

# Century Paper & Board Mills Limited



Clean - Green - Sustainable

# Contents

	PAGE
Corporate Information	2
Directors' Review	3-4
Condensed Interim Balance Sheet	5
Condensed Interim Profit and Loss Account	6
Condensed Interim Statement of Comprehensive Income	7
Condensed Interim Statement of Cash Flows	8
Condensed Interim Statement of Changes in Equity	9
Notes to the Condensed Interim Financial Information	10-20

# Corporate Information

**Board of Directors** 

Iqbal Ali Lakhani Zulfiqar Ali Lakhani Amin Mohammed Lakhani Tasleemuddin Ahmed Batlay

Shahid Ahmed Khan

Kemal Shoaib

Muhammad Imran Rafiq

Aftab Ahmad

- Chairman

- Nominee Director (NIT)

- Chief Executive Officer

Advisor

Sultan Ali Lakhani

**Audit Committee** 

Kemal Shoaib Zulfigar Ali Lakhani Amin Mohammed Lakhani Tasleemuddin Ahmed Batlay - Chairman

**Human Resource and Remuneration Committee** 

Zulfigar Ali Lakhani

Tasleemuddin Ahmed Batlay

Aftab Ahmad

- Chairman

**Chief Financial Officer** 

Syed Ahmad Ashraf

Email: ahmad-ashraf@centurypaper.com.pk

**Company Secretary** 

Mansoor Ahmed

Email: mansoor-ahmed@centurypaper.com.pk

**Head Office and Registered Office** 

Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi-74200, Pakistan.

Phone: (021) 35698000

Fax: (021) 35681163, 35683410 Email: info@centurypaper.com.pk Website: www.centurypaper.com.pk

Lahore Office

14-Ali Block, New Garden Town, Lahore-54600, Pakistan.

Phone: (042) 35886801-4 Fax: (042) 35830338

Mills

62 KM, Lahore-Multan Highway, N-5, District Kasur, Pakistan. Phone: (049) 4511464-5, 4510061-2 Fax: (049) 4510063

**External Auditors** 

BDO Ebrahim & Co. **Chartered Accountants** 

Email: info@bdoebrahim.com.pk

Shares Registrar

FAMCO Associates (Private) Limited

8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S. Shahra-e-Faisal, Karachi.

Phone: (021) 34380101-2 Fax: (021) 34380106

Email: info.shares@famco.com.pk Website: www.famco.com.pk



# Directors' Review

On behalf of the Board of Directors I am pleased to present the performance review of the Company along with the financial statements for the third quarter ended March 31st 2015, and for the nine months period (July 2014 to March 2015) ended on the same date.

# **Company's Operating Performance**

The production for the period under review (July 2014 to March 2015) was 120,243 MT as compared to 137,903 MT of the comparable period last year. However the production for the quarter under review was 41,665 MT as compared to 32,470 MT of the same quarter of last year.

The lower production for the period under review as compared to comparable period of last year was due to harsh load management policy of the SNGPL according to which only 19% (average) gas was supplied to the Company as against 38% in the same period of last year. This situation was further aggravated by the load curtailment of electricity at the National Grid. Hence the Company produced only that quantity which was strategically important during the second and third quarter at the high cost of alternate fuels.

# Sales Review

The Company achieved a sale volume of 115,180 MT for the period under review (July 2014 to March 2015) as compared to 129,168 MT sold in the comparable period of last year. The sale of current quarter (January-March, 2015) was 39,025 MT as compared to 32,847 MT of the comparable quarter of last year. The higher sale volume in the current quarter is attributable to stock build up by the Company in the period when the gas was available.

In terms of value the net sales of the Company for the period under review (July 2014 to March 2015) were Rs. 9,871 million as compared to Rs. 11,026 million of the comparable period of last year. The lesser sales value is the result of low sales volume of around 14,000 MT during the period under review from the comparable period of last year. The sales were also once again hit by the influx of the imported paperboard at surprisingly low prices.

The sales of the current quarter (January-March, 2015) stood at Rs. 3,310 million as compared to Rs. 2,898 million of the comparable quarter of last year.

# **Financial Review**

The financials of the Company went into red for the period under review because of the lower sales volume and high cost (mainly of energy).

For the period under review (July 2014 to March 2015), the Company's gross profit stood at Rs. 666 million as compared to gross profit of Rs.1,519 million of the comparable period of last year, showing a decline of Rs. 853 million.



# Directors' Review

Similarly the operating profit figure for the period under review (July 2014 to March 2015) also declined and stood at Rs. 310 million as compared to Rs.1,141 million of the comparable period of last year.

After providing for the financial expenses of Rs. 486 million and net tax reversal of Rs. 59 million (because of reduction in deferred tax liability), the Company posted a net loss after tax of Rs. 117 million, for the period under review (July 2014 to March 2015), as compared to profit after tax of Rs. 450 million of the comparable period of last year.

