



# Century Paper & Board Mills Limited Corporate Briefing 2019

September 26, 2019  
Karachi



# Corporate Briefing -2019

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# Corporate Briefing -2019

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A Brief Introduction  
of



## LAKSON GROUP OF COMPANIES



# Lakson Group of Companies

## Introduction:

Group was founded by Mr. Hasan Ali Karabhai in **1954** as a Trading Concern.

Presently Group Portfolio Consists of:

- ☐ Soaps & Detergents
- ☐ Toothpastes & Surface Care Products
- ☐ Internet Services & Software Development
- ☐ Cloud Computing & Call Centers
- ☐ **Paper & Paperboard Manufacturing**
- ☐ Printing & Packaging
- ☐ Publications & Media
- ☐ Food & Fast Food Restaurant Biz
- ☐ Agriculture (Drip Irrigation)
- ☐ Surgical Instruments Biz
- ☐ Insurance & Investments
- ☐ Travelling & Tour Operations



# Lakson Group - Major Associated Companies



# Lakson Group –Foreign alliances



Colgate-Palmolive Inc. USA  
(Joint Venture)



McDonalds Corporation, USA  
(Franchise)

Eat Well, Live Well.



Ajinomoto-Co, Inc. (Japan)  
(Joint Venture)

International New York Times

International New York Times, USA





# Century Paper & Board Mills Limited

(A Lakson Group Company)

