

CENTURY PAPER & BOARD MILLS LTD

Making a
Difference



CORPORATE BRIEFING 2023-24

WED, NOVEMBER 13, 2024



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CONTENT





COMPANY INTRODUCTION

LAKSON GROUP PROFILE

Century Paper is part of the Lakson Group (founded in 1954)

Group Portfolio

- Soaps & Detergents
- Toothpastes & Surface Care Products
- Internet Services & Software Development
- Cloud Computing & Call Centers
- **Paper & Paperboard Manufacturing**
- Printing & Packaging
- Publications & Media
- Food & Fast Food Restaurant Biz
- Agriculture (Drip Irrigation)
- Surgical Instruments Biz
- Insurance & Investments
- Air Line / Travelling & Tour Operations

Major Group Companies



CENTURY PAPER & BOARD MILLS LIMITED

- A Public Limited Company Incorporated in 1984. (Listed on the PSX since 1990).
 - One of the Largest integrated Pulp & Paperboard plants of the country.
 - Market Leader in Coated Packaging Boards.
 - Quality Manufacturers of Corrugated Cartons.
-



CENTURY PAPER & BOARD MILLS LIMITED



Production Capacity:

P&B: 274,000 MT

Box: 35,000 MT



Area of Plant:

171 Acres

(57 Hectors)



Energy Capacity

Electricity: 65 MW

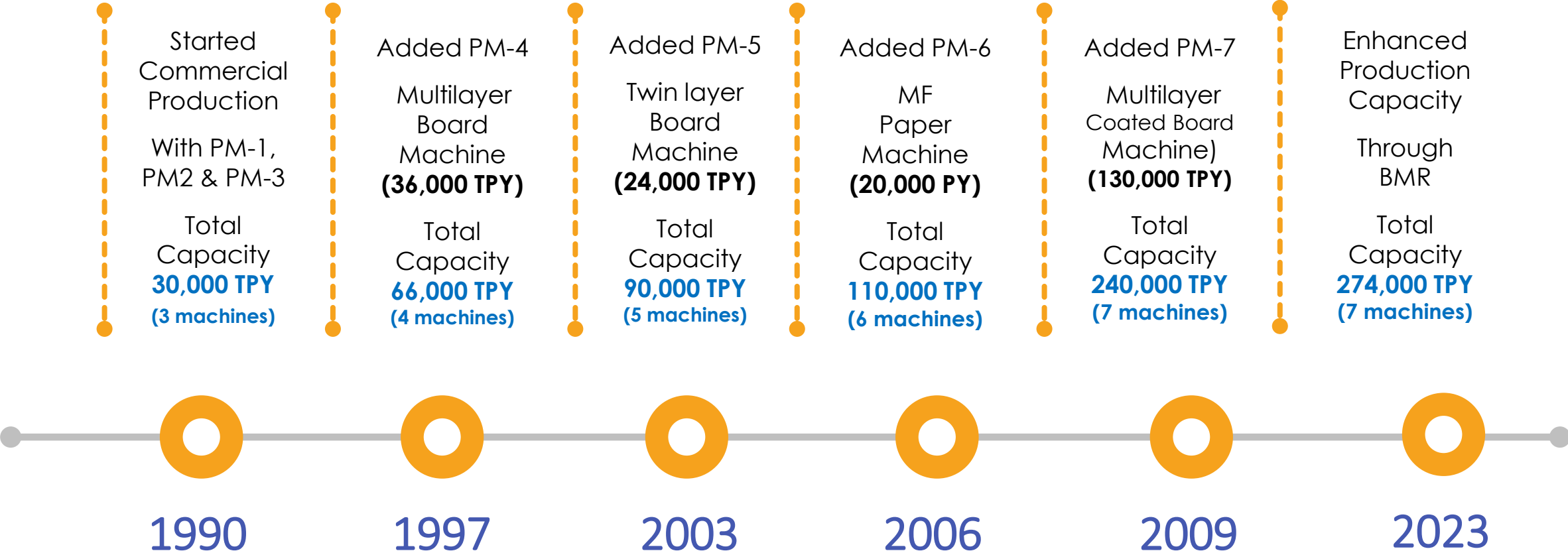
Steam: 288 Tons/Hr.



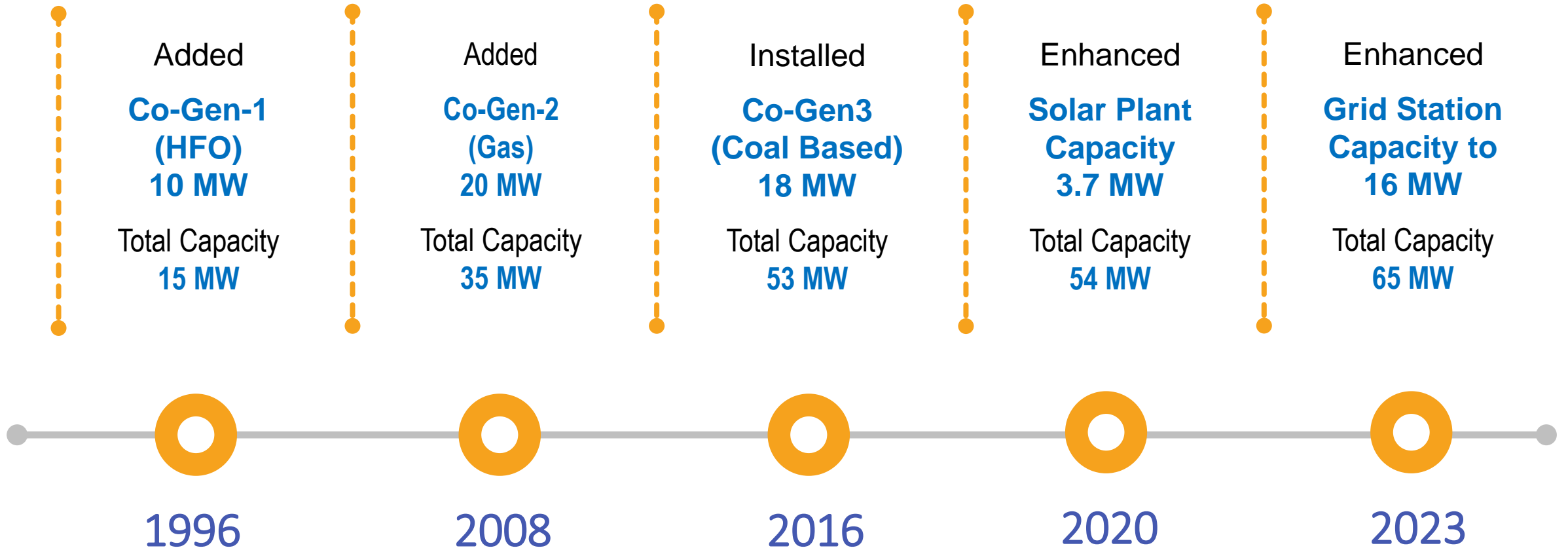
No. of Employees

1605

MAJOR MILESTONES – Production Capacity



MAJOR MILESTONES – Power



MAJOR MILESTONES – Utilities



OUR PRODUCTS

Container Board



Coated Packaging Boards



Papers



CPBM - MAJOR END USERS / CUSTOMERS



KEY MANAGEMENT PERSONAL



Aftab Ahmed
Chief Executive Officer



Jehanzeb Ali
Director Production



Tanveer Ahmed Khalid
Chief Operating Officer



S. Nadeem Ullah
Director Engineering



Muhammad Rashid Dastagir
Chief Financial Officer



Col. Khalid Jameel
GM - Admin



Sabir Imtiaz
GM Supply Chain



Khalid Hayat
GM (Box Business)





