

Century Paper & Board Mills Limited



Sustainability
for a better
tomorrow *



Corporate Briefing 2022

September 29, 2022 - Karachi

Corporate Briefing -2022



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LAKSON GROUP OF COMPANIES

(A Brief Introduction)

Lakson Group of Companies



**Lakson Group was founded by Mr. Hasan Ali Karabhai in 1954 as a Trading Concern.
Presently Group Portfolio Consists of:**

- Soaps & Detergents
- Toothpastes & Personal / Surface Care
- Internet Services & Software Development
- Cloud Computing & Call Centers
- **Paper & Paperboard Manufacturing**
- Printing & Packaging
- Publications & Media
- Food & Fast Food Restaurant Biz
- Agriculture (Drip Irrigation)
- Surgical Instruments Biz
- Insurance & Investments
- Travelling & Tour Operations

Lakson Group - Major Associated Companies



Lakson Group –Foreign Alliances



Colgate-Palmolive Inc.
USA
(Joint Venture)



McDonalds Corporation,
USA
(Franchise)



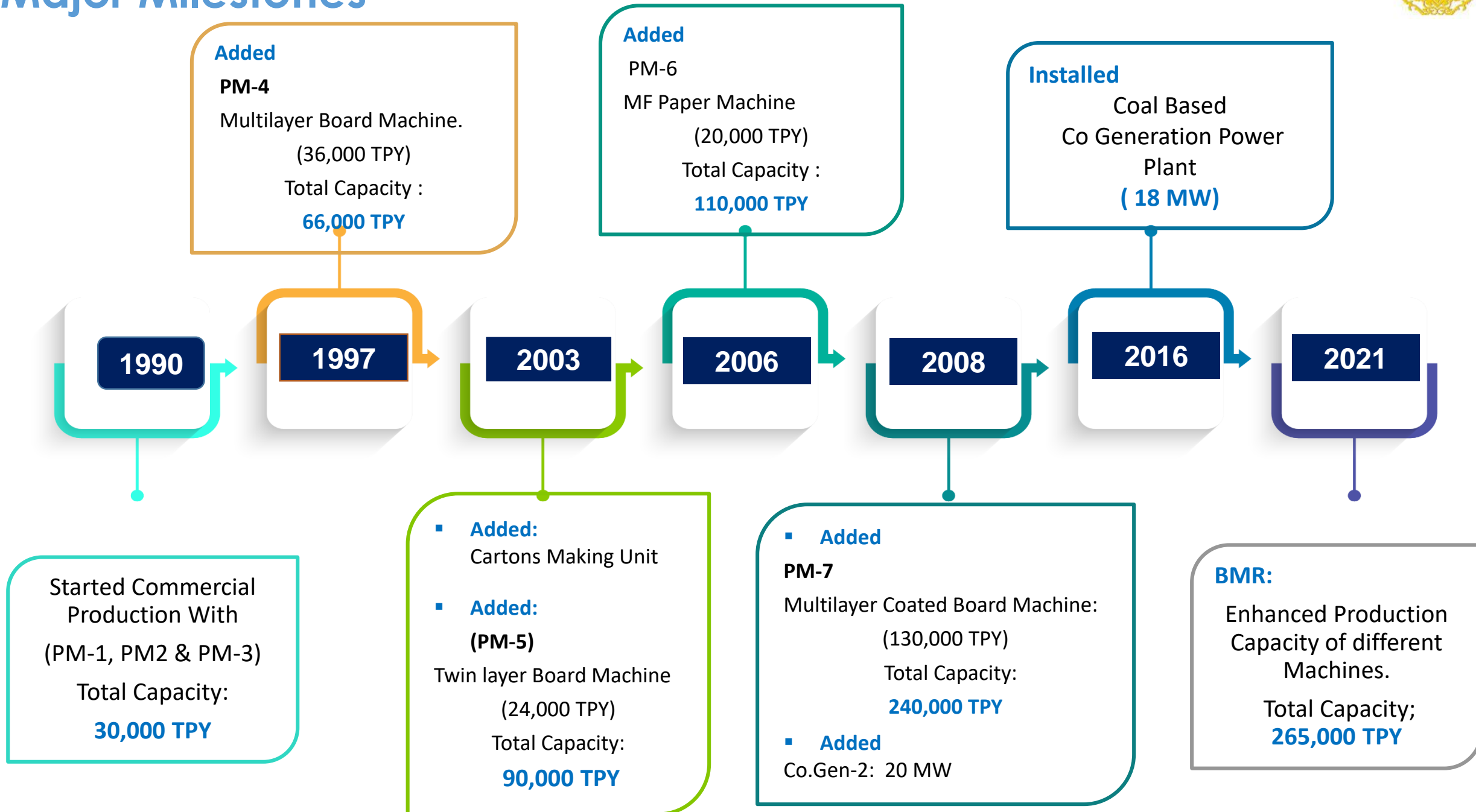
Ajinomoto-Co, Inc.
(Japan)
(Joint Venture)