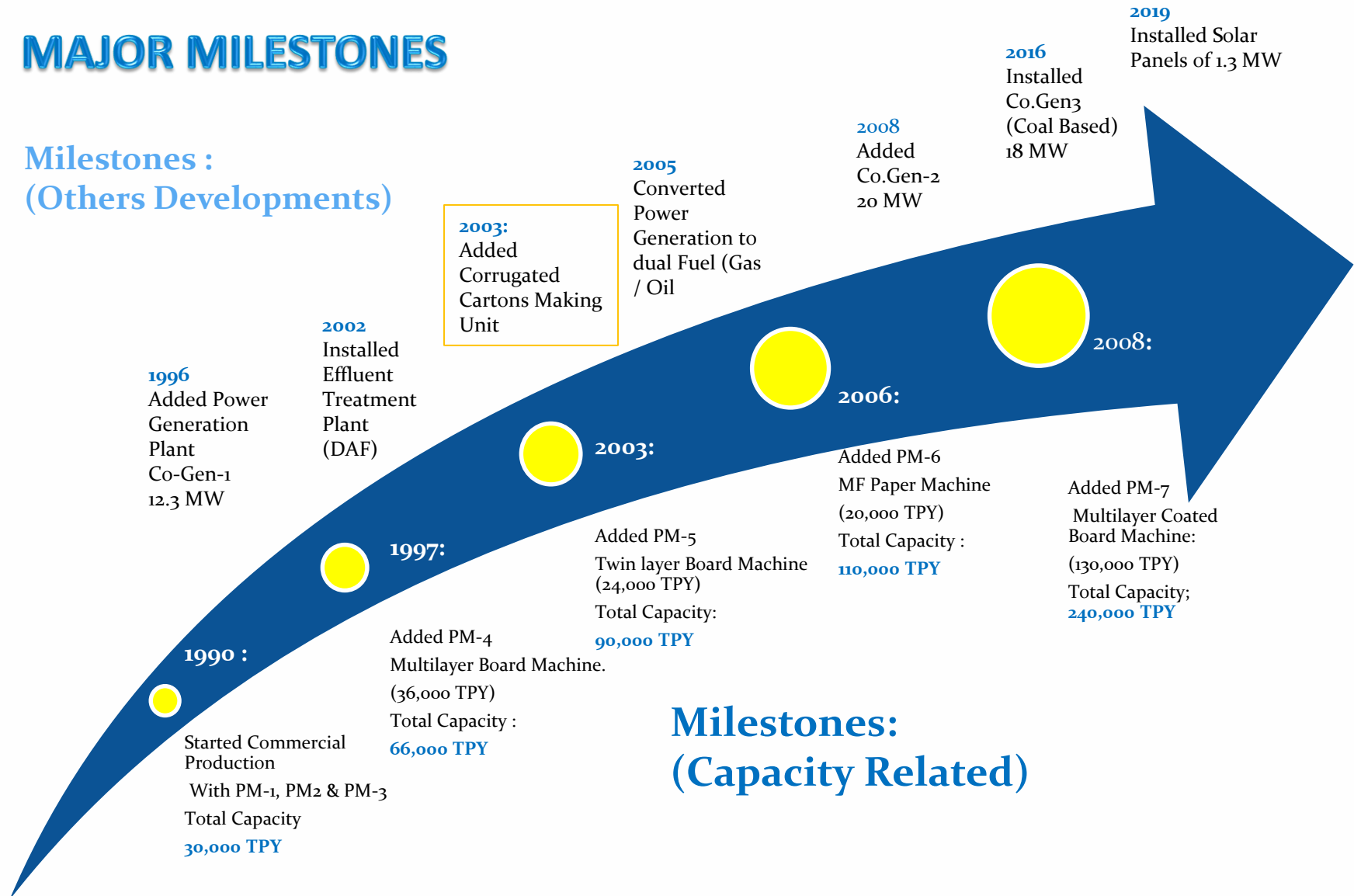
# Century - Core Values





# MAJOR MILESTONES

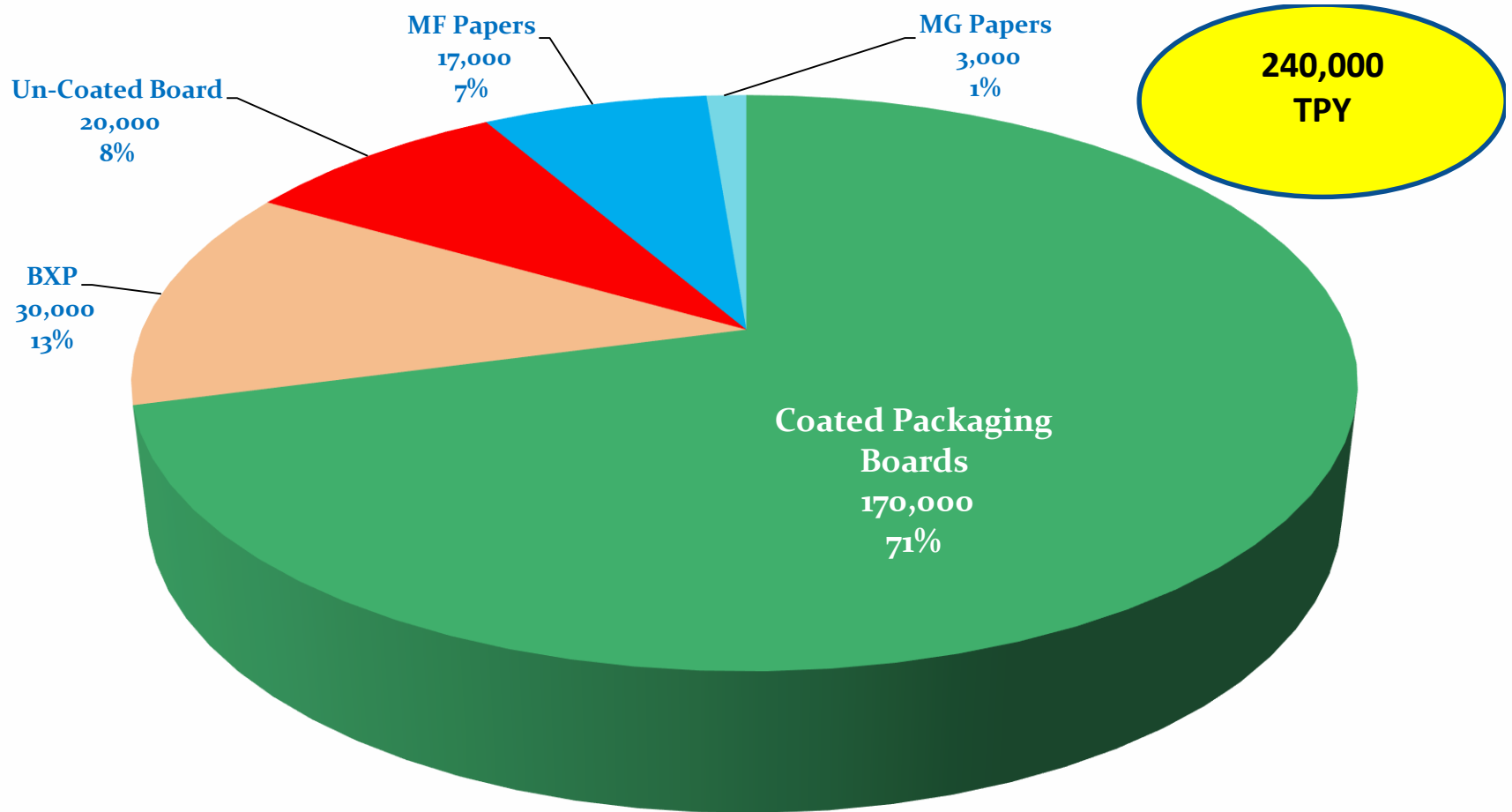
## Milestones : (Others Developments)



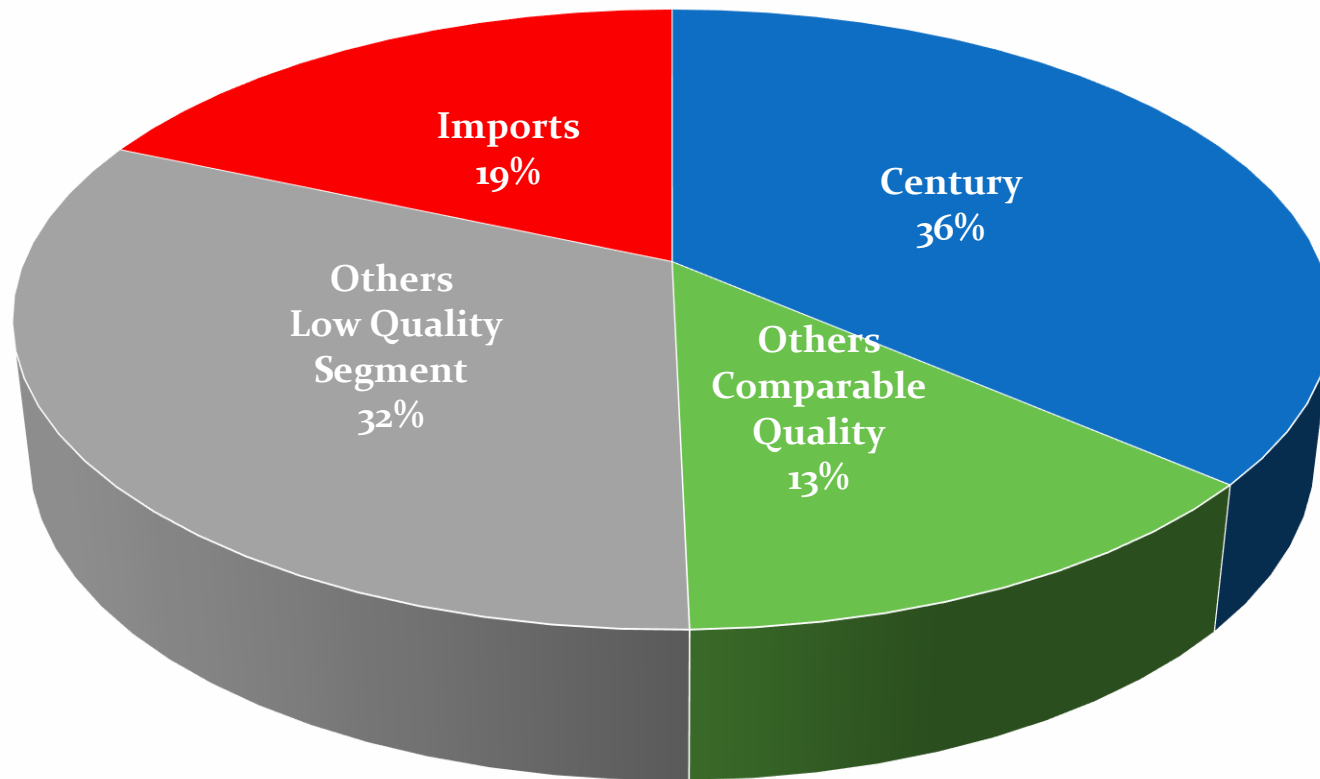
## Milestones: (Capacity Related)