# Earnings / (loss) per Share

Loss per share for the nine months ended March 2015, after taking into account the preference share dividend stood at Rs. 1.21 as compared to earnings of Rs. 2.36 per share for the same period of last year.

# **Near Term Outlook**

The gas supply to the Company was restored from the middle of March 2015 at 33% of the sanctioned load. Further the Company has reduced its prices of the major product to meet the challenges of imported paperboard. It is hoped that the above will result in a balancing act for the fourth quarter and the increased sales volume will compensate the lower prices, consequently increasing the bottom line. The Directors are optimistic for the better capacity utilization for the ensuing quarter.

In the long term the Company is hopeful to have its Coal Fired Energy Generation Plant operative before the coming winter thereby mitigating the effect of energy shortages.

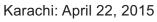
# **Acknowledgments**

Your Directors and management deeply appreciate the continued support and commitment of all the stakeholders especially the financial institutions. They are especially thankful to those customers who have shown their understanding and loyalty to the Company's product despite the influx of the imported material.

They are also thankful for the continued hard and sincere work of the employees of the Company, of all cadres.

On behalf of the Board of Directors

Aftab Ahmad
Chief Executive Officer



# Condensed Interim Balance Sheet

as at March 31, 2015 (Un-audited)			
		March 31,	June 30,
		2015	2014
		<b>.</b>	(Audited)
	Note	(Rupees in th	ousands)
ASSETS			
NON - CURRENT ASSETS  Property plant and equipment			
Property, plant and equipment Operating fixed assets	6	7,632,387	8,137,746
Capital work in progress	7	1,513,477	202,525
		9,145,864	8,340,271
Intangible assets		1,444	2,712
Long-term loans and advances Long-term deposits		9,227 2,829	2,845 2,829
Long-term deposits			
CURRENT ASSETS		9,159,364	8,348,657
Stores and spares	8	1,051,508	910,456
Stock-in-trade	9	1,973,506	2,563,413
Trade debts (unsecured - considered good)	\	1,186,177   29,936	1,006,753 22,745
Loans and advances (unsecured - considered good Trade deposits and short-term prepayments	)	29,620	3,312
Other receivables (unsecured - considered good)		6,325	1,988
Tax refunds due from Government		116,306	141,291
Taxation - net Cash and bank balances		83,794 112,326	111,347 68,975
Odsit and bank balances		4,589,498	4,830,280
TOTAL ASSETS			
TOTAL ASSETS		13,748,862	13,178,937
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized share capital 410,000,000 (June 30, 2014: 410,000,000) shares of Rs. 10 each		4,100,000	4,100,000
Issued, subscribed and paid-up capital			
147,018,345 (June 30, 2014: 147,018,345) ordinar	у		
shares of Rs. 10 each		1,470,184	1,470,184
90,121,351 (June 30, 2014: 90,121,351) preference shares of Rs. 10 each	10	901,214	901,214
prototorios officiales of the following	. •	2,371,398	2,371,398
Reserves		3,256,136	3,373,292
1.0001700		5,627,534	5,744,690
NON - CURRENT LIABILITIES		0,021,004	0,7 11,000
Long-term financing	11	3,652,517	3,347,424
Deferred taxation		504,232	661,069
CURRENT LIABILITIES		4,156,749	4,008,493
Trade and other payables	12	1,405,250	972,831
Interest and mark-up accrued	13	67,462	65,478
Short-term borrowings	14	1,870,200	1,605,021
Current portion of long-term financing	11	621,667	782,424
CONTINGENCIES AND COMMITMENTS	15	3,964,579	3,425,754
TOTAL EQUITY AND LIABILITIES		13,748,862	13,178,937

The annexed notes from 1 to 25 form an integral part of this condensed interim financial information.

AFTAB AHMAD Chief Executive Officer TASLEEMUDDIN AHMED BATLAY
Director



# Condensed Interim Profit and Loss Account

for the period ended March 31, 2015 (Un-audited)