**STRATEGIC &
OPERATION
DEVELOPMENT**

STRATEGIC AND OPERATIONAL DEVELOPMENTS

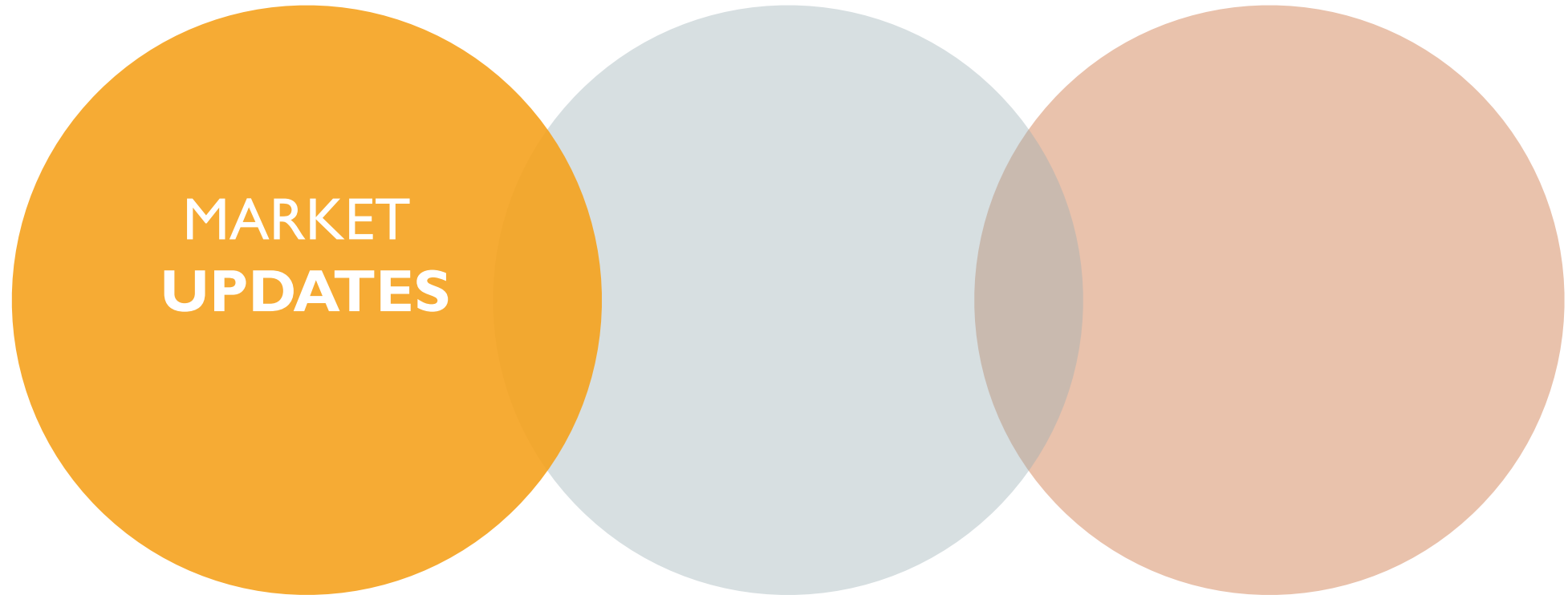


MARKET
UPDATES

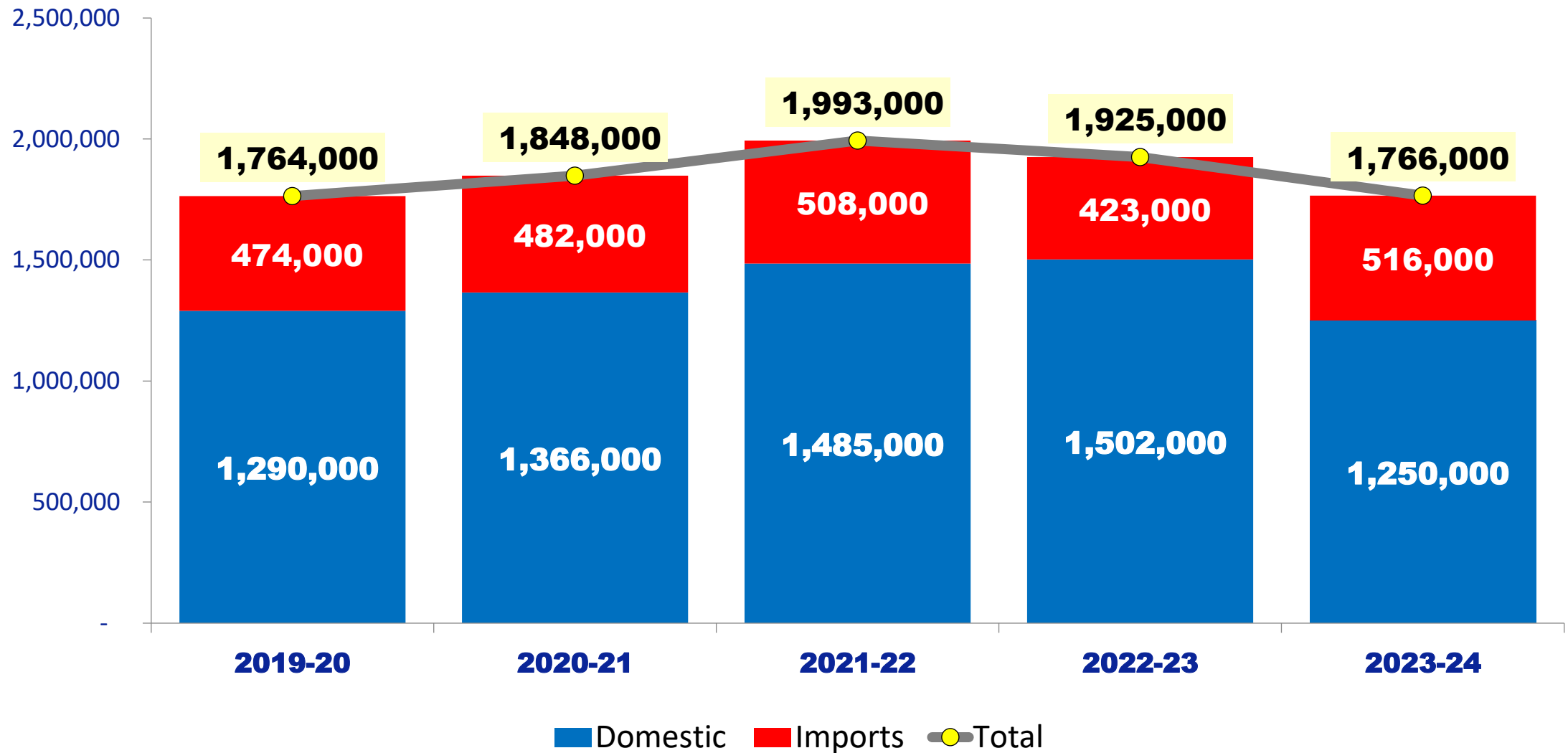
OPERATIONAL
UPDATES

SDG / ESG
UPDATES

STRATEGIC AND OPERATIONAL DEVELOPMENTS

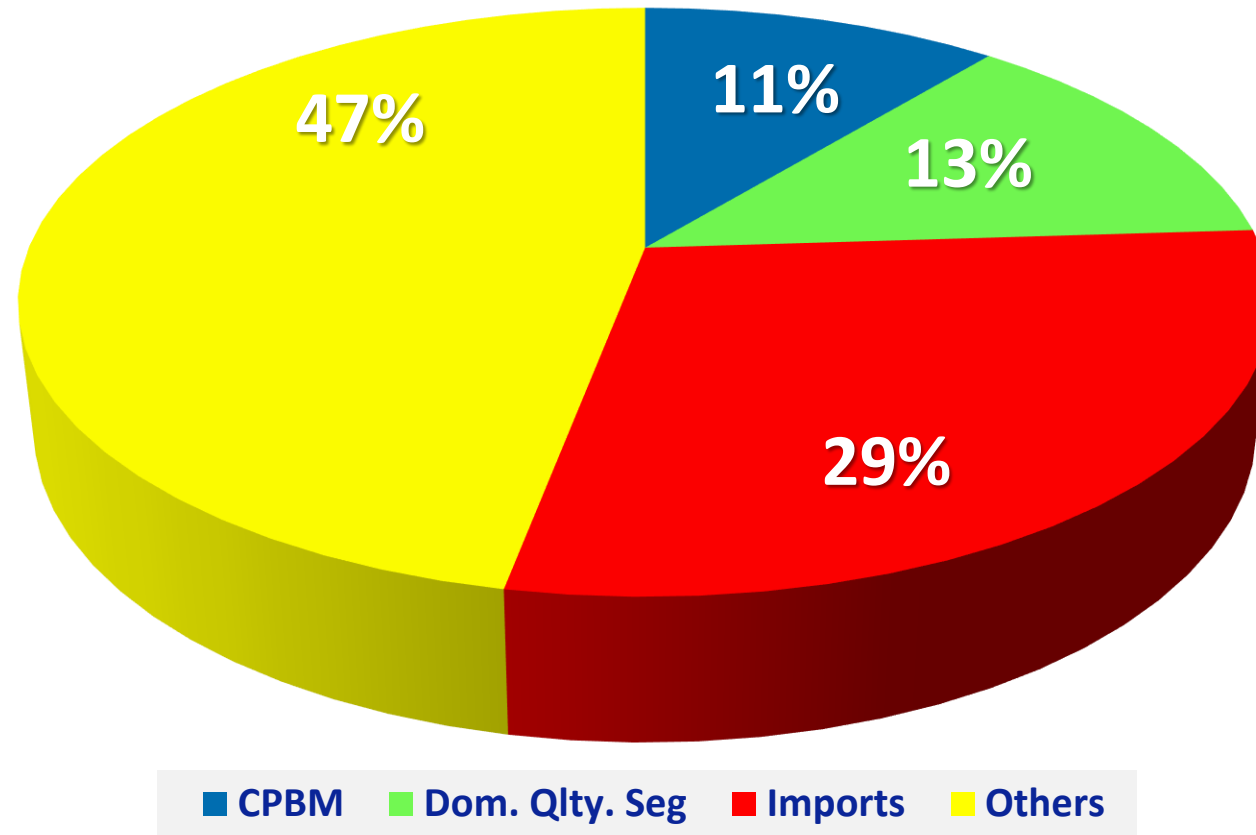


TOTAL NATIONAL CONSUMPTION P&B PRODUCTS (M.TON)

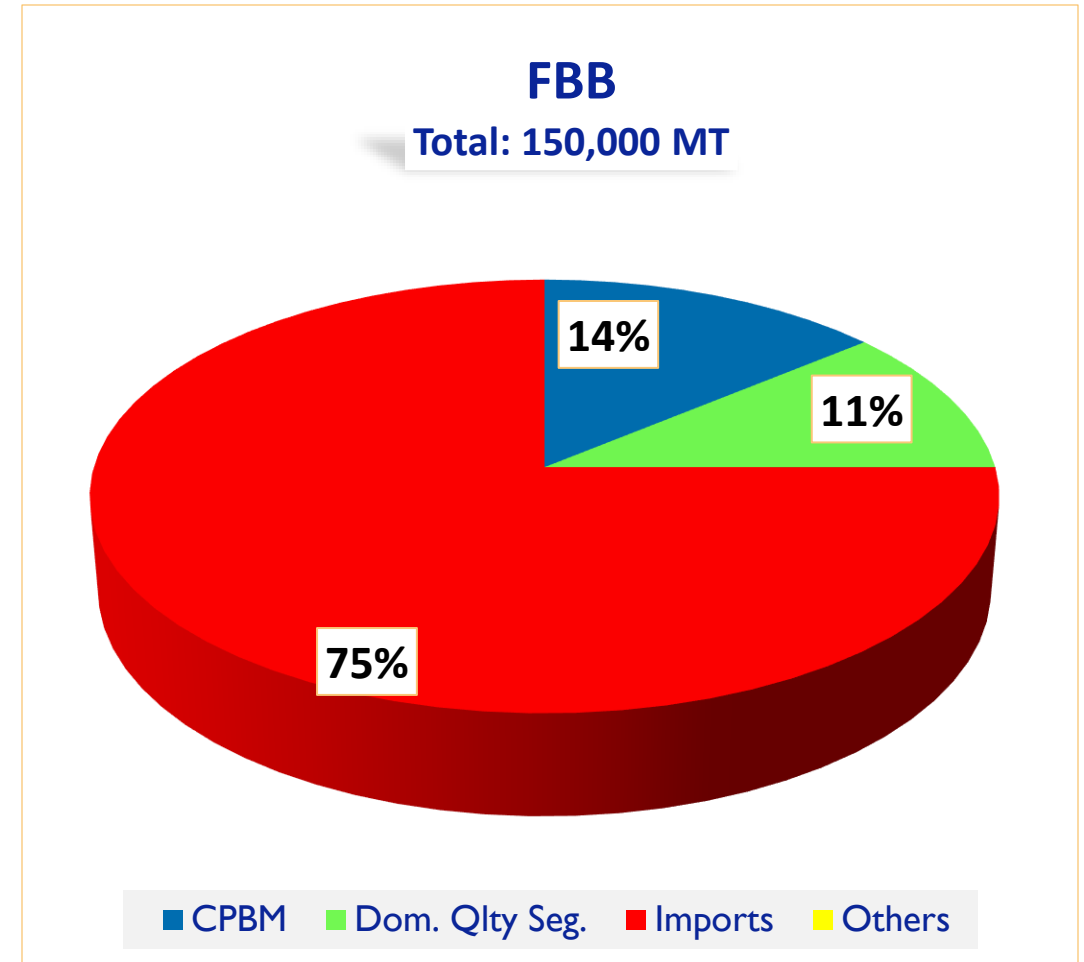
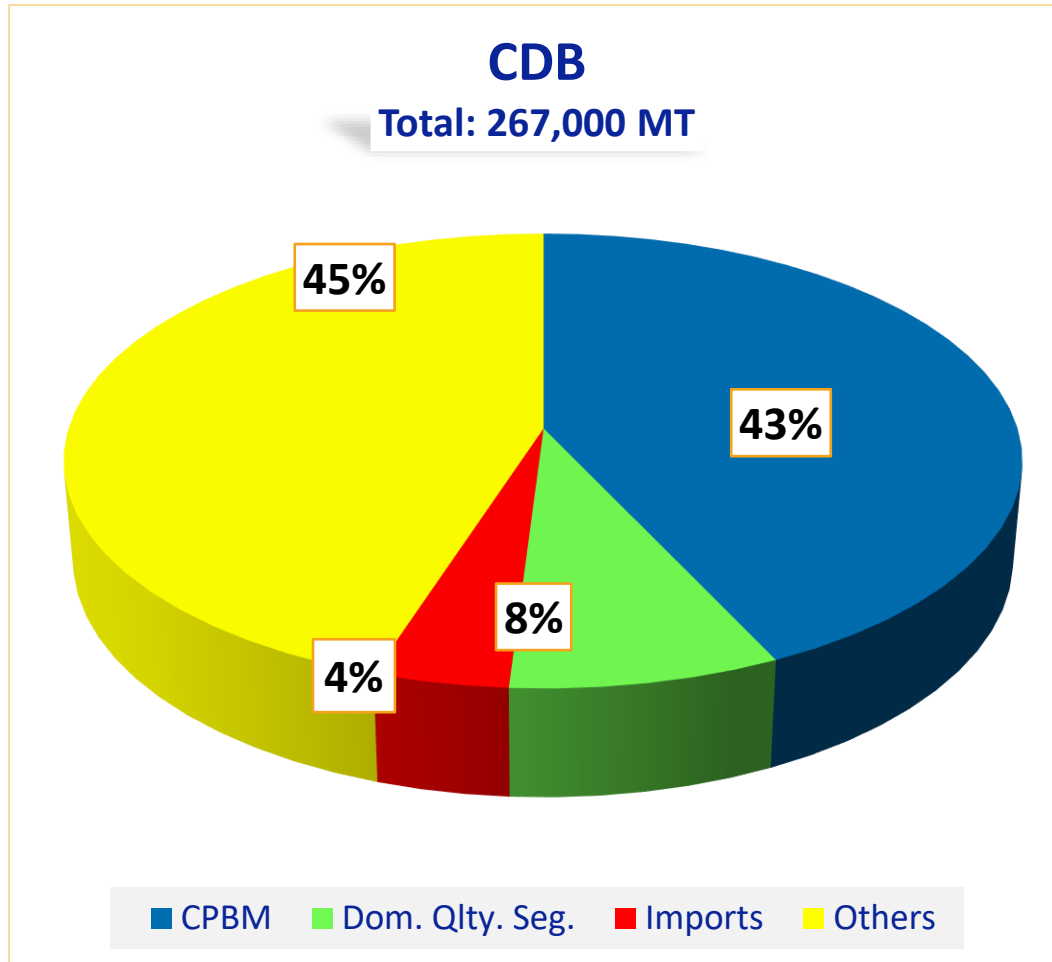