# CURRENT INSTALLED CAPACITY

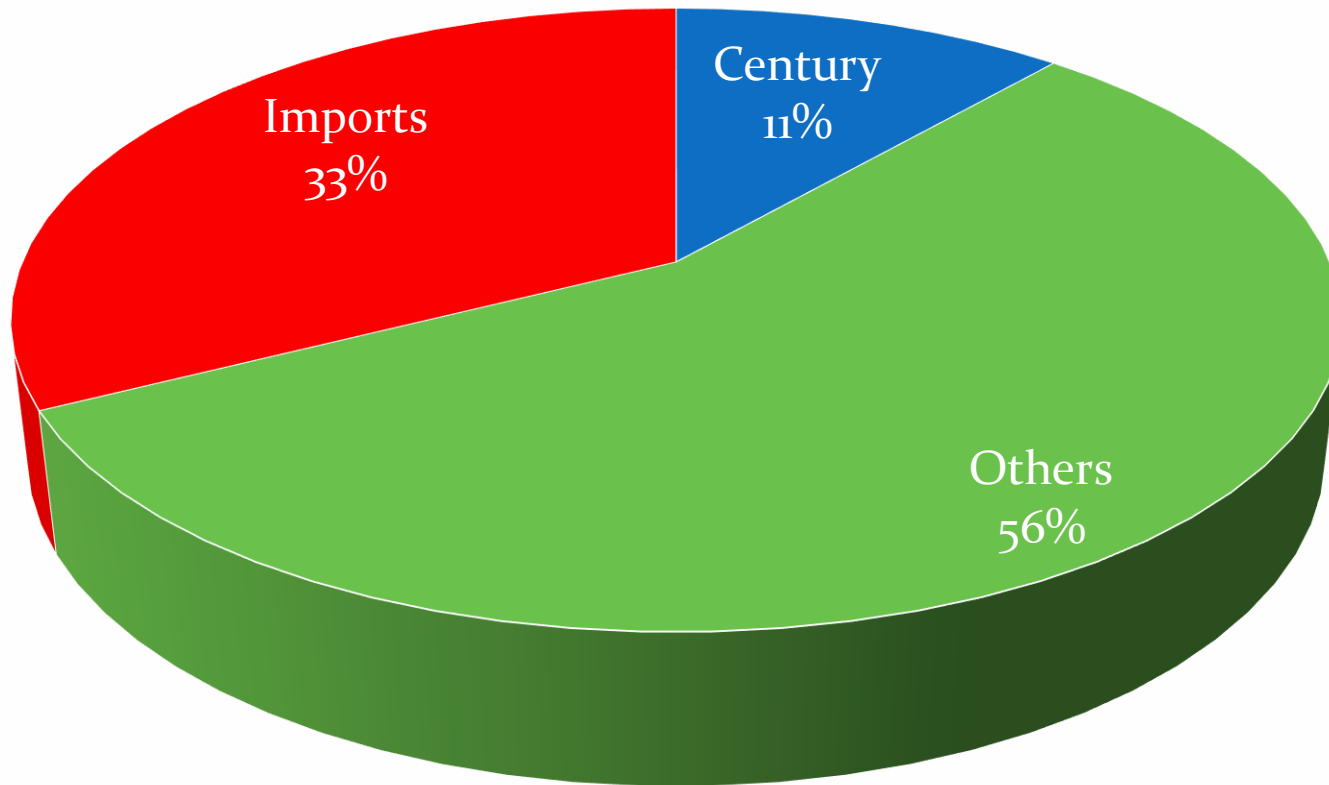
## (Product Category Wise Break Up – TPY)



## Century – Market Share - Coated Packaging Boards



# Century - Market Share – All Paper & Board Products



# Century - Major Customers / Regular End Users:







**Sustainability**  
at  
Century Paper & Board Mills Limited

# Century - Sustainable in Actions

- Installation of Solar Power of 2.00 MW
- Use of Effluent Treated Water in Pulp mills and other areas
- Water Conservation Projects
- Using Agriculture Residuals Based Fiber



# Solar Power Panels

Installation of Solar Power Panels in Progress utilizing the large roof area.



**1.3MW GRID-TIED SOLAR POWER PLANT**

ENERGY EFFICIENT

COST EFFECTIVE





# Secondary Waste Water Treatment Plant

Secondary Biological water Treatment Plant installed in 2015 at a cost of 2.5 Million US \$.