		Nine mor	nths ended	Quarter	ended
	Note	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
			(Rupees in th	ousands)	
Sales - net	16	9,871,049	11,025,573	3,310,133	2,898,176
Cost of sales	17	(9,205,231)	(9,507,034)	(3,106,559)	(2,835,924)
Gross profit		665,818	1,518,539	203,574	62,252
General and administrative expenses	3	(262,102)	(261,398)	(88,107)	(89,278)
Selling expenses		(31,866)	(30,255)	(10,849)	(10,392)
Distribution expenses		(53,440)	(68,388)	(15,900)	(21,179)
Other operating charges	_				
Workers' profit participation fund		-	(36,606)	-	9,981
Workers' welfare fund		-	(13,910)	-	3,793
Others		(62,248)	(42,973)	(24,029)	(6,786)
		(62,248)	(93,489)	(24,029)	6,988
Other income	_	53,369	75,590	15,706	28,087
Operating profit		309,531	1,140,599	80,395	(23,522)
Finance cost		(485,680)	(458,991)	(143,739)	(162,314)
(Loss) / profit before taxation	_	(176,149)	681,608	(63,344)	(185,836)
Taxation	-				
Current		(98,710)	(110,256)	(33,101)	(28,982)
Prior		866	-	-	-
Deferred		156,837	(121,491)	54,003	92,168
		58,993	(231,747)	20,902	63,186
(Loss) / profit for the period	-	(117,156)	449,861	(42,442)	(122,650)
Basic (loss) / earnings per share (Rupees	s) 18.1	(1.21)	2.36	(0.42)	(1.38)
Dasic (1035) / earrillings per strate (Rupees	oj 10.1	(1.21)		(0.42)	(1.30)
Diluted (loss) / earnings per share (Rupe	es) 18.2	(1.21)	2.34	(0.42)	(0.98)

The annexed notes from 1 to 25 form an integral part of this condensed interim financial information.

AFTAB AHMAD Chief Executive Officer TASLEEMUDDIN AHMED BATLAY
Director



# Condensed Interim Statement of Comprehensive Income

for the period ended March 31, 2015 (Un-audited)

	Nine month	ns ended	Quarter e	ended
_	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
		(Rupees in the	ousands)	
(Loss) / profit for the period	(117,156)	449,861	(42,442)	(122,650)
Other comprehensive income				
Items that will not be reclassified				
in Profit and Loss account				
Remeasurement of defined				
benefit liability - net	-	(18,645)	-	(6,215)
Tax impact	-	6,153	-	2,051
	-	(12,492)	-	(4,164)
Total comprehensive (loss) / income				
for the period	(117,156)	437,369	(42,442)	(126,814)

The annexed notes from 1 to 25 form an integral part of this condensed interim financial information.

AFTAB AHMAD Chief Executive Officer TASLEEMUDDIN AHMED BATLAY

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# Condensed Interim Statement of Cash Flows

for the period ended March 31, 2015 (Un-audited)

		Nine mont	hs ended
		March 31, 2015	March 31, 2014
	Note	(Rupees in t	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	19	1,427,349	1,179,553
Finance cost paid		(483,696)	(432,167)
Taxes paid - net		(184,252)	(240,721)
Tax refund		120,292	-
Gratuity paid		(24,368)	(15,127)
Workers' profit participation fund paid		(49,087)	(75,507)
Long-term loans and advances - net		(6,382)	(929)
Net cash generated from operating activities		799,856	415,102
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure		(1,171,123)	(128,006)
Proceeds from sale of property, plant and equipme	nt	5,104	2,261
Net cash used in investing activities		(1,166,019)	(125,745)
CASH FLOWS FROM FINANCING ACTIVITIES			(450.005)
Redemption of preference shares			(450,607)
Proceeds from long-term financing from banking or	-	777,517	- (474.040)
Repayment of long-term financing from banking co	mpanies	(633,182)	(174,318)
Dividend paid on preference shares		_	(236,992)
Net cash generated from / (used in) financing activities	3	144,335	(861,917)
Net decrease in cash and cash equivalents		(221,828)	(572,560)
Cash and cash equivalents at the beginning of the per	iod	(1,536,046)	(1,336,394)
Cash and cash equivalents at the end of the period		(1,757,874)	(1,908,954)
CACH AND CACH FOUNTAL ENTS			
CASH AND CASH EQUIVALENTS  Cash and bank balances		112,326	39,040
Short-term borrowings		(1,870,200)	(1,947,994)
Short-term borrowings		(1,870,200)	$\frac{(1,947,994)}{(1,908,954)}$
		(1,737,074)	(1,300,304)

The annexed notes from 1 to 25 form an integral part of this condensed interim financial information.

AFTAB AHMAD Chief Executive Officer TASLEEMUDDIN AHMED BATLAY
Director



# Condensed Interim Statement of Changes in Equity

for the period ended March 31, 2015 (Un-audited)