MARKET SHARE 2023-24

**Total P&B 2023-24
1,766,000 MT**



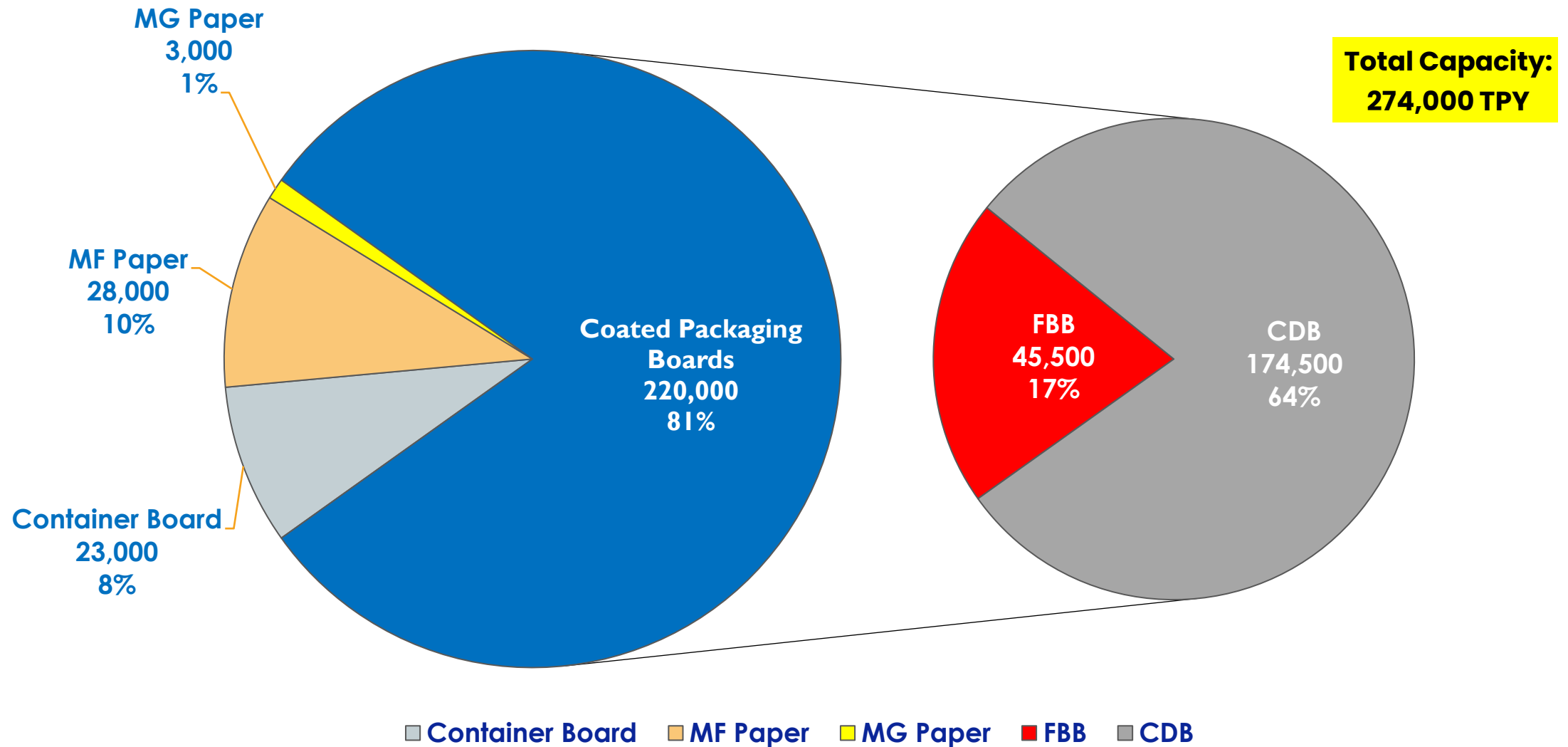
MARKET SHARE 2023-24



STRATEGIC AND OPERATIONAL DEVELOPMENTS



CAPACITY BREAK-UP



CATEGORY WISE CAPACITY UTILIZATION (2023-24)

Coated Duplex Board
(PM-1,7)
Cap: 174,000 TPY
Util.(%): 69%

Mainly PM-7 operations in reduced
market size (Util.% 81%)

Coated Bleached Board
(PM 4)

Cap: 45,500 TPY

Util.(%): 52%

Fierce Competition from
Cheaper Imports

Paper
(PM 3&6)

Cap: 31,000 TPY

Util.(%): 63%

Low Market Demand

Container Board
(PM 5)

Cap: 23,000 TPY

Util.(%): 28%

Less operations as
cheaper material
outsources for Box Biz

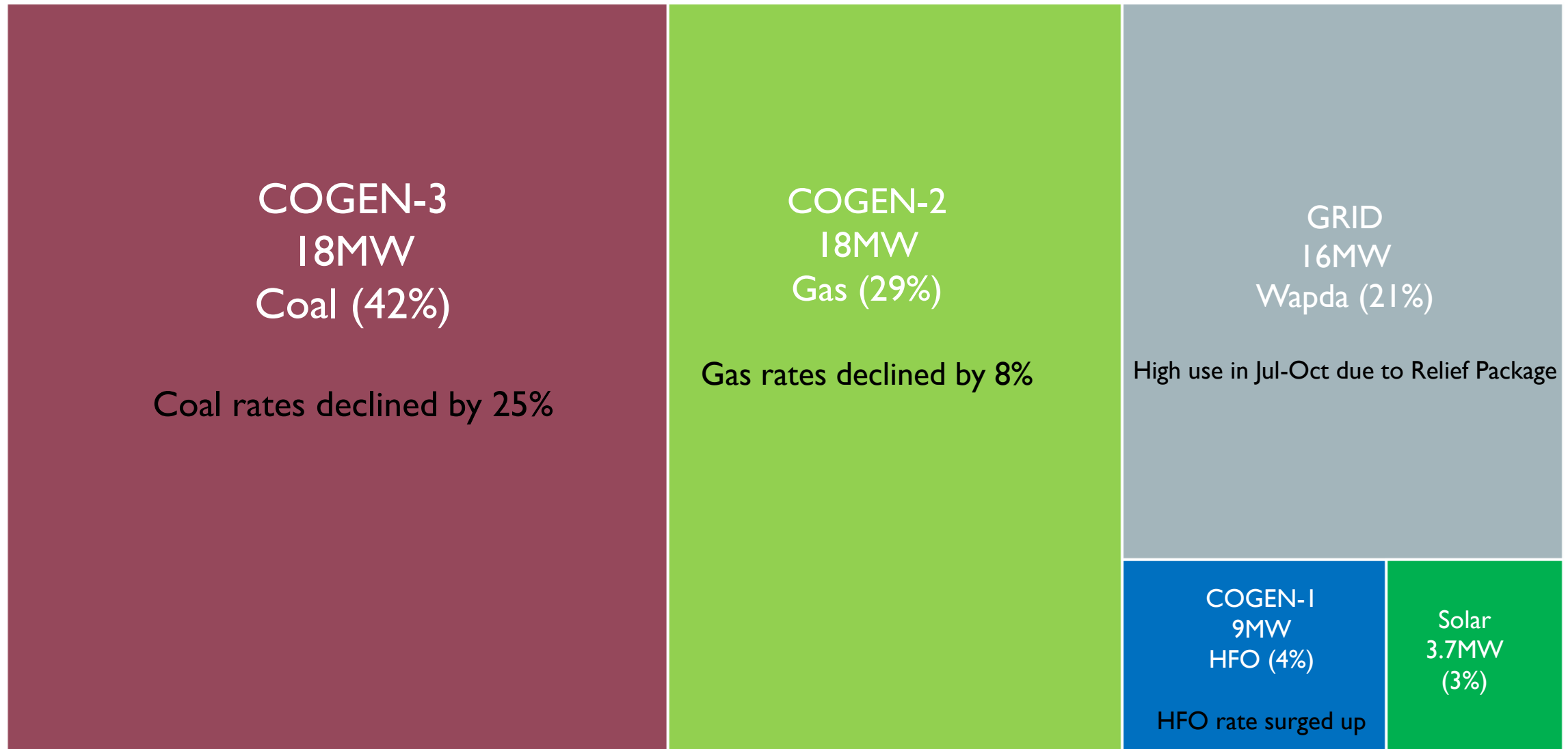


SOURCES OF FUEL & POWER

Plant	Fuel	Power (MW)	Steam (Tons/ Hr)	Remarks
Co-Gen-1	HFO / Diesel	9	-	Wartsila, Finland
Co-Gen-2	Natural Gas / Diesel	18	56	Kawasaki, Japan
Co-Gen-3	Coal	18	40	Runh Power, China
Boilers	Gas/Coal/HFO/Biomass	-	192	Various
LESCO	National Grid	16	-	
Total		65	288	

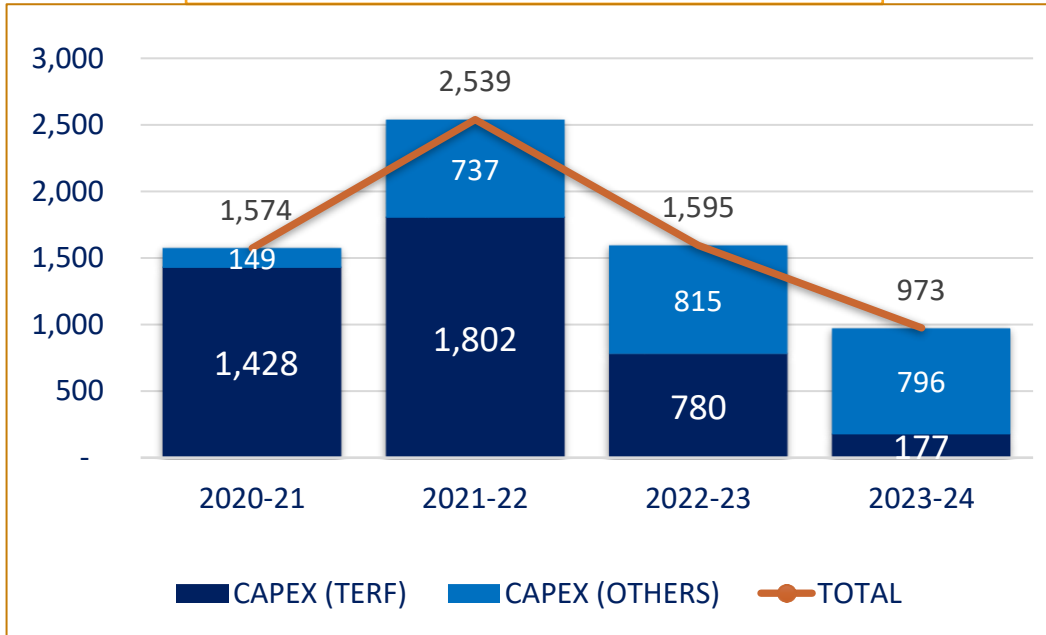


ENERGY MIX (%) – 2023-24

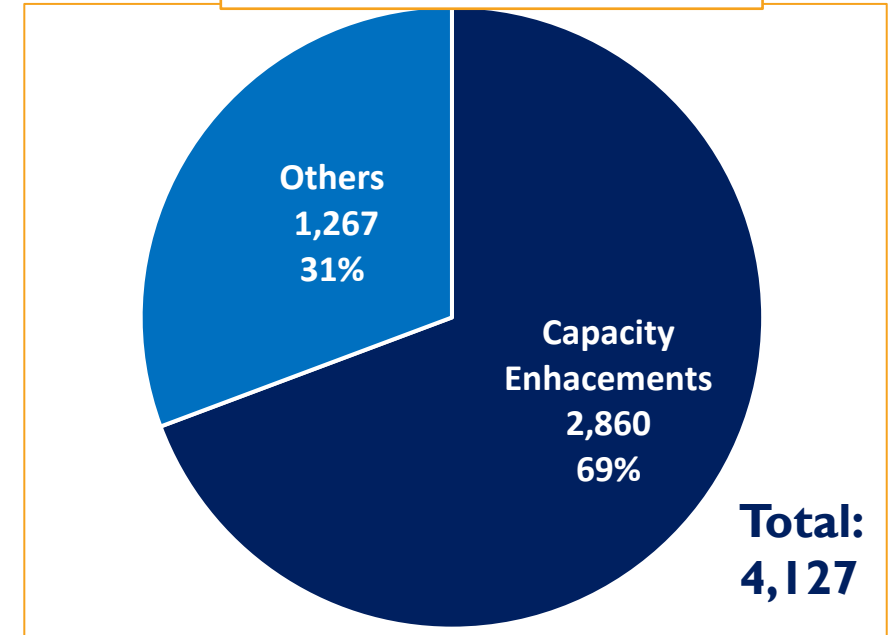


CAPITAL EXPENDITURE (BMR)

CAPITAL EXPENDITURE (RS' MLN)



CAPEX - TERF (RS' MLN)



OUTCOME OF BALANCING MODERNIZATION REPLACEMENT (BMR)

Production capacity improved to 274,000 MT per year.

Removal of bottleneck in stock preparations plants (Waste Paper & Wood pulp).