# Use of Treated Recycled Water for Plantation





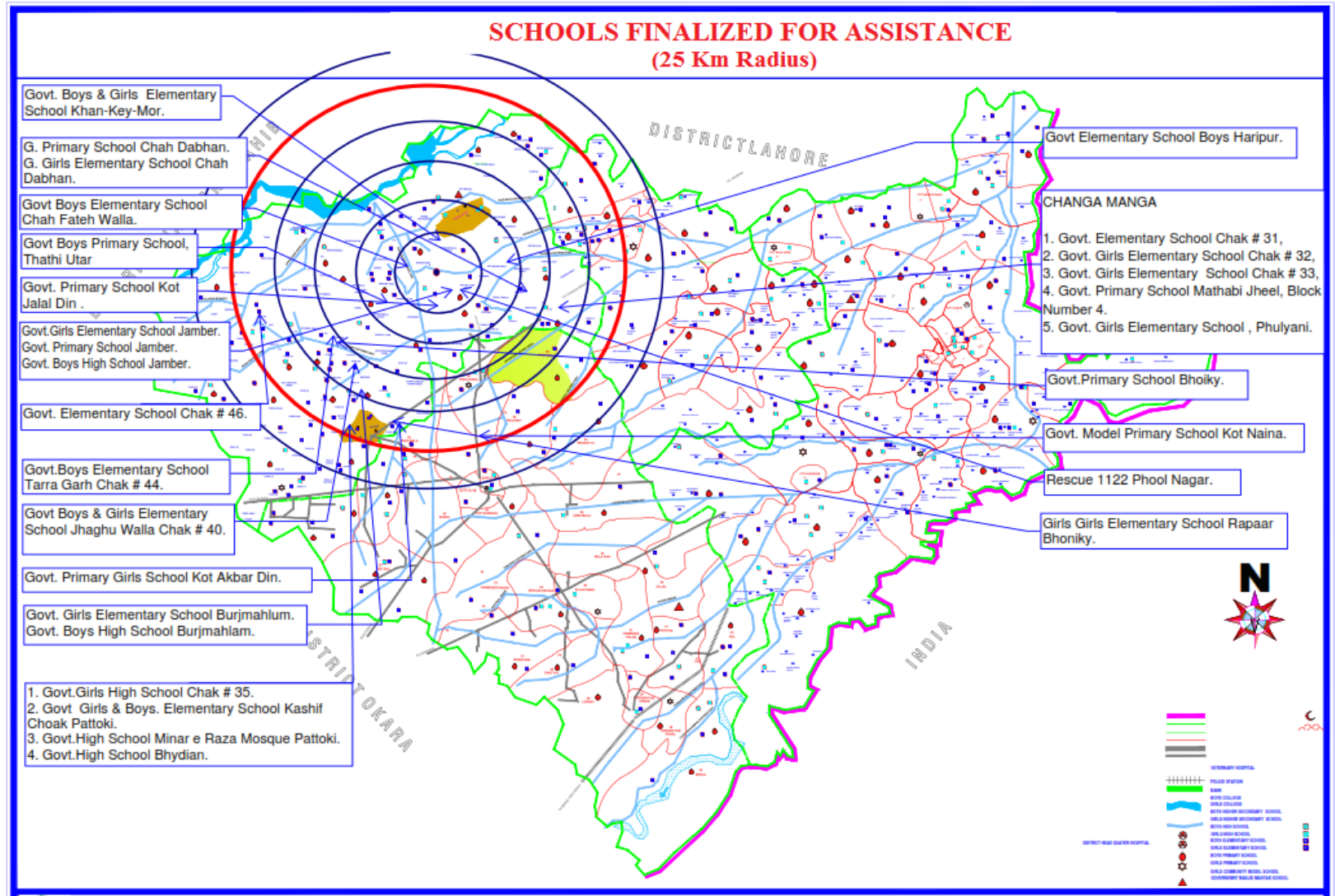


**CSR**

At

Century Paper & Board Mills Limited

## Sponsoring Schools within 25Km radius of Plant



# Century - Smart Schools

- ❑ Joint venture with Institute of Rural Management (IRM).
- ❑ One Room Classroom Schools – Established in Less Privileged Communities Areas.
- ❑ Focus on such non-school going children involved in child labor by way of garbage collection etc.
- ❑ Parents' Counseling about the importance and necessity of education.
- ❑ Health Checkups of Students