	Issued. sub	Issued: subscribed and				Reserves	rves				
	paid-up	paid-up capital		Capital	ital			Revenue			
	Ordinary share capital	Preference share capital	Share premium	Merger reserve	Redemption reserve	Total	General reserve	Unappropriated profit	Total	Sub-total	Total
Balance as at July 1, 2013 (Restated) 1,060,252	1,060,252	2,102,832 1,047,935	1,047,935	7,925	(Rut 480,647	(Rupees in thousands) 480,647 1,536,507 3	nds) 313,226	806,279	806,279 1,119,505 2,656,012	2,656,012	5,819,096
Transactions with owners 15.903.770 ordinary shares of											
Rs. 10/- each issued as fully paid bonus shares	159,038		(159,038)			(159,038)				(159,038)	
Redemption of preference shares Dividend paid on preference shares		(450,607)						(236,992)	(236,992)	(236,992)	(450,607) (236,992)
	159,038	(450,607)	(159,038)			(159,038)		(236,992)	(236,992)	(396,030)	(687,599)
Transfer to redemption reserve				•	450,607	450,607	•	(450,607)	(450,607)	•	•
Profit for the period								449,861	449,861	449,861	449,861
liability - net	٠	•	•	•	•	•		(12,492)	(12,492)	(12,492)	(12,492)
lotal comprehensive income for the period ended March 31, 2014		•	•	•				437,369	437,369	437,369	437,369
Balance as at March 31, 2014	1,219,290	1,652,225	888,897	7,925	931,254	1,828,076	313,226	556,049	869,275	2,697,351	5,568,866
Balance as at July 1, 2014	1,470,184	901,214	901,214 1,822,122	7,925	931,254	931,254 2,761,301	313,226	298,765	611,991	3,373,292	5,744,690
Kemeasurement of defined benefit liability - net											
Loss for the period Total comprehensive loss for the				•				(117,156)	(117, 156)	(117,156) (117,156)	(117,156)
period ended March 31, 2015		-	•	•			-	(117,156)	(117,156)	(117, 156)	(117,156)
Balance as at March 31, 2015	1,470,184	901,214	1,822,122	7,925	931,254	2,761,301	313,226	181,609	494,835	3,256,136	5,627,534

The annexed notes from 1 to 25 form an integral part of this condensed interim financial information.

AFTAB AHMAD Chief Executive Officer

TASLEEMUDDIN AHMED BATLAY
Director Moderan CENTURY PAPER & BOARD MILLS LIMITED



for the period ended March 31, 2015 (Un-audited)

### 1. THE COMPANY AND ITS OPERATIONS

Century Paper & Board Mills Limited ("the Company") was incorporated in Pakistan as a public limited company on August 02, 1984 under the Companies Ordinance, 1984 and its ordinary shares are quoted on Karachi and Lahore Stock Exchanges. The registered office of the Company is situated at Lakson Square Building No. 2, Sarwar Shaheed Road, Karachi, Pakistan. The Company is engaged in manufacturing and marketing of paper, board and related products.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

This condensed interim financial information is unaudited and is being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984.

This condensed interim financial information of the Company for the nine months ended March 31, 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information does not include all the information and disclosures required for full annual financial statements and should be read in conjunction with the annual financial statements of the Company as at and for the year ended June 30, 2014.

The comparative balance sheet presented in this condensed interim financial information has been extracted from the annual audited financial statements of the Company for the year ended June 30, 2014, whereas the comparative condensed interim profit and loss accounts, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial information for the nine month ended March 31, 2014.

# 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for the recognition of certain staff retirement benefits at present value.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

# 2.3 Functional and presentation currency

This condensed interim financial information has been presented in Pak Rupees, which is the functional and presentation currency of the Company.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted and methods of computation followed in the preparation of this condensed interim financial information are same as those for the preceding annual financial statements for the year ended June 30, 2014.

### 4. TAXATION

The provisions for taxation for the nine months and quarter ended March 31, 2015, have been made using the estimated effective tax rate applicable to expected total annual earnings.



for the period ended March 31, 2015 (Un-audited)

### 5. ESTIMATES

The preparation of condensed interim financial information requires management to make certain judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and key sources of estimation of uncertainty are the same as those that were applied to the financial statements for the year ended June 30, 2014.

	March 31,	June 30,
	2015	2014
		(Audited)
lote	(Rupees in th	ousands)

### 6. OPERATING FIXED ASSETS

Opening net book value (NBV)		8,137,746	8,808,166
Additions (at cost) during the period / year	6.1	176,047	233,737
		8,313,793	9,041,903
Disposals (NBV) during the period / year	6.2	(3,888)	(4,029)
Depreciation charge for the period / year		(677,518)	(900,128)
		(681,406)	(904,157)
Closing net book value (NBV)		7,632,387	8,137,746

# 6.1 Detail of additions (at cost) during the period / year are as follows:

Freehold land	1,437	1,702
Buildings on freehold land	34,810	2,363
Plant and machinery	103,432	178,556
Furniture and fixtures	15	621
Vehicles	29,678	23,684
Electrical and other equipments	2,137	3,917
Computers	4,538	22,894
	176,047	233,737

# 6.2 Detail of disposals (NBV) during the period / year are as follows:

Plant and machinery	400	113
Vehicles	3,488	3,841
Electrical and other equipments	<u></u>	75
	3,888	4,029



for the period ended March 31, 2015 (Un-audited)

March 31, 2015	June 30, 2014 (Audited)
(Rupees in the	nousands)
240,306	17,852
1,086,919	176,383
131,858	5,590
54,394	2,700
1,513,477	202,525
202,525	48,532
1,447,953	227,631
1,650,478	276,163
(137,001)	(73,638)
1,513,477	202,525
	2015 (Rupees in the 240,306 1,086,919 131,858 54,394 1,513,477  202,525 1,447,953 1,650,478 (137,001)

7.1 This balance includes project in progress relating to Coal Based Co-Generation Power Plant amounting to Rs. 1,143.07 million (June 30, 2014: Rs. 5.11 million).