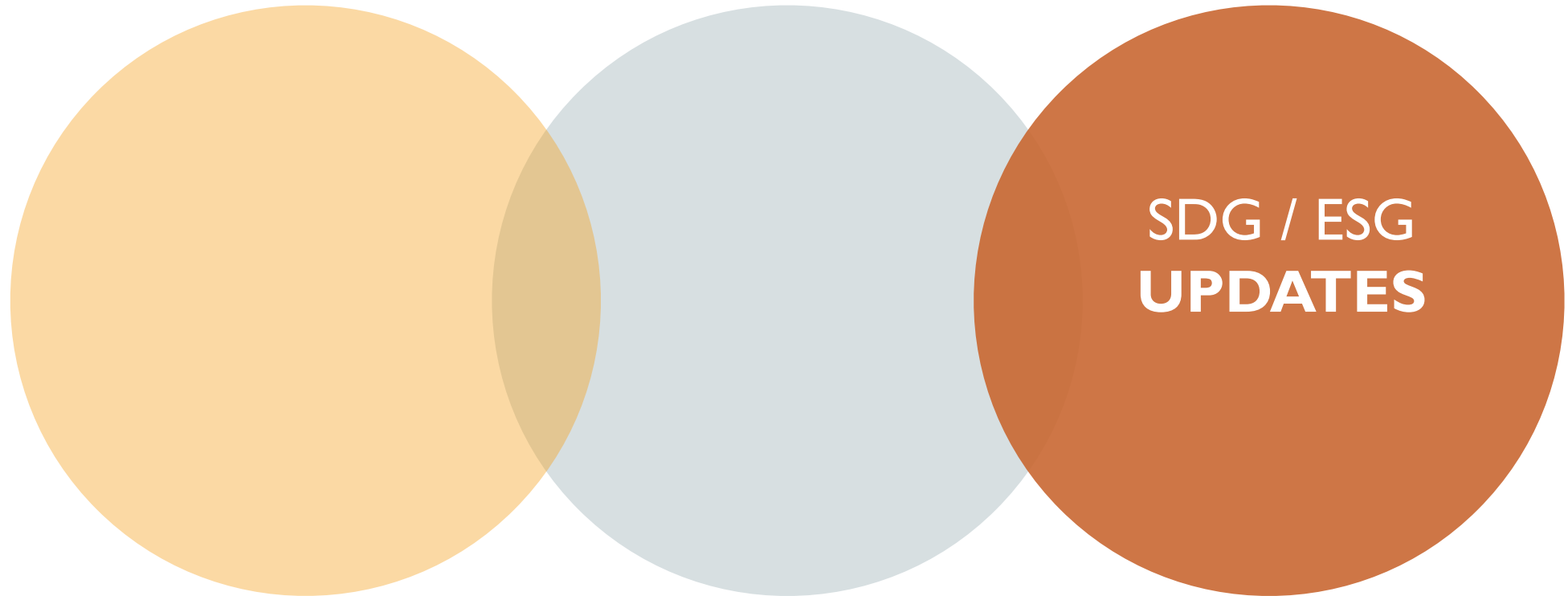
Upgradation of QCS / DCS Systems for better plant operations.

Modernization of Power Plants for better efficiency.

Increase in Sheeting Capacity



STRATEGIC AND OPERATIONAL DEVELOPMENTS



SUSTAINABLE DEVELOPMENT GOALS



Century Paper sustainability initiatives covers resource conservations (Energy & Water), Gender Equality, Responsible Consumption and Education etc.

CERTIFICATIONS

Integrated Management System

Other Certifications



The Company has also implemented the KIAZEN AND 5S principles at Mills.



AWARDS / RECOGNITIONS

Award / Recognition	AWARDED BY	AWARDED TO	MOST RECENT	
SITAR –E-IMTIAZ	President of Pakistan	Mr. Iqbal Ali Lakhani Chairman Lakson Group	2019	Philanthropic Services
Water Efficiency Award Nomination	PPI (European)	CPBM	2020	Participated once
Best Corporate Report	ICAP	CPBM	2022	Multiple Times
Environmental Sustainability Initiative Award	NFEH	CPBM	2023	Multiple Times
Environment Excellence Award	NFEH	CPBM	2023	Multiple Times
Fire Safety Award	NFEH	CPBM	2023	Multiple Times
Recycling & Waste management Award	BUILD	CPBM	2021	Participated Once
Best Sustainable Packing Award	Future Forum	CPBM	2021	Multiple Times
Energy Performance Award	UNIDO	CPBM	2022	Participated Once
Corporate Excellence Award	MAP	CPBM	2023	Multiple Times