# Century - Smart Schools





# COMPUTER TRAINING

For Employees Children





# Employees' Families Festivities at Plant

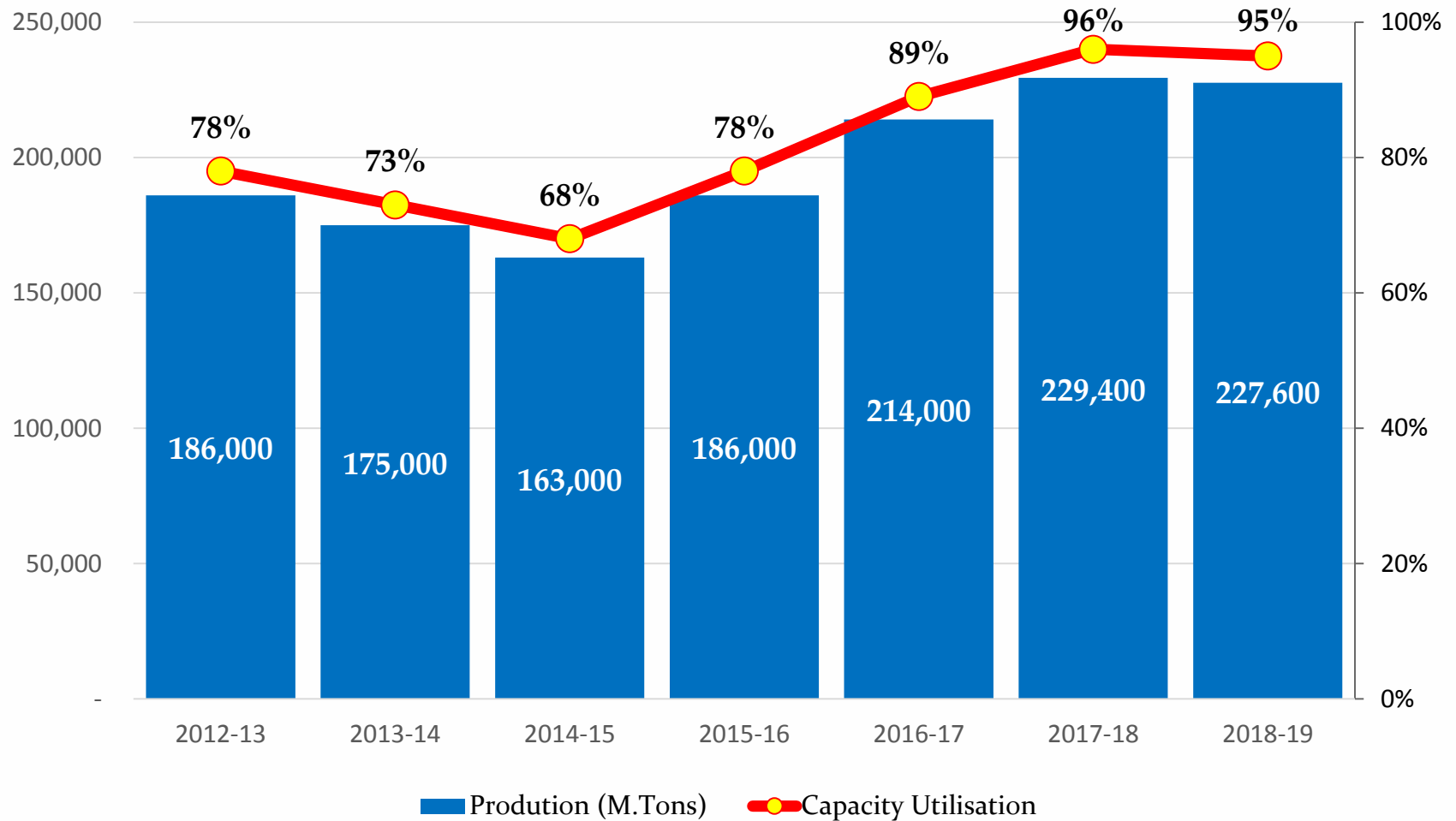




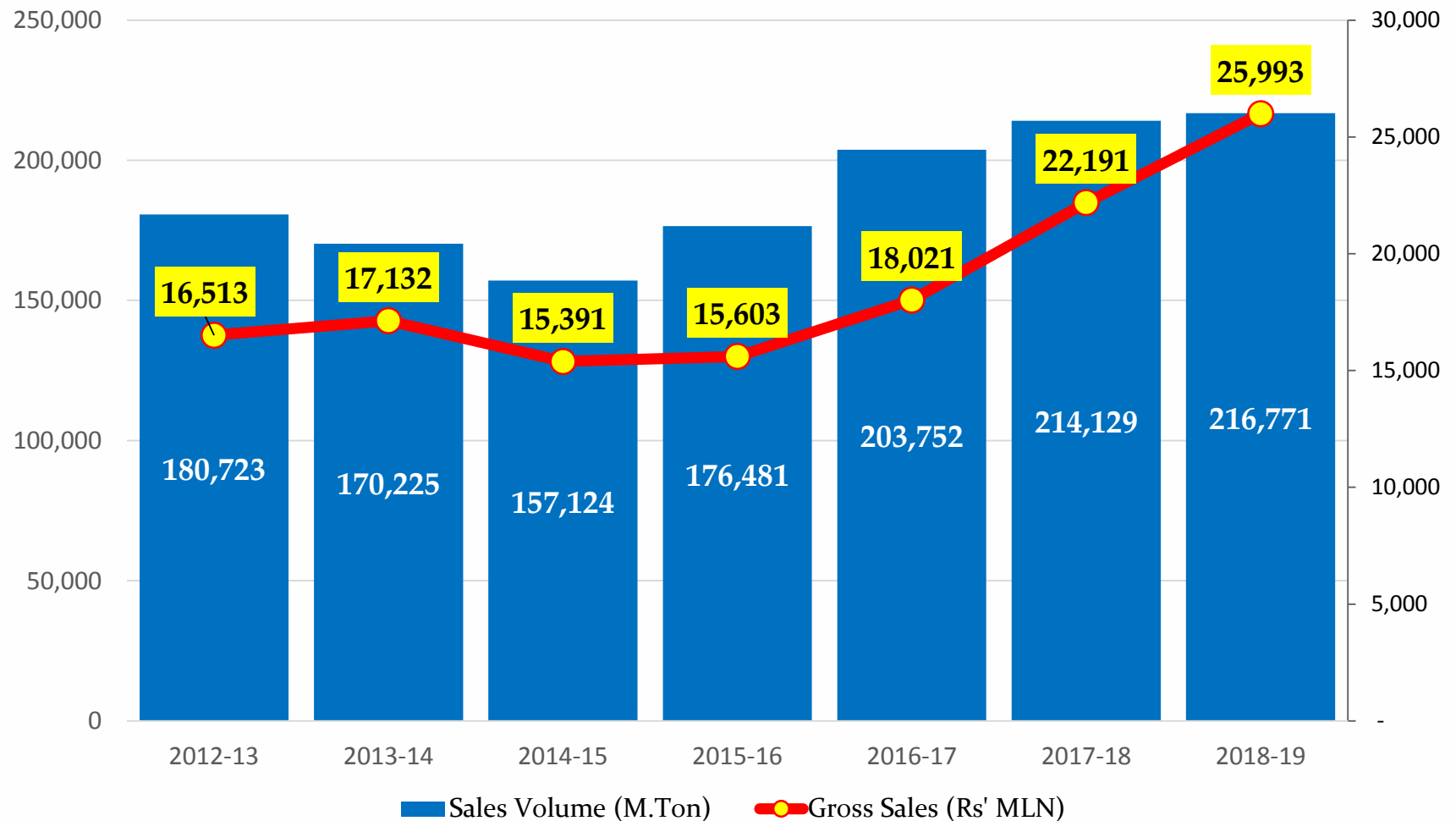
# Historical Financial Performance

## Century Paper & Board Mills Limited

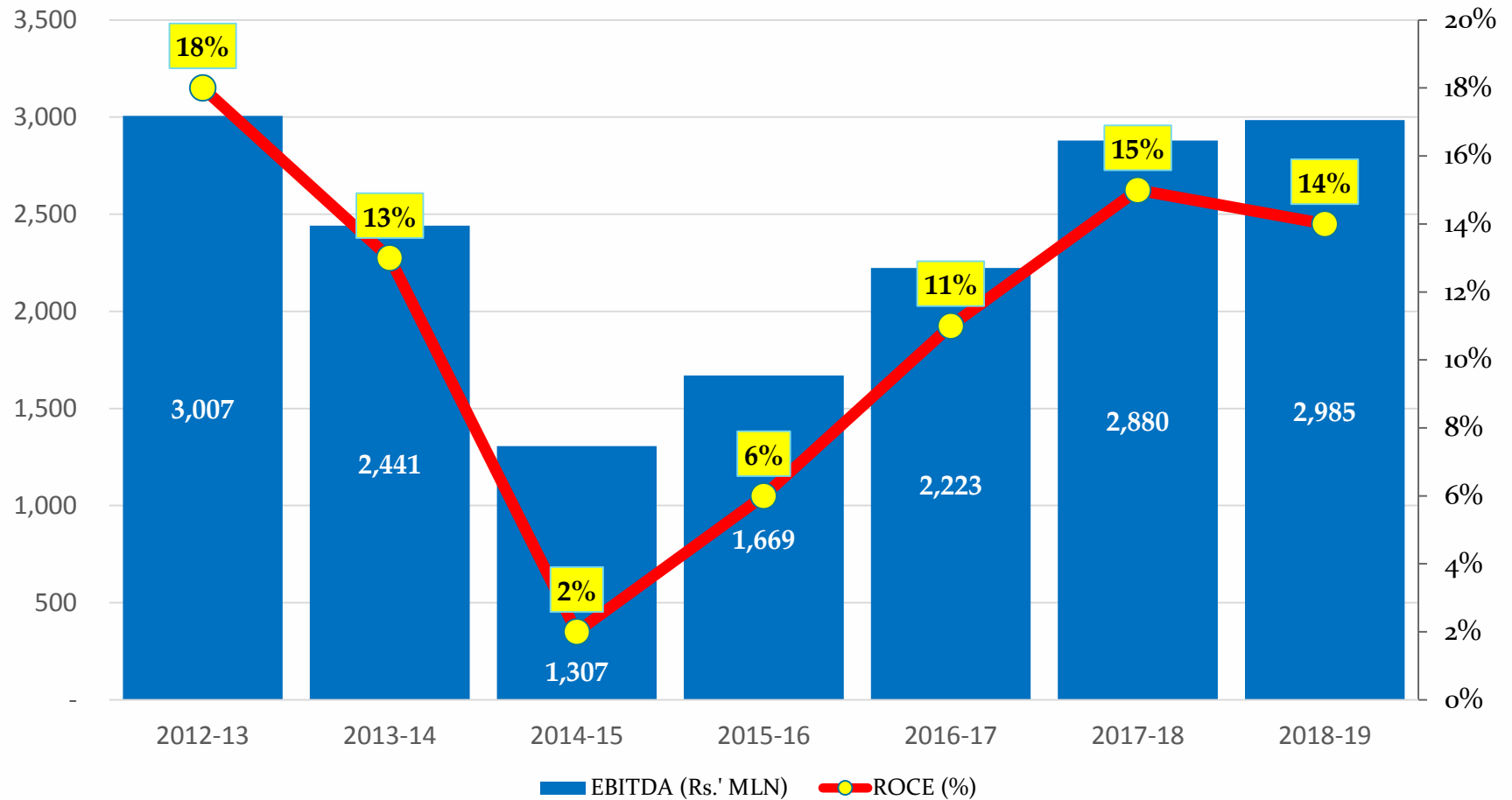
# Production (M. Tons)