# 8. STORES AND SPARES

Stores	8.1	679,703	577,151
Spares			
in hand		390,181	347,182
in transit		17,856	18,055
		408,037	365,237
		1,087,740	942,388
Provision for slow moving stores and spares		(36,232)	(31,932)
		1,051,508	910,456

- 8.1 This includes fuel for power and steam generation amounting Rs. 68.78 million (June 30, 2014: Rs. 104.35 million).
- 8.2 Stores and spares also include items which may result in capital expenditure but are not distinguishable at the time of purchase. However, the stores and spares resulting in capital expenditure are capitalized in cost of respective assets.



for t	he period ended March 31, 2015 (Un-audited)		
		March 31, 2015	June 30, 2014 (Audited)
		(Rupees in the	nousands)
9.	STOCK-IN-TRADE		
	Raw materials		
	in hand	975,483	1,555,638
	in transit	480,435	437,110
		1,455,918	1,992,748
	Work-in-process	405,824	439,789
	Finished goods	111,764	130,876
		1,973,506	2,563,413
10.	PREFERENCE SHARES		
	Preference shares	901,214	901,214

- 10.1 In November 2009, the Company has issued preference right shares of the face value of Rs. 10 each, in the proportion of 4.25 preference shares for every ordinary share held. These shares are not listed on any of the stock exchanges in Pakistan.
- 10.2 The followings are the terms, conditions and rights and privileges of preference shares with amendments which became effective on July 1, 2013.
- Annual dividends will be payable when and if declared by the Company but shall be paid on cumulative basis prior to any dividend or other distribution payable to the ordinary shareholders. The dividend rate will be based on six months KIBOR plus spread of 1% per annum subject to cap of 13% per annum on the face value of the preference shares on cumulative basis. The cumulative dividend as at the balance sheet date amounted to Rs. 588.78 million (June 30, 2014: Rs. 528.16 million).
- b) The preference shareholders do not have any voting rights and are not entitled to receive any notice for meeting of shareholders and will not be entitled to any rights in respect of subscription of further issue of ordinary shares of the Company.
- The Company shall have the option to redeem the preference shares in full or in any proportion by giving fourteen days notice. The redemption will be subject to the payment of cumulative unpaid dividend, if any, on the part being redeemed up to the applicable date of redemption notice. The redemption will be subject to compliance with the provisions of Section 85 of the Companies Ordinance, 1984.

for the period ended March 31, 2015 (Un-audited)

11.

o period erided indicit 51, 2010 (off-addited)			
		March 31, 2015	June 30, 2014 (Audited)
LONG-TERM FINANCING	Note	(Rupees in the	nousands)
From banking companies - secured Utilized under mark-up arrangements finance Consortium of Banks	d by:		
- Musharaka	11.1	1,275,000	1,500,000
- Syndicated	11.2	466,000	-
		1,741,000	1,500,000
Term Loans		1,741,000	1,300,000
	44.0	4 000 000	4 405 000
Allied Bank Limited	11.3	1,200,000	1,425,000
Meezan Bank Limited - Musharaka	11.4	234,000	-
Faysal Bank Limited	11.5	77,517	-
Faysal Bank Limited	11.6	21,667	54,166
Bank Alfalah Limited	11.7	-	150,682
		1,533,184	1,629,848
		3,274,184	3,129,848
From associated undertakings - unsecured	11.8	1,000,000	1,000,000
Trom accordated undertainings unboodied	0		
		4,274,184	4,129,848
Current portion shown under current liabilities		(621,667)	(782,424)
		3,652,517	3,347,424

11.1 This represents Diminishing Musharaka Arrangement with a Consortium of Meezan Bank Limited and Al Baraka Bank (Pakistan) Limited for Rs. 1,500 million. The tenor of the facility is six years including one year grace period. This finance facility is repayable in twenty equal quarterly installments which commenced from August 2014.

The finance facility is secured by way of mortgage of immovable properties of the Company and pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) with 25% margin.

The rate of mark-up is equal to base rate plus 0.9%. Base rate is equal to three months KIBOR of the last one business day prior to the beginning of each installment period. During the period, the effective mark-up rate was 10.78% (June 30, 2014: 10.54%) per annum.