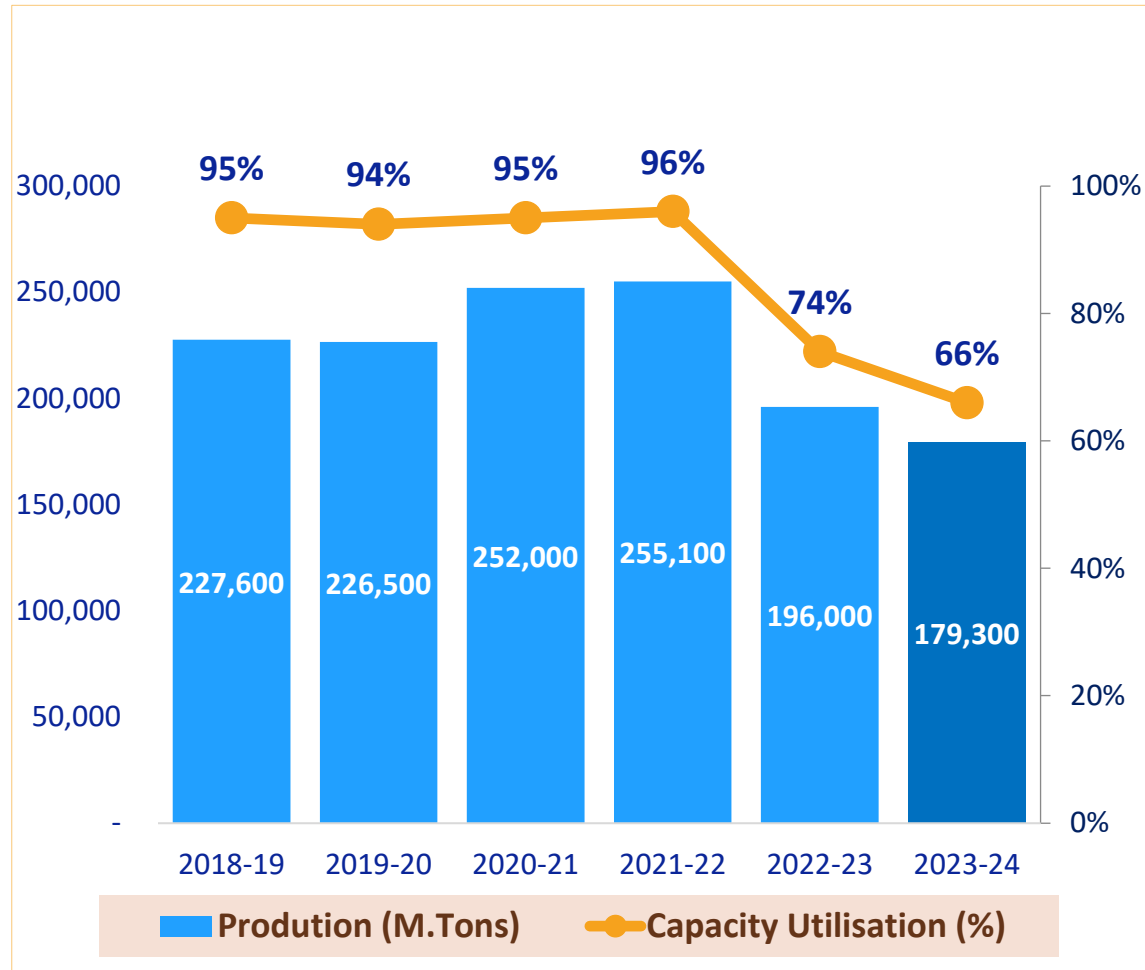


FINANCIAL PERFORMANCE

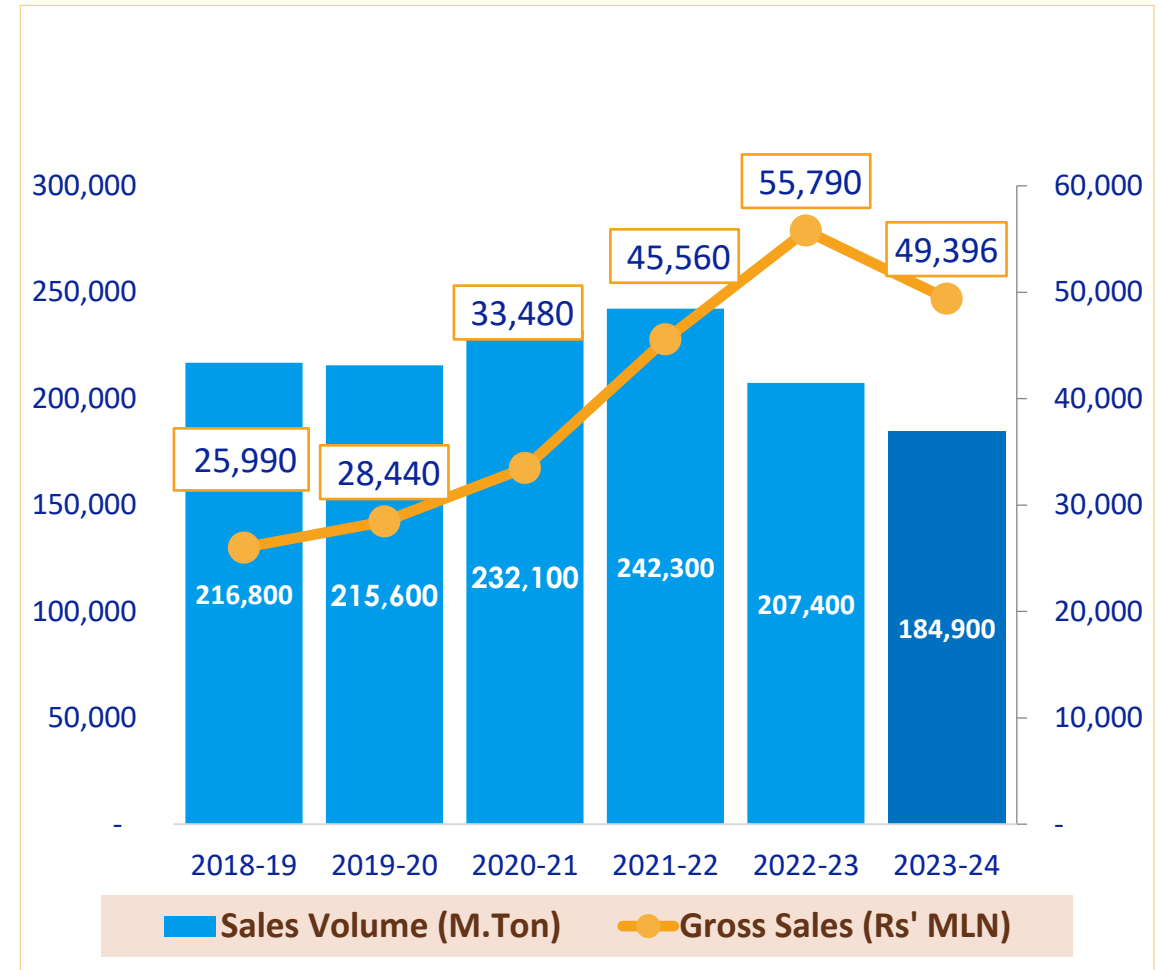




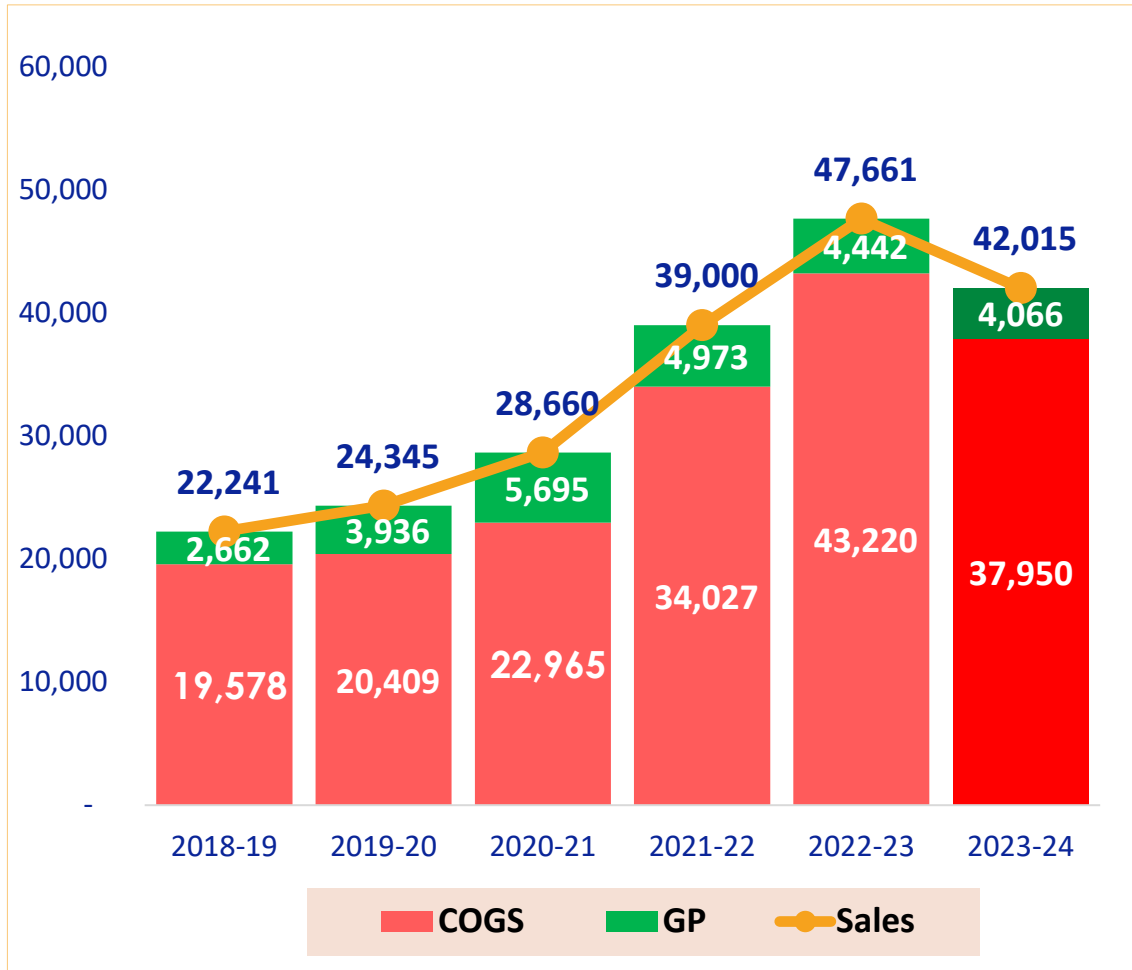
PRODUCTION (M.TONS)



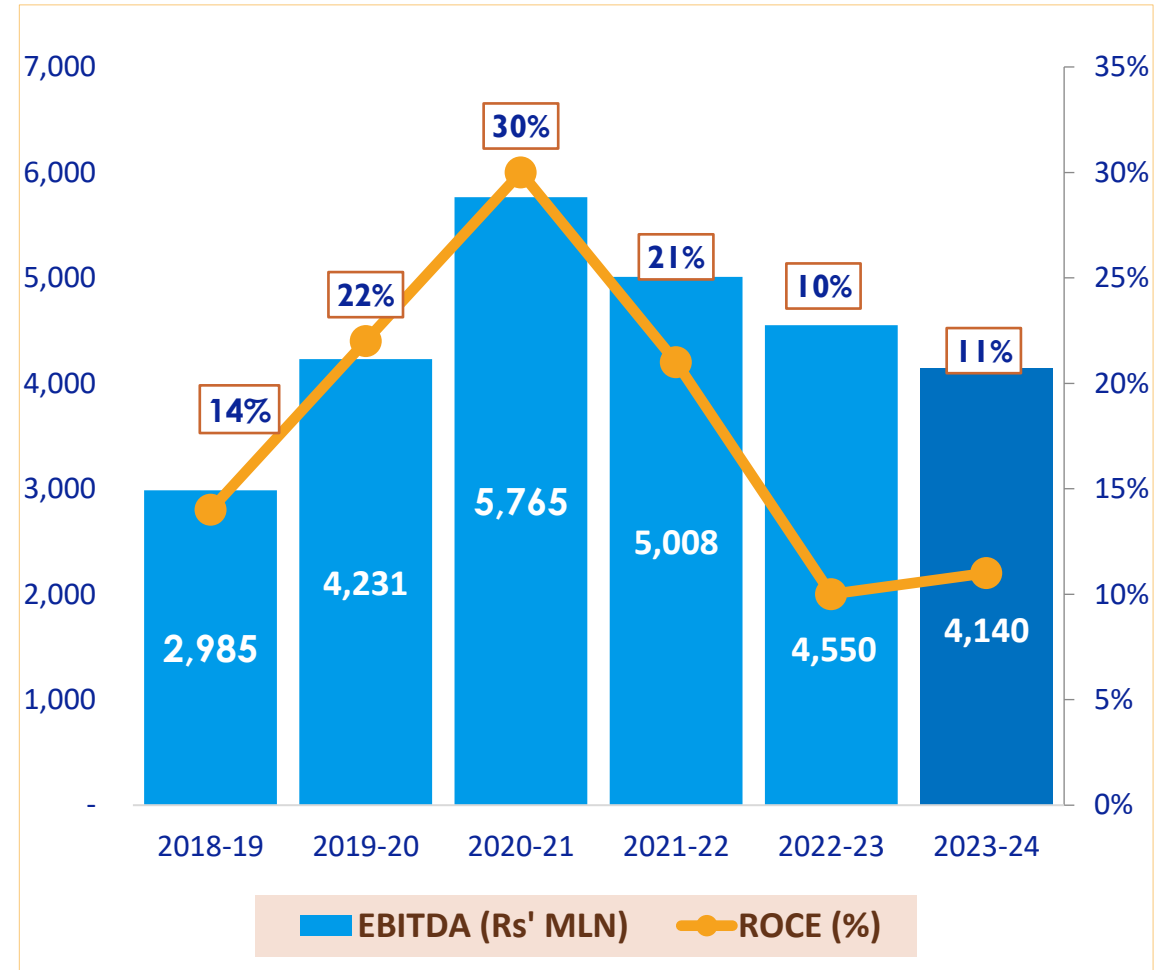
SALES VOLUME (M. TONS) & GROSS SALES (RS' MLN)



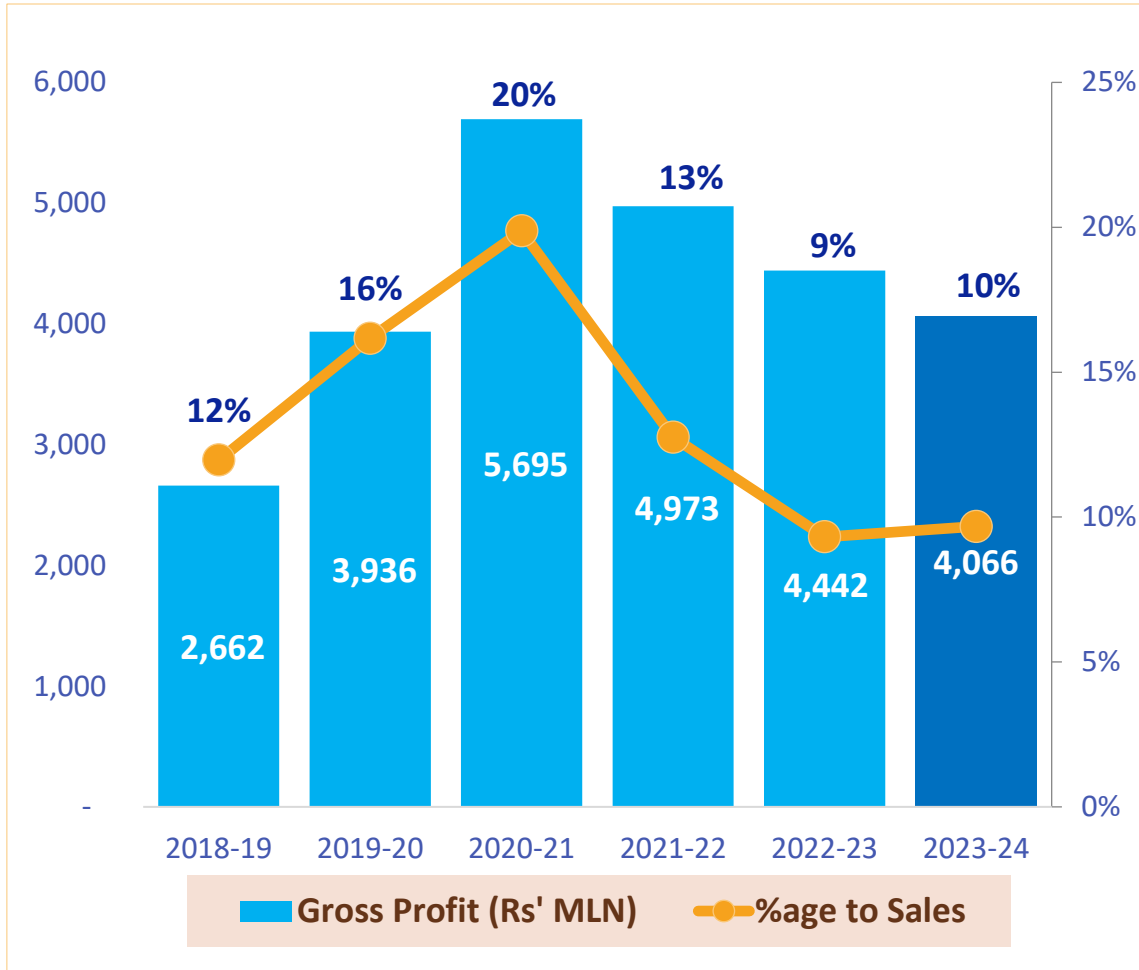
SALES, COGS & GP (RS' MLN)



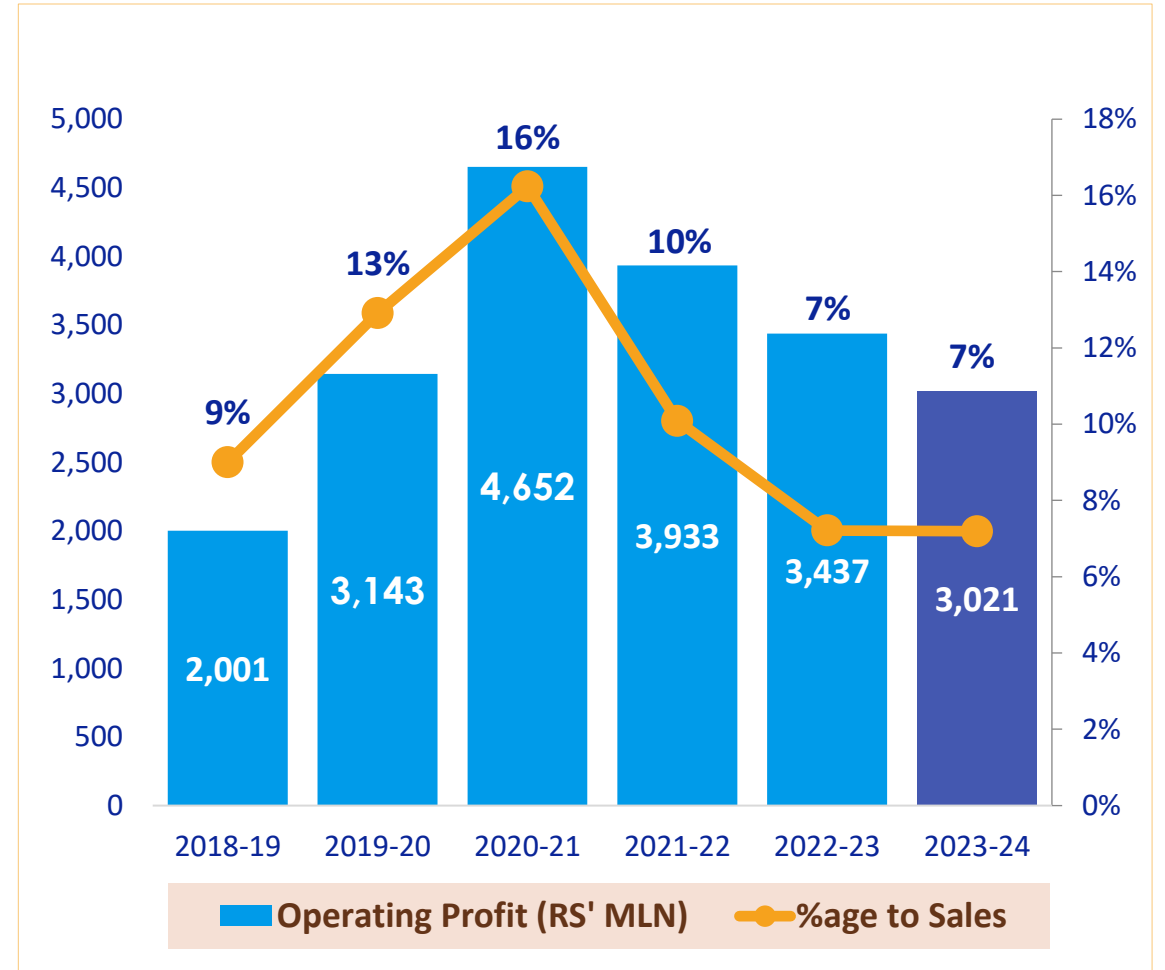
EBITDA (RS' MLN) & ROCE (%)