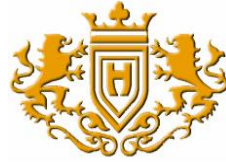
# Sales Volumes (MT) & Gross Sales (PKR -Millions)



# EBITDA (PKR -Millions) & ROCE (%)



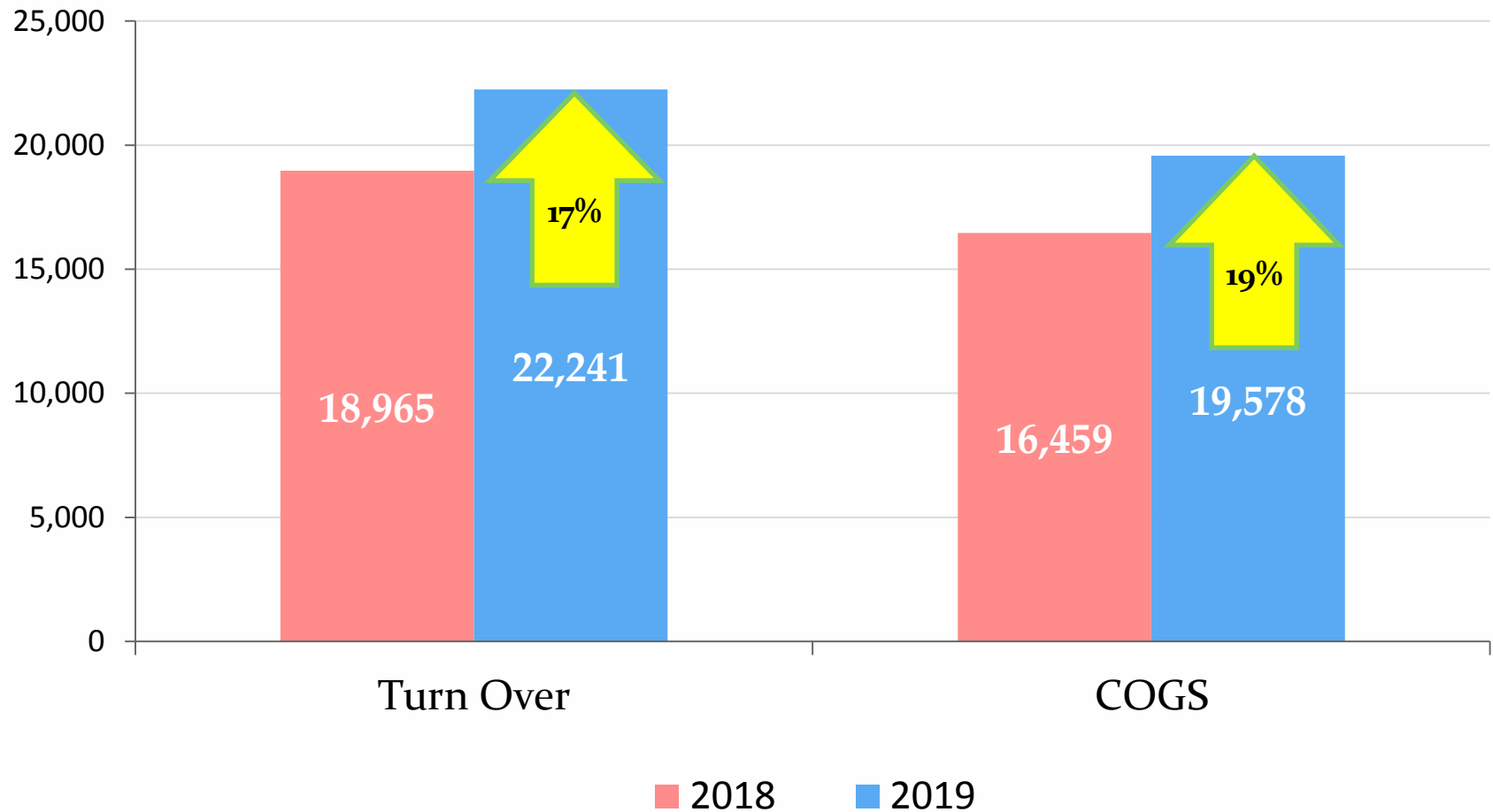




