685,000 | shares | 682,086 |
| 1 | 740,001 | 745,000 | shares | 743,086 |
| 1 | 780,001 | 785,000 | shares | 781,220 |
| 1 | 965,001 | 970,000 | shares | 969,345 |
| 1 | 1,340,001 | 1,345,000 | shares | 1,343,034 |
| 1 | 1,545,001 | 1,550,000 | shares | 1,549,865 |
| 1 | 1,675,001 | 1,680,000 | shares | 1,676,880 |
| 1 | 1,915,001 | 1,920,000 | shares | 1,916,525 |
| 1 | 2,355,001 | 2,360,000 | shares | 2,357,636 |
| 1 | 5,550,001 | 5,555,000 | shares | 5,552,533 |
| 1 | 5,770,001 | 5,775,000 | shares | 5,774,324 |
| 1 | 5,950,001 | 5,955,000 | shares | 5,952,112 |
| 1 | 14,015,001 | 14,020,000 | shares | 14,016,675 |
| 1 | 15,665,001 | 15,670,000 | shares | 15,667,290 |
| 1,483 |  |  | TOTAL | 70,683,426 |

## Categories of Shareholders

| CATEGORIES OF SHAREHOLDERS |
| :--- |
| Directors, CEO and their spouses \& minor childern |
| Associated Companies / Undertakings and Related Parties |
| NIT and ICP |
| Public Sector Companies and Corporations |
| Banks, Development Financial Institutions and |
| Non-Banking Financial Institutions |
| Modaraba and Mutual Funds |
| Insurance Companies |
| General Public |
| Others |
| TOTAL |


| SHARES HELD | PERCENTAGE |
| ---: | ---: |
|  |  |
| 36,482 | 0.05 |
| $43,128,313$ | 61.02 |
| $5,696,522$ | 8.06 |
| $2,357,736$ | 3.34 |
| $2,500,563$ | 3.54 |
|  |  |
| $1,139,140$ | 1.61 |
| 823,400 | 1.16 |
| $9,981,191$ | 14.12 |
| $5,020,079$ | 7.10 |
| $70,683,426$ | 100.00 |

## Shareholding Information

for the year ended June 30, 2011

| CATEOGRIES OF SHAREHOLDERS | SHARES HELD |
| :---: | :---: |
| ASSOCIATED COMPANIES / UNDERTAKINGS AND RELATED PARTIES |  |
| SIZA Services (Private) Limited | 15,667,290 |
| SIZA (Private) Limited | 14,016,675 |
| Premier Fashions (Private) Limited | 5,952,112 |
| SIZA Commodities (Private) Limited | 5,774,324 |
| Accuray Surgicals Limited | 1,343,034 |
| Century Insurance Company Limited | 364,925 |
| Gulbanoo Lakhani | 220 |
| Sultan Ali Lakhani | 1,281 |
| Shaista Sultan Ali Lakhani | 220 |
| Babar Ali Lakhani | 4,036 |
| Bilal Ali Lakhani | 110 |
| Misha Lakhani | 110 |
| Danish Ali Lakhani | 1,030 |
| Natasha Lakhani | 110 |
| Anushka Zulfigar Lakhani | 1,010 |
| Sanam Iqbal Lakhani | 926 |
| Anika Amin Lakhani | 900 |
| NIT AND ICP |  |
| National Bank of Pakistan, Trustee Department | 5,552,833 |
| National Investment Trust Limited | 142,989 |
| Investment Corporation of Pakistan | 700 |
| DIRECTORS, CEO AND THEIR SPOUSES AND MINOR CHILDREN |  |
| lqbal Ali Lakhani Chairman | 1,081 |
| Zulfiqar Ali Lakhani Director | 550 |
| Amin Mohammed Lakhani Director | 932 |
| Tasleemuddin A. Batlay Director | 1,982 |
| A. Aziz H. Ebrahim Director | 809 |
| Shahid Ahmed Khan Director | 1,000 |
| Kemal Shoaib Nominee Director (NIT) | NIL |
| Aftab Ahmad Chief Executive Officer | 2,736 |
| Ronak Iqbal Lakhani W/o lqbal Ali Lakhani | 110 |
| Fatima Lakhani W/o Zulifgar Ali Lakhani | 110 |
| Saira Amin Lakhani W/o Amin Mohammed Lakhani | 110 |
| Roohi Aftab W/o Aftab Ahmad | 27,062 |
| EXECUTIVES | NIL |
| PUBLIC SECTOR COMPANIES AND CORPORATIONS | 2,357,736 |
| BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON-BANKING FINANCIAL INSTITUTIONS, |  |
| INSURANCE COMPANIES, MODARABA AND MUTUAL FUNDS | 4,463,103 |
| OTHERS | 5,020,079 |
| SHAREHOLDERS HOLDING 10\% OR MORE VOTING INTEREST |  |
| SIZA Services (Private) Limited | 15,667,290 |
| SIZA (Private) Limited | 14,016,675 |