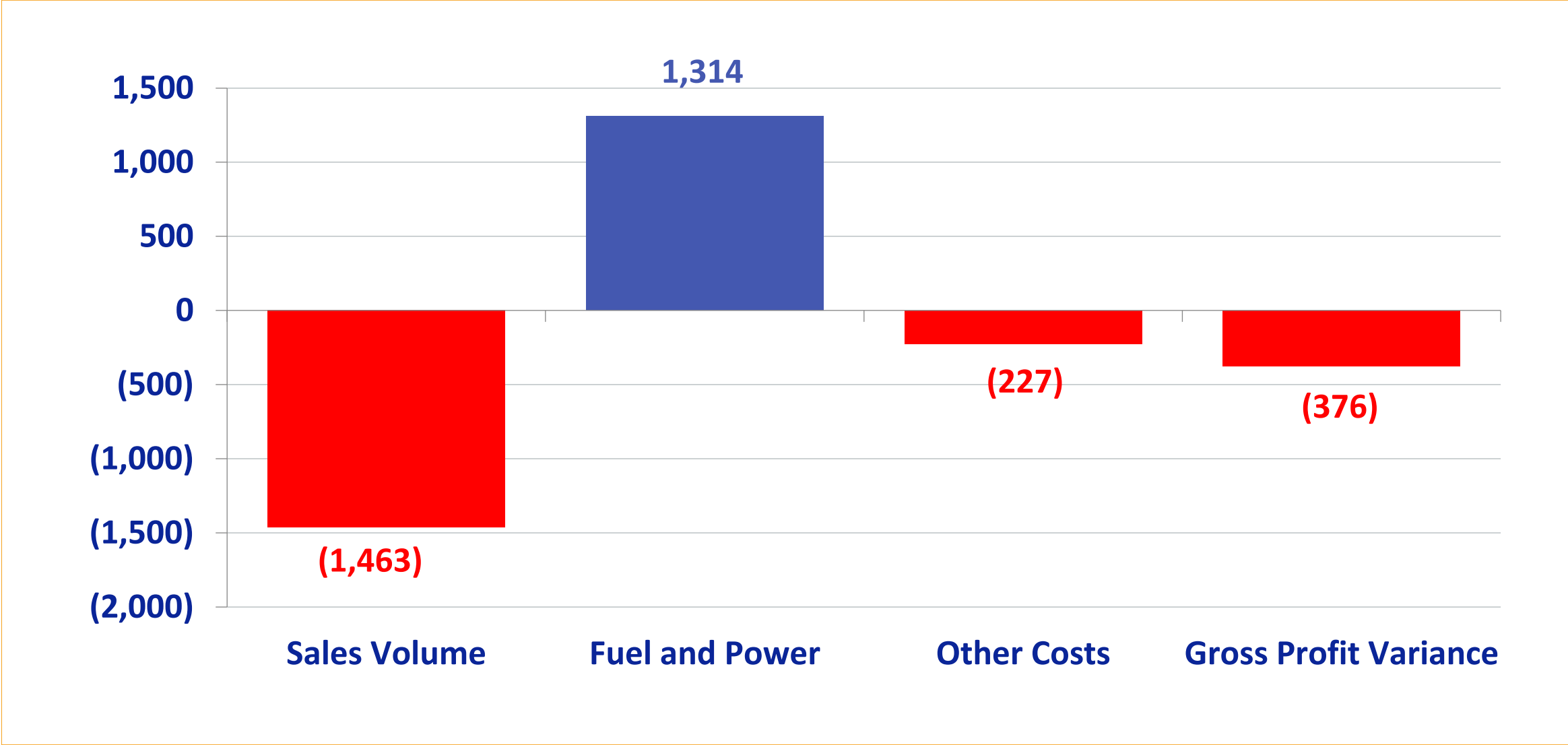
GROSS PROFIT (RS' MLN)



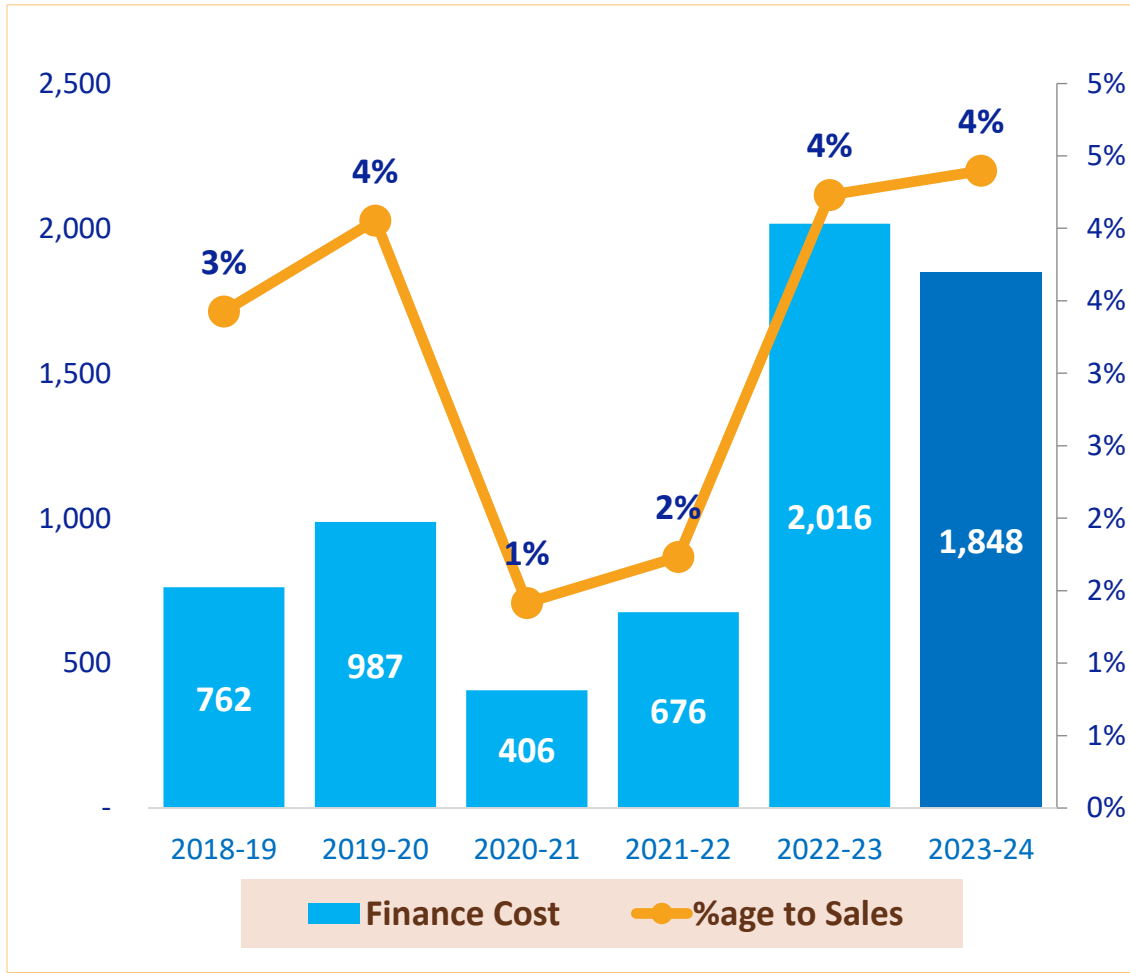
OPERATING PROFIT (RS' MLN)



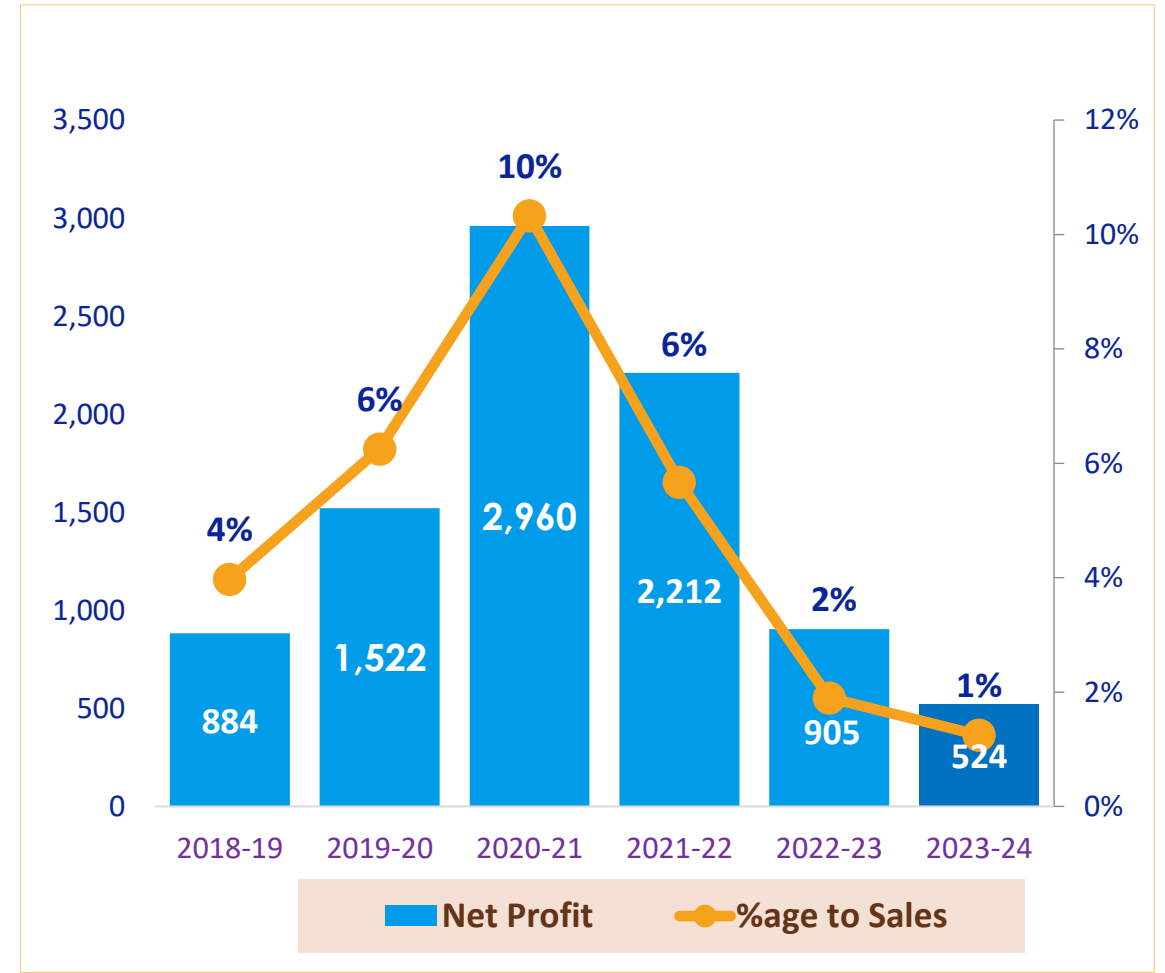
GROSS PROFIT VARIANCE WATERFALL (RS' MLN)