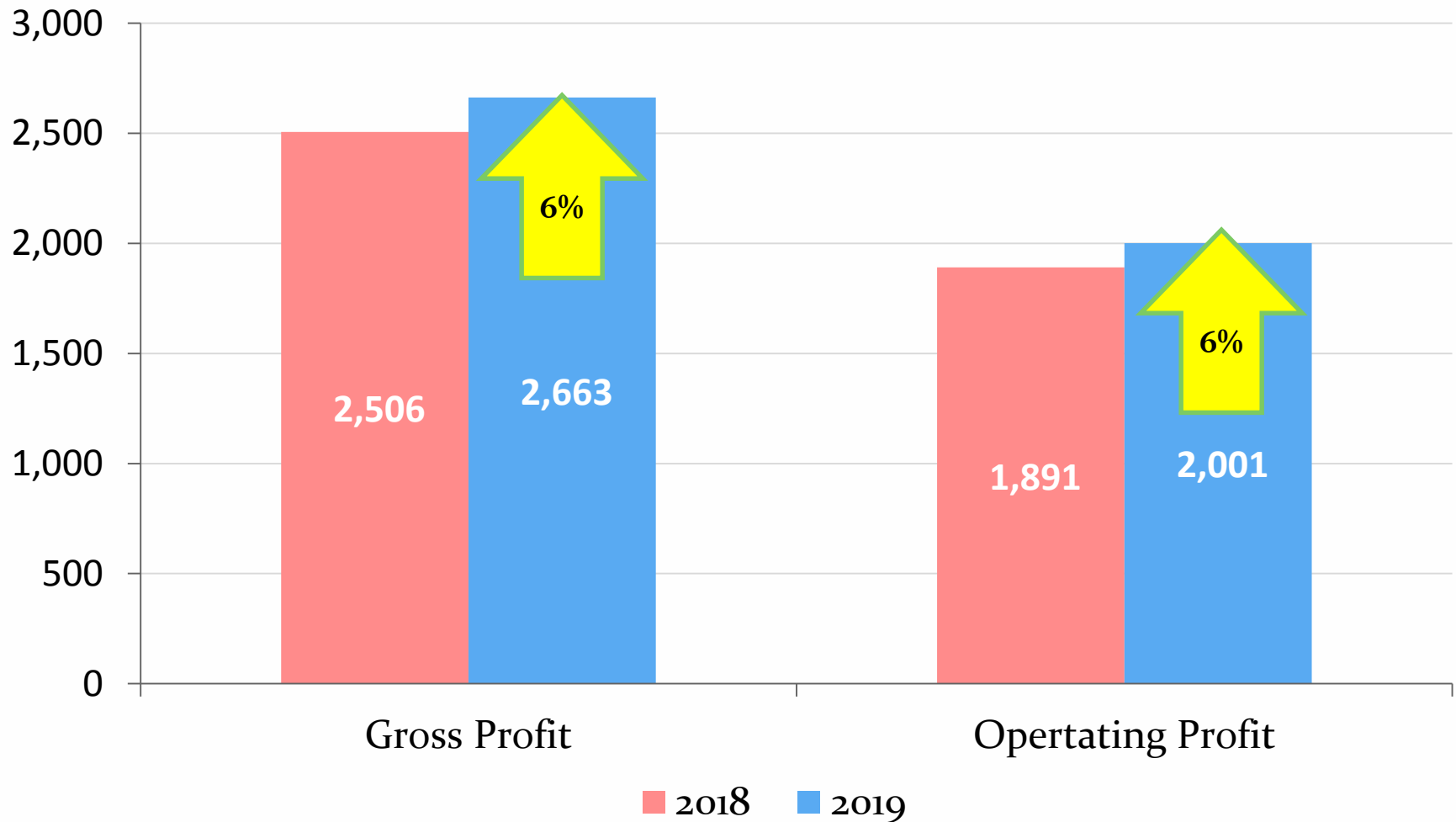
## Financial Results (FY2019 vs FY2018)

Century Paper & Board Mills Limited

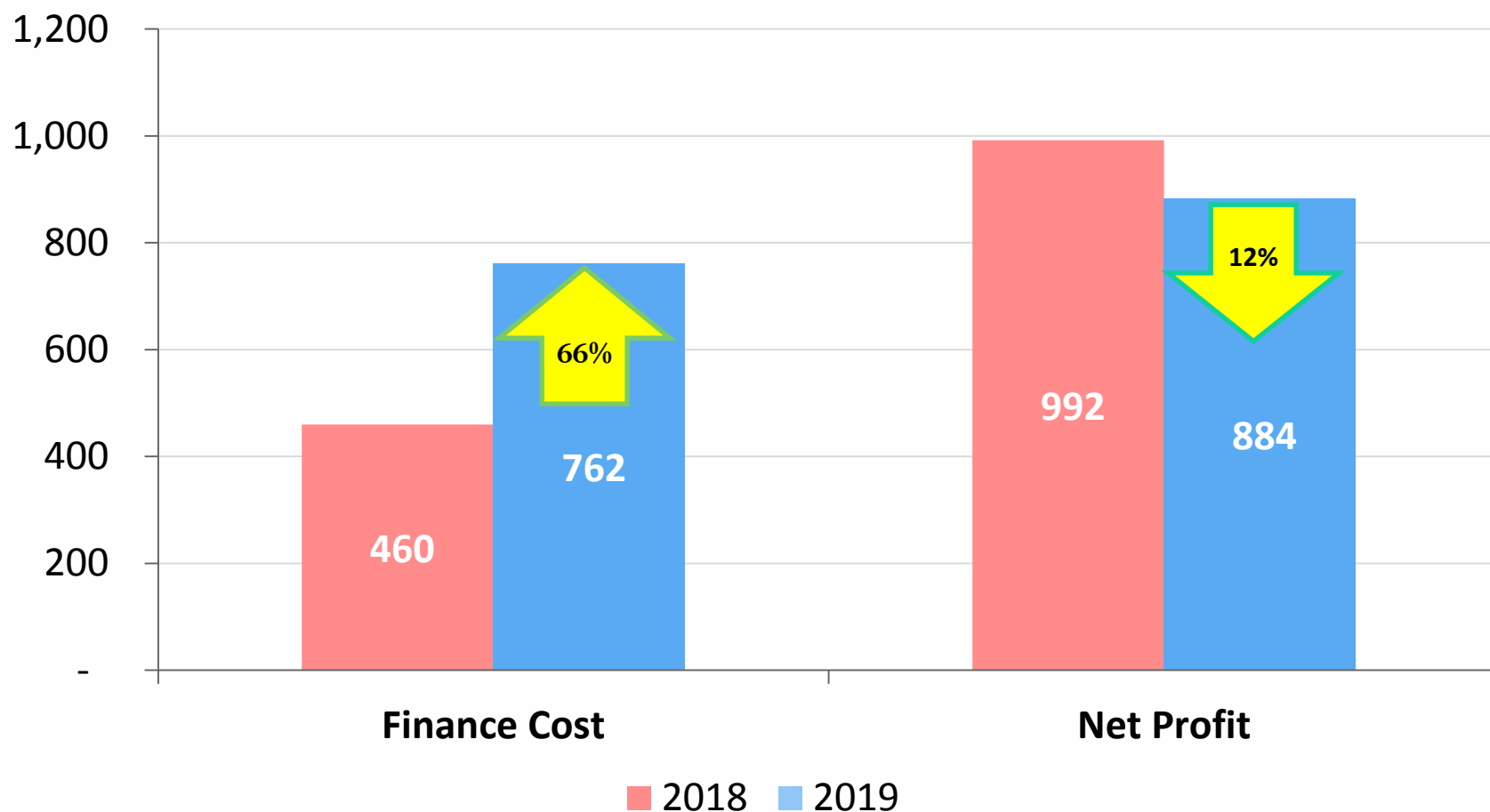
## Turnover & COGS (PKR - MLN)