## FORM OF PROXY

I/We
of
a member of CENTURY PAPER \& BOARD MILLS LIMITED
hereby appoint
of $\qquad$
or failing him $\qquad$
of $\qquad$
to act as my/our proxy and to vote for me/us and on my/our behalf at the Annual General Meeting of the Shareholders of the Company to be held on the 17th day of October 2011 and at any adjournment thereof.

Signed this day of 2011.

| Folio <br> No. | CDC Participant <br> ID No. | CDC Account/ <br> Sub-Account No. | No. of <br> shares held |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |

## Witness 1

Signature $\qquad$
Name
CNIC No. $\qquad$ Address $\qquad$

## Witness 2

Signature $\qquad$
Name $\qquad$
CNIC No. $\qquad$
Address $\qquad$

Notes:

1. The Proxy must be a member of the Company.
2. The signature must tally with the specimen signature/s registered with the Company.
3. If a proxy is granted by a member who has deposited his/her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with participant's ID number and account/subaccount number alongwith attested photocopies of Computerized National Identity Card (CNIC) or the Passport of the beneficial owner. Representatives of corporate members should bring the usual documents required for such purpose.
4. The instrument of Proxy properly completed should be deposited at the Registered Office of the Company situated at Lakson Square, Building No. 2, Sarwar Shaheed Road, Karachi not less than 48 hours before the time of the meeting.


TO,
THE COMPANY SECRETARY
CENTURY PAPER \& BOARD MILLS LIMITED
LAKSON SQUARE, BUILDING NO. 2,
SARWAR SHAHEED ROAD, KARACHI-74200.
PHONE: 021-35698000

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Century Paper \& Board Mills Limited

Head Office,
Registered Office,
Corporate Office \& Regional Sales Office (South)
Lakson Square Building No. 2, Sarwar Shaheed Road,
Karachi - 74200, Pakistan.
Phone: (021) 35698000 Fax : (021) 35681163, 35683410
Regional Sales Office (North)
14-Ali Block, New Garden Town,
Lahore - 54600, Pakistan.
Phone : (042) 35886801-4 Fax : (042) 35830338
Mills
67 KM, Lahore-Multan Highway-N5, District Kasur, Pakistan
Phone : (049) 4511464-5, (049) 4510061-2 Fax : (049) 4510063
E-mail : info@centurypaper.com.pk
Website : www.centurypaper.com.pk


[^0]:    $\square$ To Employees $11 \square$ To provider capital 18
    $\square$ To Government $49 \square$ To Retained for investment and future growth 22

[^1]:    $\square$ To Employees $12 \quad$ To provider capital 28

    - To Government 41 To Retained for investment and future growth 19

[^2]:    Iqbal Ali Lakhani
    Chairman

[^3]:    10.2 Stores and spares also include items which may result in capital expenditure but are not distinguishable at the time of purchase.