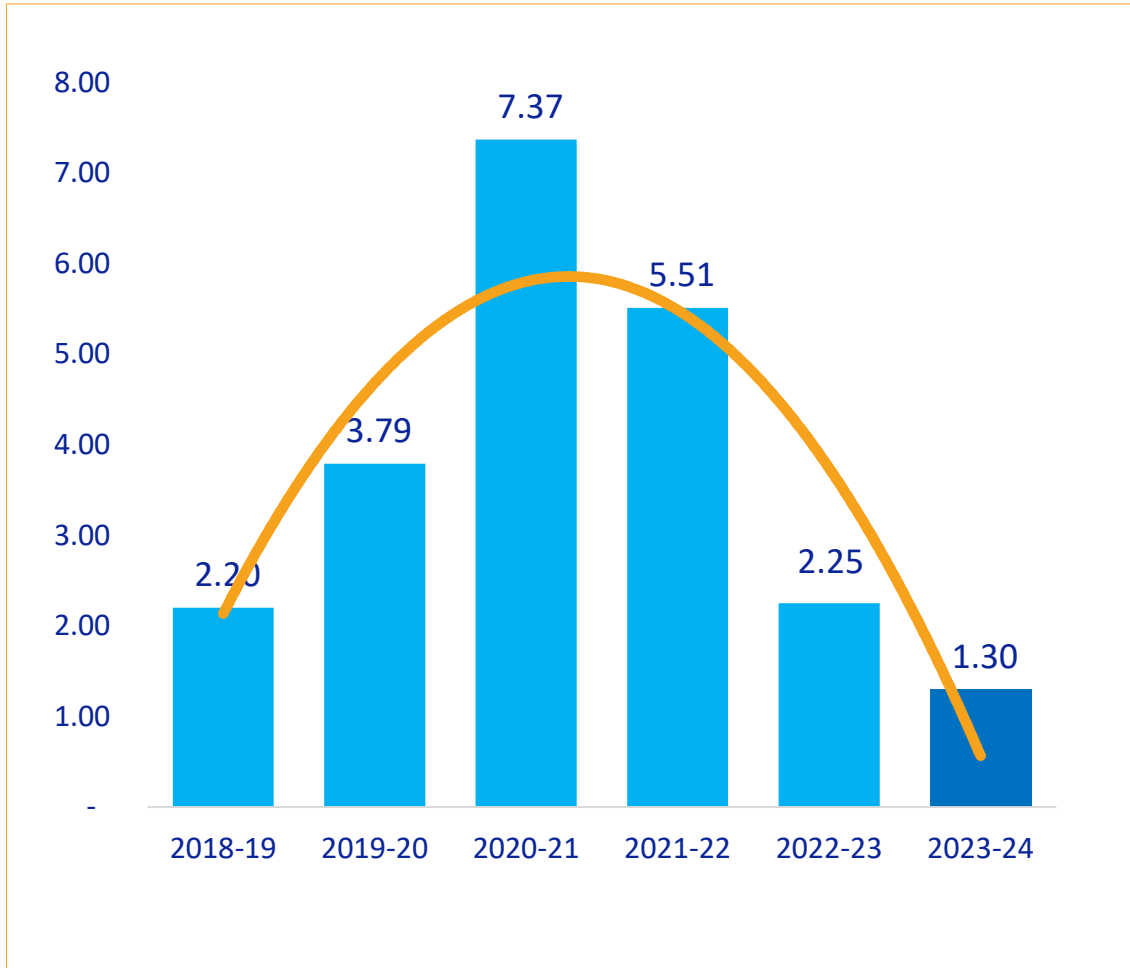
FINANCE COST (RS' MLN)



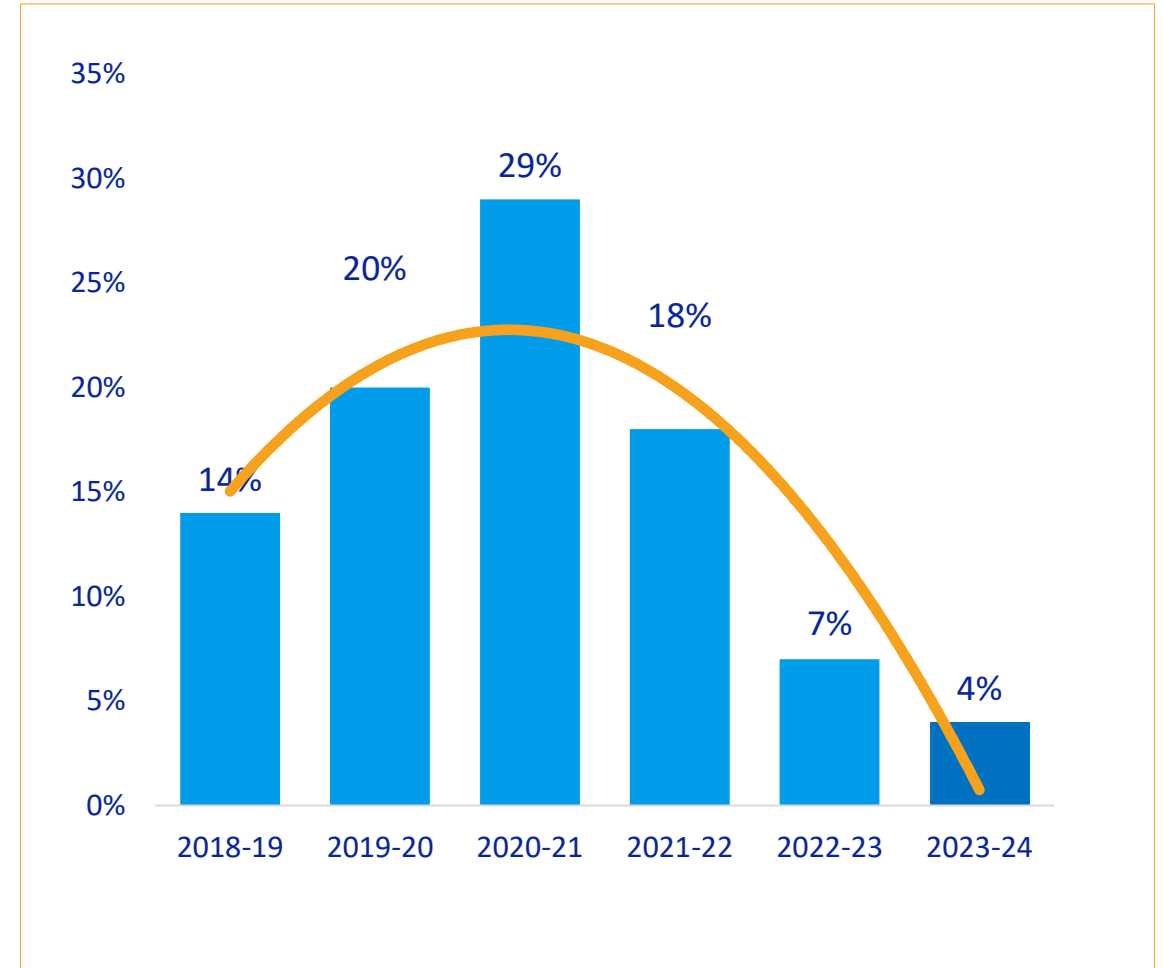
NET PROFIT (RS' MLN)



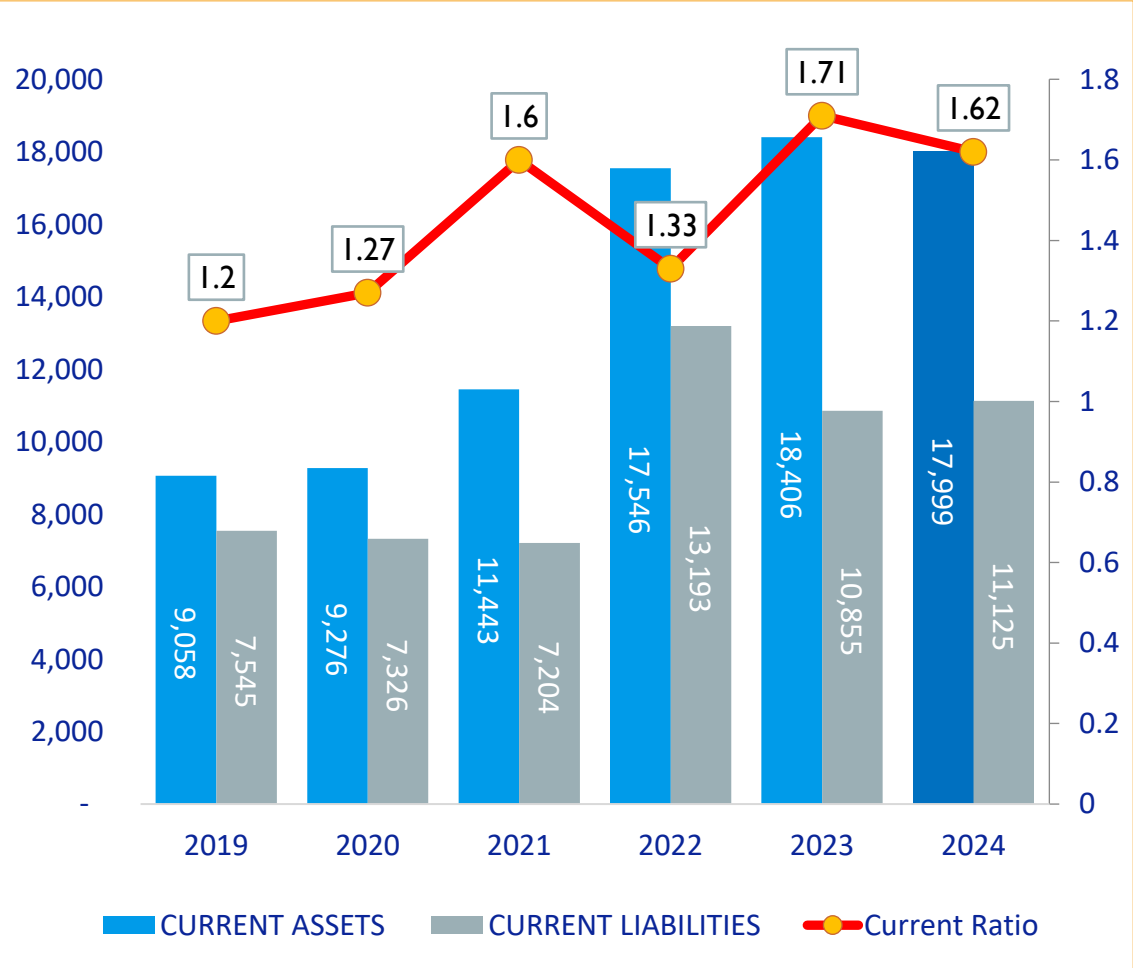
EARNING PER SHARE (RS)



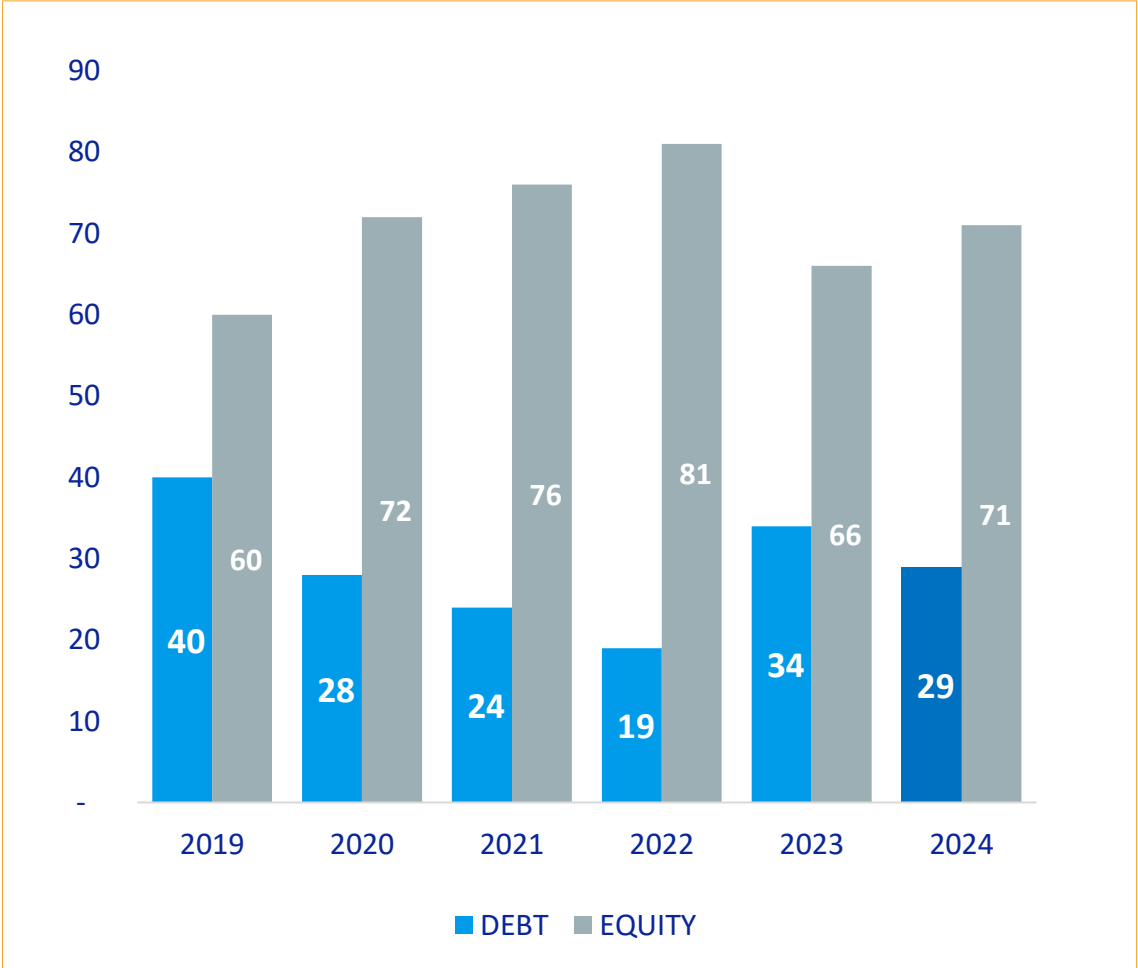
RETURN ON EQUITY (%)