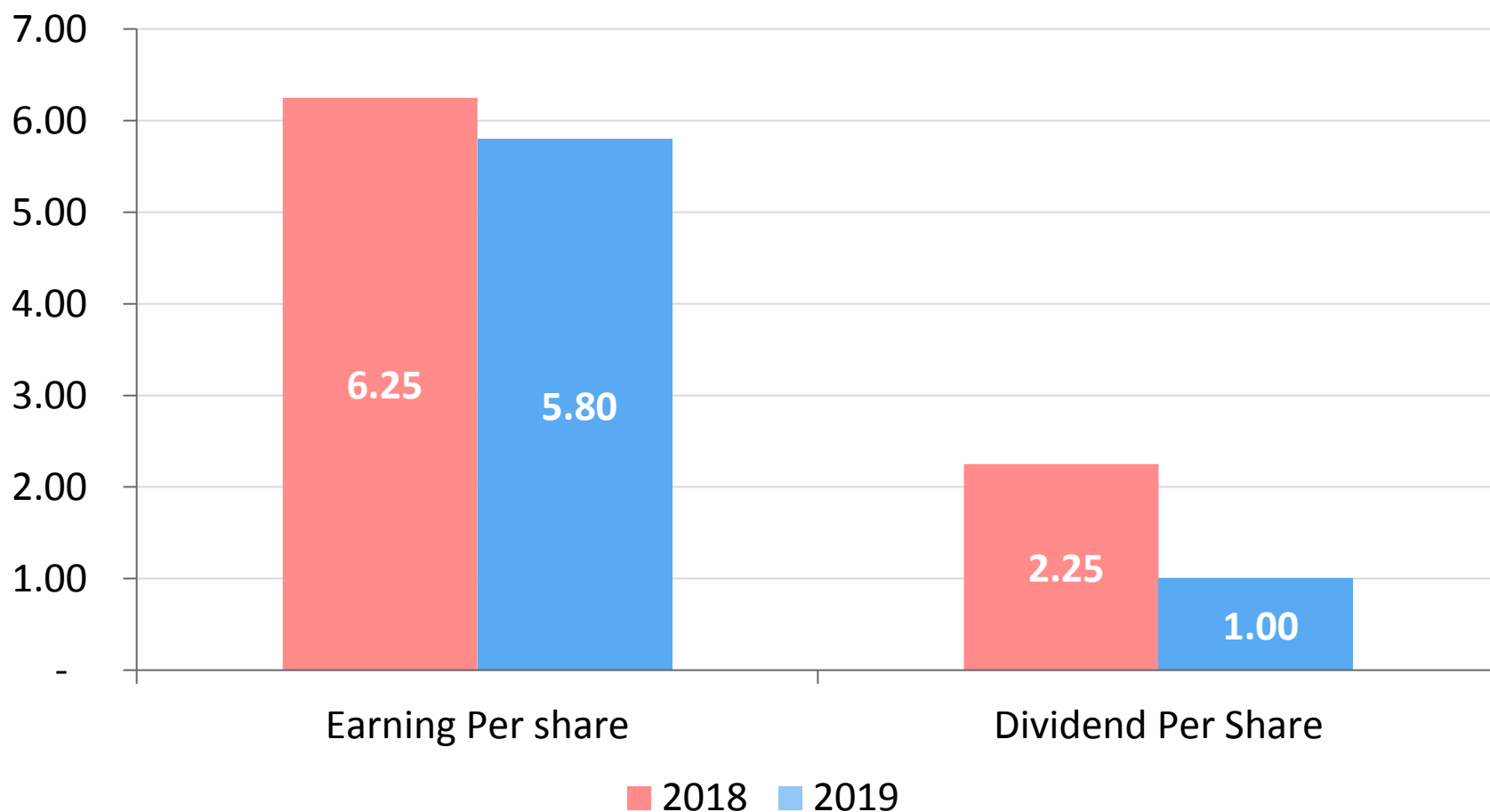
# Gross Profit and Operating Profit (PKR -MLN)



# Finance Cost and Net Profit (Rs.' MLN)



# Earnings and Dividend (Rs./Share)



# Distribution to Shareholders (Rs.'MLN)

Particulars	2019	2018
Ordinary Dividend		
Interim	-	220,528
Final	147,018	110,264
Total Ordinary Dividend	147,018	330,793
Preference Dividend	31,584	75,990
Total	178,602	406,783
Dividend Payout	20%	41%







## Future Outlook

# Future Outlook

- Prevailing Fiscal & Monetary measures have slowed down the economic growth.
- **Near term Outlook is Challenging.**
  - Market Size may stay Stagnant or Shrunk.
  - Energy cost to stay high – No system Gas is available till now.
  - Market has liquidity crunch for various reasons
- **Company has preparedness to face these challenges:**
  - Established reputation as reliable supplier of quality products.
  - Its products are considered Perfect Imports Substitution
  - Various Initiatives to reduce costs with efficiencies are in place.
  - Company is exploring export business and initial feed back is encouraging



## Q & A Session



# Corporate Briefing -2019

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THANKS