11.2 This represents drawdowns against Syndicated term financing arrangement with Consortium of MCB Bank Limited and Allied Bank Limited amounting to Rs. 1,500 million to finance expenditure incurred on project in progress of 18 MW Coal Based Co-Generation Power Plant. The tenor of the facility is seven years with two years grace period. This finance facility is repayable in twenty equal quarterly installments commencing from November 2016.

The finance facility is secured by way of mortgage of immovable properties of the Company and ranking hypothecation charge over all assets belonging to the Company with 25% margin.

The rate of mark-up is equal to base rate plus 0.75%. Base rate is equal to three months KIBOR of the last one business day prior to the beginning of each installment period. During the period, the effective mark-up rate was 10.29% per annum.

11.3 This term finance facility has been obtained from Allied Bank Limited amounting to Rs. 1,500 million. The tenor of the facility is six years including one year grace period. This finance facility is repayable in twenty equal quarterly installments which commenced from June 2014.

for the period ended March 31, 2015 (Un-audited)

The finance facility is secured by way of mortgage of immovable properties of the Company and pari passu hypothecation charge over the assets pertaining to Board Machine (PM-7) with 25% margin.

The rate of mark-up is equal to base rate plus 0.9%. Base rate is equal to average of three months KIBOR of the last six business days prior to the beginning of each installment period. During the period, the effective mark-up rate was 10.88% (June 30, 2014: 10.60%) per annum.

11.4 This represents drawdowns against Diminishing Musharaka Arrangement of Rs. 750 million with Meezan Bank Limited to finance expenditure incurred on project in progress of 18 MW Coal Based Co-Generation Power Plant. The tenor of the facility is seven years with two years grace period. This finance facility is repayable in twenty equal quarterly installments commencing from November 2016.

The finance facility is secured by way of mortgage of immovable properties of the Company and ranking hypothecation charge over all assets belonging to the Company with 25% margin.

The rate of mark-up is equal to base rate plus 0.75%. Base rate is equal to three months KIBOR of the last one business day prior to the beginning of each installment period. During the period, the effective mark-up rate was 10.29% per annum.

11.5 This represents proceeds from Faysal Bank Limited under Diminishing Musharaka Arrangement of Rs. 110.4 million specifically for acquisition of Compact Sheeter. The tenor of the facility is three years including one year grace period. This finance facility is repayable in eight equal quarterly installments commencing from May 2016.

The finance facility is secured by way of exclusive charge on Compact Sheeter with 25% margin.

The rate of mark-up is equal to base rate plus 0.75%. Base rate is equal to three months KIBOR of the last one business day prior to the beginning of each installment period. During the period, the effective mark-up rate was 9.28% per annum.

11.6 This term finance facility has been obtained from Faysal Bank Limited amounting to Rs. 180 million specifically for New Box Making Machine and Coal Fired Boiler. The tenor of the facility is four years with twelve months grace period. The finance facility is repayable in twelve equal quarterly installments which commenced from December 2012.

The finance facility is secured by way of exclusive charge on New Box Making Machine and Coal Fired Boiler with 25% margin.

The rate of mark-up is 1.50% over three months KIBOR of last day of preceding quarter. During the period, the effective mark-up rate was 11.50% (June 30, 2014: 11.06%) per annum.

- 11.7 These term finance loans have been fully repaid during the period. During the period, the effective mark-up rate was 11.36% (June 30, 2014: 11.06%) per annum.
- 11.8 This loan has been obtained from SIZA Commodities (Private) Limited, an associated company, amounting to Rs. 1,000 million. The loan is repayable after two years from the date of agreement i.e. July 2016.

The rate of mark-up is 0.9% over average of three months KIBOR of the last one day of preceding quarter. During the period, the effective mark-up rate was 10.90% (June 30, 2014: 10.59%) per annum.



for the period ended March 31, 2015 (Un-audited)

	period erided maren er, 2010 (eri dadiced)			
			March 31, 2015	June 30, 2014
		Note	/D	(Audited)
		Note	(Rupees in th	ousands)
12.	TRADE AND OTHER PAYABLES			
	Creditors		426,536	315,141
	Foreign bills payable		491,604	274,454
	Accrued liabilities		177,657	177,869
	Sales tax payable - net		53,486	14,884
	Customers' balances		65,817	34,745
	Provident fund payable		5,561	4,854
	Gratuity payable		49,283	54,543
	Workers' profit participation fund		-	49,087
	Workers' welfare fund		-	18,653
	Unclaimed dividend		724	734
	Retention money payable		99,769	-
	Other liabilities		34,813	27,867
			1,405,250	972,831
13.	INTEREST AND MARK-UP ACCRUED			
	Interest and mark-up accrued on:			
	Long-term financing		50,796	52,040
	Short-term borrowings		16,666	13,438
			67,462	65,478
14.	SHORT-TERM BORROWINGS			
	From banking companies - secured			
	Running finances	14.1	1,556,076	912,782
	Import credit finances		314,124	692,239
			1,870,200	1,605,021

<sup>14.1</sup> During the period, the effective mark-up rates for running finances and import credit finance are 10.11% (June 30, 2014: 10.44%) per annum and 3.21% (June 30, 2014: 3.16%) per annum respectively.