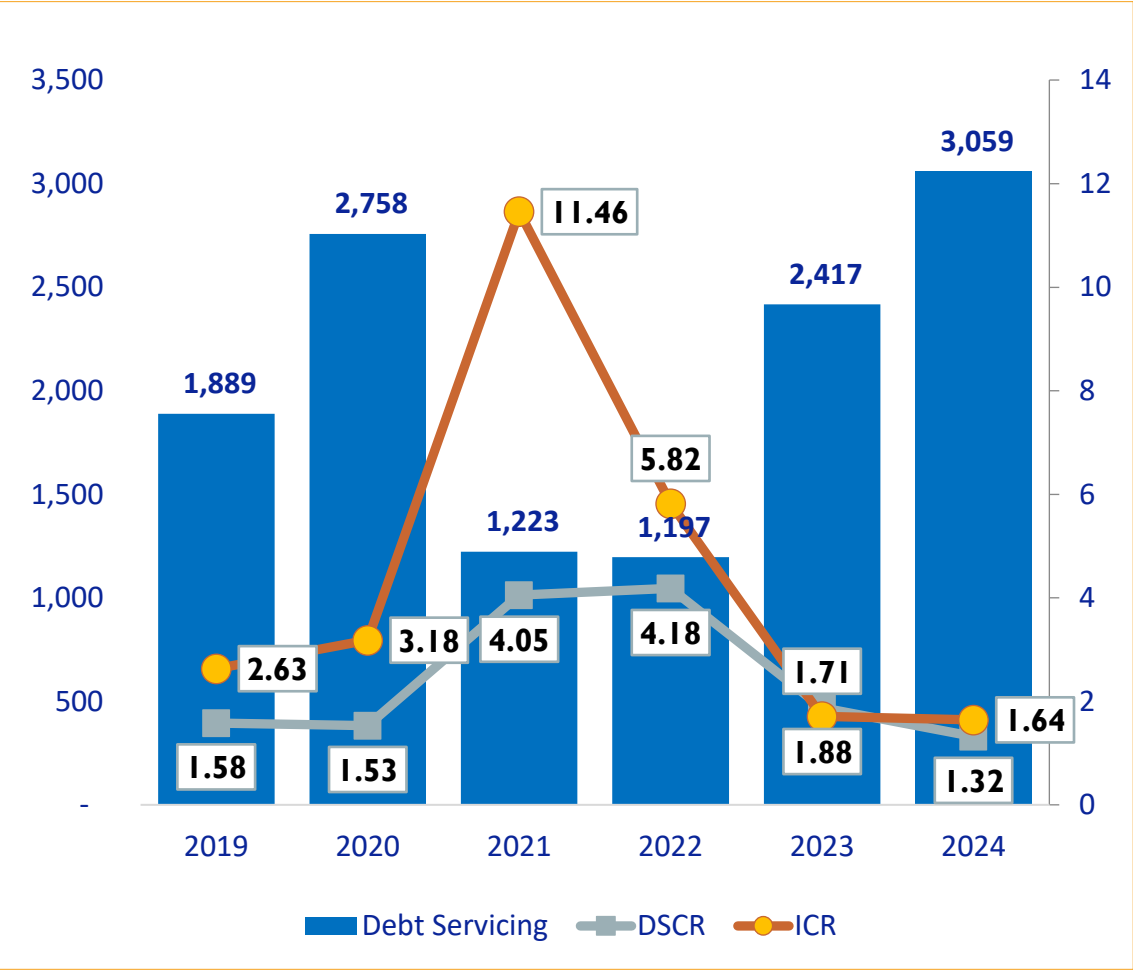
CURRENT RATIO



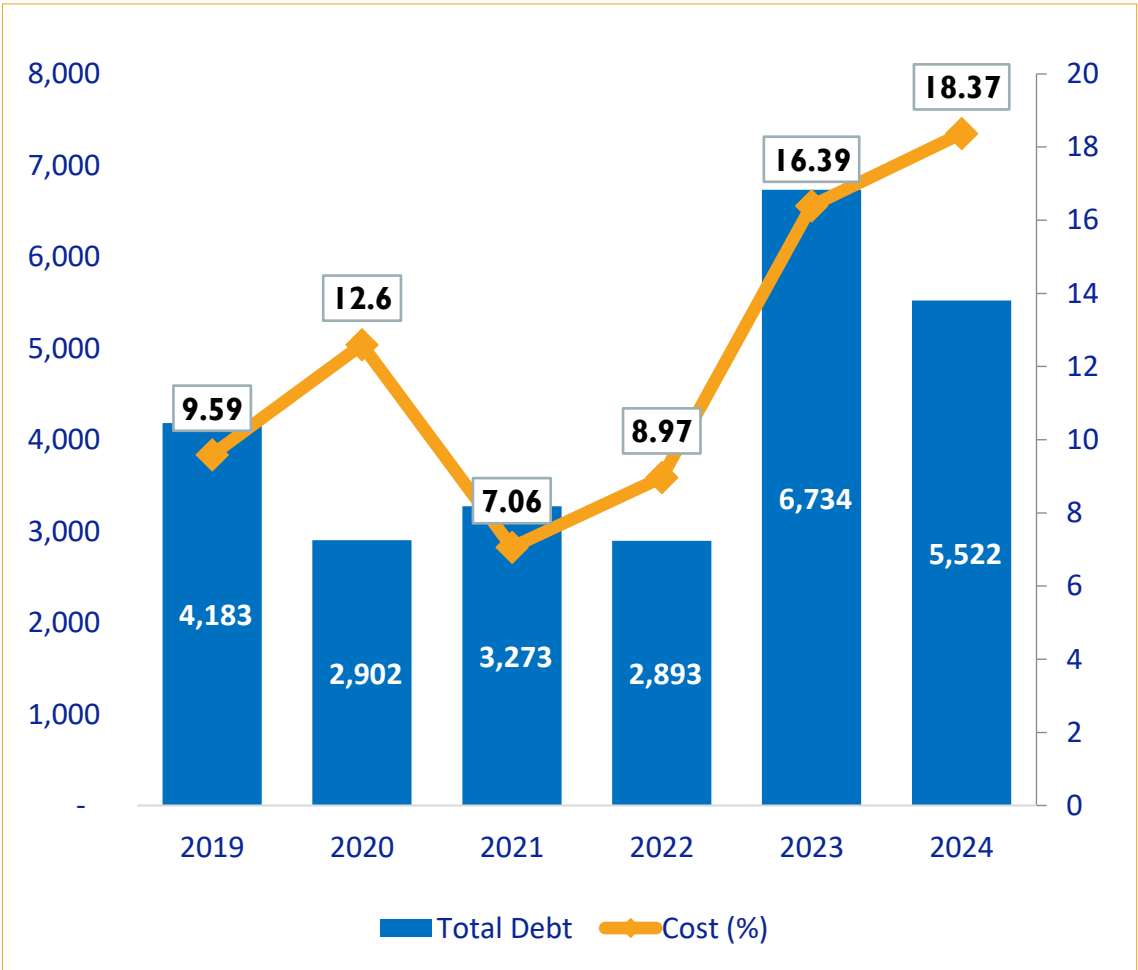
DEBT EQUITY RATIO



DEBT SERVICING & INTEREST COVERAGE RATIO



WEIGHTED AVERAGE COST OF DEBT - %



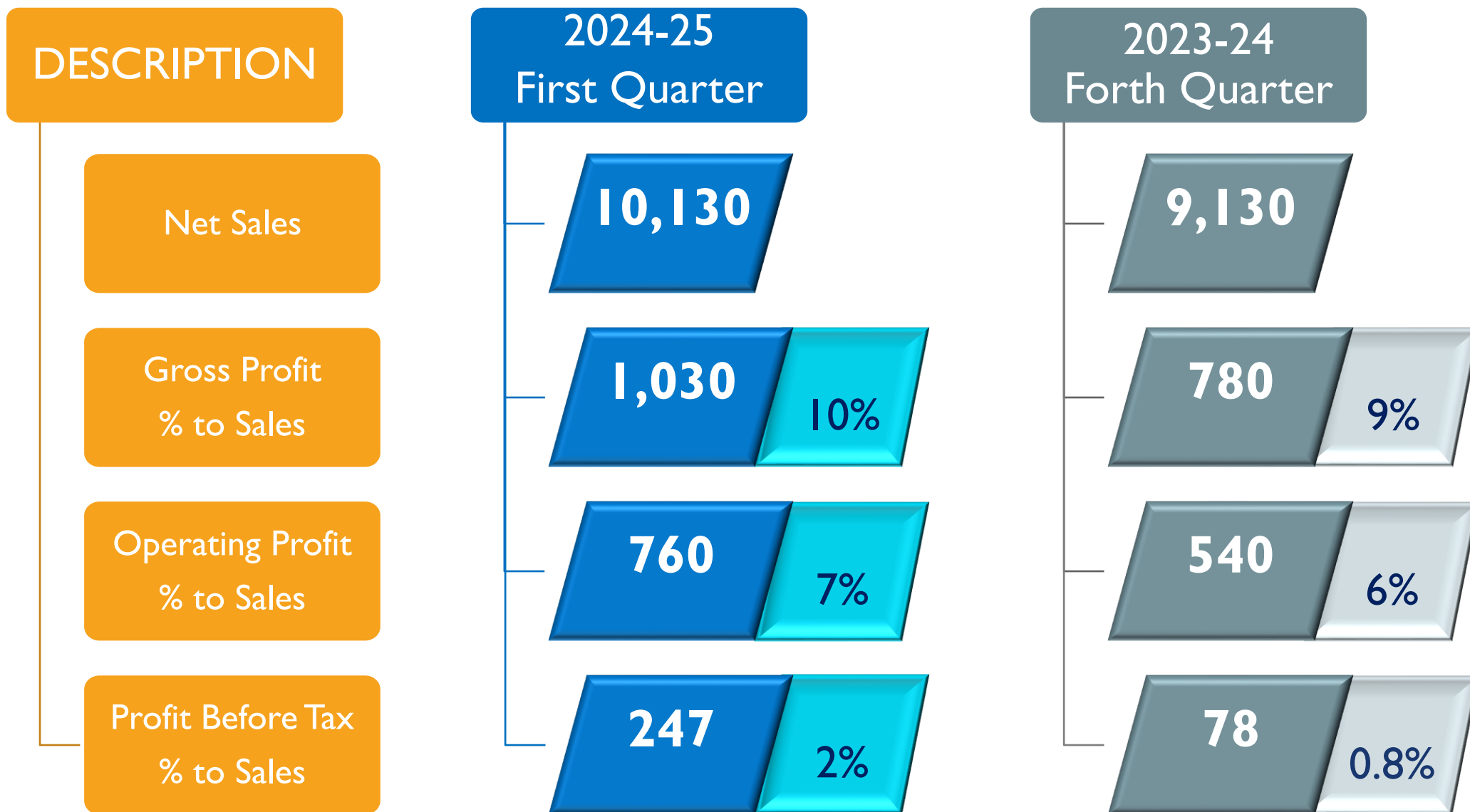
DISTRIBUTION TO SHAREHOLDERS (RS IN MILLION)

Particulars	2019	2020	2021	2022	2023
Ordinary Dividend					
Cash	110	147	265	-	-
Stock			265	203	1,785
Total	110	147	530	203	1,785

*During FY2023, 1,785,390 bonus shares (i.e. 80%) were issued bringing the balance of paid up capital to Rs **4,017 Million**.



FINANCIAL RESULTS JUL-SEP AT A GLANCE (Rs in Million)



Q&A
SESSION



Thank You