# 15. CONTINGENCIES AND COMMITMENTS

# 15.1 Contingencies

# a) Guarantees

Guarantees have been issued by banks on behalf of the Company in the normal course of business aggregating to Rs. 367 million (June 30, 2014: Rs. 367 million).

### b) Sales tax

Three cases of inadmissible input sale tax amounting to Rs. 82.27 million have been adjudicated against the Company by Deputy Commissioner Inland Revenue. The appeals were filed by the Company against these orders at respective forum. These cases have been remanded back to the adjudicating authorities by the Appellate Authorities with the direction to verify the compliance of the Company with the relevant provision of the Sales Tax Act, 1990. No provision has been made in this condensed financial information for the liability that may arise in the event of a decision against the Company as the management is of the opinion, based on advice of tax advisor that the decision is likely to be in the favor of the Company.



for the period ended March 31, 2015 (Un-audited)

c) The Company has filed a writ petition against the imposition of the Gas Infrastructure Development Cess (GIDC) through Gas Infrastructure Development Cess Ordinance (GIDC), 2014 (the Ordinance). The Sindh High Court has passed instructions to the Federal Government and Sui Northern Gas Pipelines Limited refraining them from collecting GIDC pending the final decision on the writ petition. From 1st August 2014 to 31st March 2015, an amount of approximately Rs. 104.37 million has been accumulated on account of GIDC. However the Company, based on the advice of its legal counsel, is confident of a favorable outcome of the aforementioned application to the Sindh High Court and, therefore, has not recorded a provision in respect of the amount of Rs.104.37 million in this condensed interim financial information.

# 15.2 Commitments

The Company's commitments as at balance sheet date are as follows:

- Letters of credit other than for capital expenditure amounted to Rs. 678.01 million (June 30, 2014: Rs. 670.24 million).
- Capital expenditure including letters of credit amounted to Rs. 854.05 million (June 30, 2014: Rs. 1,571 million).

		Nine months ended		Quarter	ended
		March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
			(Rupees in th	nousands)	
16.	SALES				
	Gross sales	11,519,847	12,882,461	3,861,207	3,385,184
	Sales tax	(1,648,798)	(1,856,888)	(551,074)	(487,008)
	_	9,871,049	11,025,573	3,310,133	2,898,176
17.	COST OF SALES				
	Materials consumed	5,579,503	5,963,619	1,961,587	1,454,082
	Fuel and power	1,798,827	1,827,803	599,863	701,872
	Depreciation on property,				
	plant and equipment	654,103	655,836	219,283	218,177
	Salaries, wages and other benef	its <b>427,902</b>	397,073	143,302	129,323
	Repairs, maintenance and	407.077	445.540	440.504	400 700
	stores consumption	427,977	445,540	142,504	136,793
	Packing expenses Insurance	205,839 49,699	197,247 48,763	72,637 17,280	47,410 16,414
	Provision for slow moving	49,099	40,703	17,200	10,414
	stores and spares	4,300	3,600	1,500	1,200
	Rent, rates and taxes	4,004	3,481	1,567	1,160
	Manufacturing cost	9,152,154	9,542,962	3,159,523	2,706,431
	Work-in-process				
	Opening stock	439,789	114,192	359,350	284,523
	Closing stock	(405,824)	(156,948)	(405,824)	(156,948)
	, and the second	33,965	(42,756)	(46,474)	127,575
	Cost of goods manufactured	9,186,119	9,500,206	3,113,049	2,834,006
	Finished goods				
	Opening stock	130,876	66,657	105,274	61,747
	Closing stock	(111,764)	(59,829)	(111,764)	(59,829)
		19,112	6,828	(6,490)	1,918
		9,205,231	9,507,034	3,106,559	2,835,924

for the period ended March 31, 2015 (Un-audited)

### 18. EARNINGS PER SHARE - BASIC AND DILUTED

### 18.1 Basic earnings per share

The basic earnings per share as required under "IAS 33 Earnings per share" is given below:

<b>.</b>	Nine months ended		Quarter	ended
-	March 31, 2015	March 31, 2014 (Rupees in t	March 31, 2015 housands)	March 31, 2014
(Loss) / profit for the period	(117,156)	449,861	(42,442)	(122,650)
Dividend attributable to cumulative preference shares	(60,617)	(161,514)	(19,910)	(45,425)
(Loss) / profit attributable to ordinary shareholder	(177,773)	288,347	(62,352)	(168,075)
Weighted average number of ordinary shares (in thousands)	147,018	121,929	147,018	121,929
(Loss) / earnings per share attributable to ordinary shareholders (Rupees)	(1.21)	2.36	(0.42)	(1.38)

# 18.2 Diluted earnings per share

The dilutive impact of potential ordinary shares on earnings per share as required under "IAS 33 Earnings per share" is given below:-

(Loss) / profit attributable to ordinary shareholders Dividend for the period on	(177,773)	288,347	(62,352)	(168,075)
convertible preference shares		62,861		20,648
	(177,773)	351,208	(62,352)	(147,427)
Weighted average number of ordinary shares Incremental number of shares fron potential conversion of	<b>147,018</b>	121,929	147,018	121,929
preference shares		28,450	-	28,450
(in thousands)	147,018	150,379	147,018	150,379
Diluted (loss) / earnings per share (Rupees)	(1.21)	2.34	(0.42)	(0.98)
			March 31	March 31

# 19. CASH GENERATED FROM OPERATIONS

(Loss) / profit before taxation
Adjustment for non cash charges and other items:
Depreciation
Amortization of intangible assets
Gain on sale of property, plant and equipment
Provision for gratuity
Provision for slow moving stores and spares
Workers' profit participation fund
Finance cost
Working capital changes
19.1

(176, 149)681,608 674,921 677,518 1,268 8,982 (271) 14,730 (1,215)19,108 4,300 3,600 36,606 485,680 458,991 416,839 (699,614)1,603,498 497,945 1,427,349 1,179,553

(Rupees in thousands)

2014

2015



for the period ended March 31, 2015 (Un-audited)

March 31, March 31, 2015 2014 (Rupees in thousands)

# 19.1 Changes in working capital

Decrease / (Increase) in current assets		
Stores and spares	(145,352)	(119,122)
Stock-in-trade	589,907	(237,311)
Trade debts	(179,424)	(41,811)
Loans and advances	(7,191)	(45,049)
Trade deposits and short-term prepayments	(26,308)	(20,607)
Other receivables	(4,337)	2,525
Tax refunds due from Government	18,653	44,806
	245,948	(416,569)
Increase / (decrease) in current liabilities		
Trade and other payables	170,891	(283,045)
	416,839	(699,614)

# 20. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

20.1 The related parties and associated undertakings comprise of group companies, other associated companies, staff retirement funds, directors and key management personnel. Transactions with related parties and associated undertakings are as under:

Relation with the Company	Nature of transaction	Nine months ended		Quarter ended	
	Note	March 31, 2015	March 31, 2014	March 31, 2015	March 31, 2014
			(Rupees in	thousands)	
Associated companies /	Sales of goods and services	1,162,072	1,218,016	389,071	415,868
undertakings	Purchase of goods and services	157,731	147,824	29,918	19,280
-	Rent and other allied charges	5,258	4,707	1,405	1,569
	Insurance agency commission	10,716	7,200	1,716	2,400
	Issue of bonus shares	-	97,890		-
	Redemption of preference share	s -	440,184		-
	Dividend paid on redemption of				
	preference shares	-	231,510		-
	Donation	-	25,000	-	-
	Mark-up accrued	81,794	78,291	25,964	27,099
Sponsors and Directors	Issue of bonus shares		48		-
	Redemption of preference share	s -	318		-
	Dividend paid on redemption of				
	preference shares		167		-
Retirement benefit plans	Contribution to staff retirement				
	benefit plans	42,650	35,959	14,208	11,842
Key management	Remuneration and other				
personnel	benefits 20.3	167,161	149,484	51,505	45,346

for the period ended March 31, 2015 (Un-audited)

March31, June 30, 2015 2013 (Audited) (Rupees in thousands)

# 20.2 Period / year end balances

Receivable from related parties	158,705	80,045
Payable to related parties	66,461	62,070
Long term financing from associated undertaking	1,000,000	1,000,000
Mark-up on long-term financing from		
associated undertaking	25,964	27,624

- 20.3 There are no transactions with key management personnel other than under their terms of employment.
- 20.4 The above transactions with related parties are at arm's length based on normal commercial rates.

# 21. OPERATING SEGMENTS

These condensed interim financial information have been prepared on the basis of single reportable segment.

All sales of the Company relate to customers in Pakistan.

All non-current assets of the Company as at March 31, 2015 are located in Pakistan.

# 22. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended June 30, 2014.

### 23. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on April 22, 2015 by the Board of Directors of the Company.

# 24. CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and better presentation. However, no significant reclassifications have been made during the period.

### 25. GENERAL

Amounts have been rounded off to the nearest thousands of rupees.

AFTAB AHMAD
Chief Executive Officer

TASLEEMUDDIN AHMED BATLA

THIRD QUARTER REPORT MARCH 2015



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