Century Paper & Board Mills Limited

(A Lakson Group Company)

Major Milestones

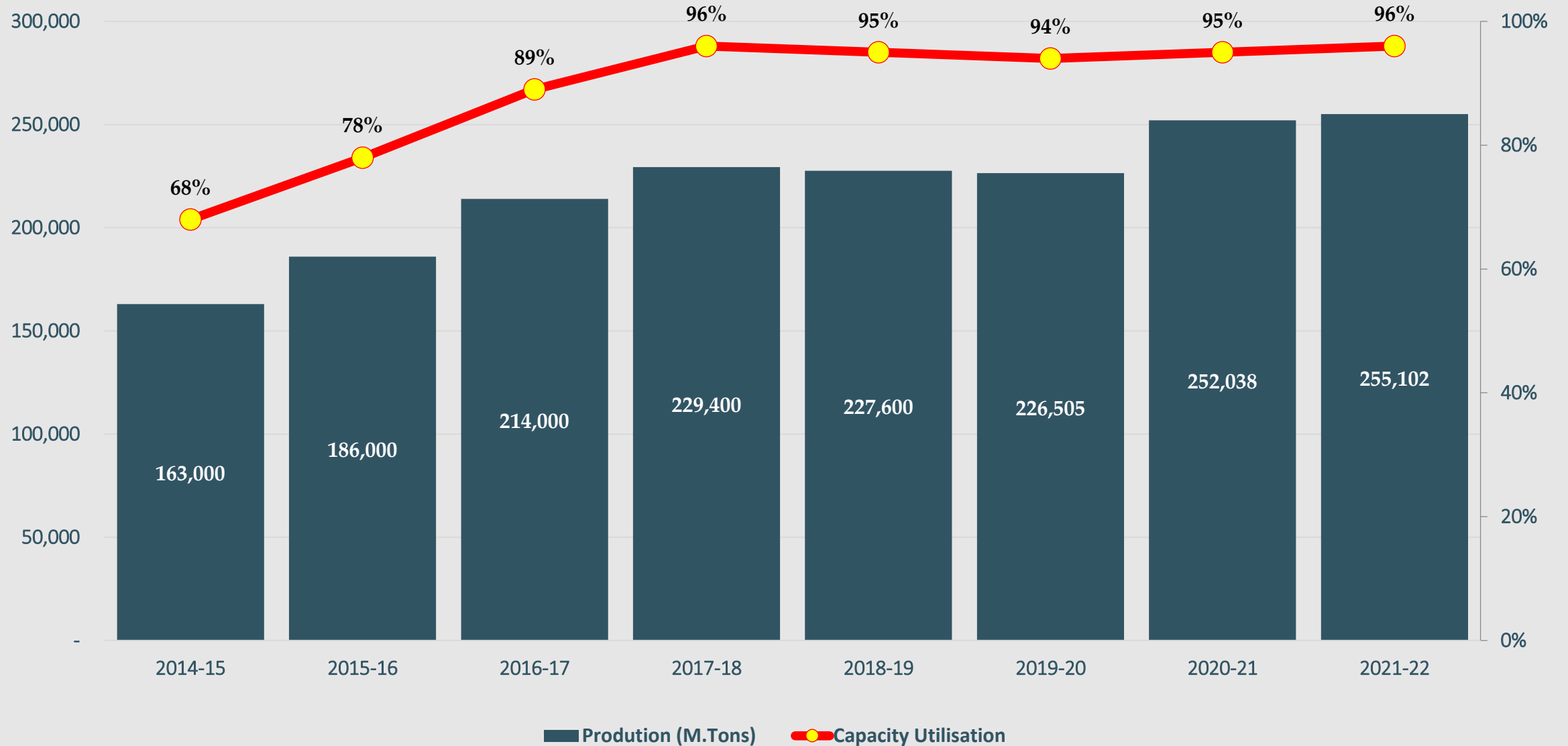




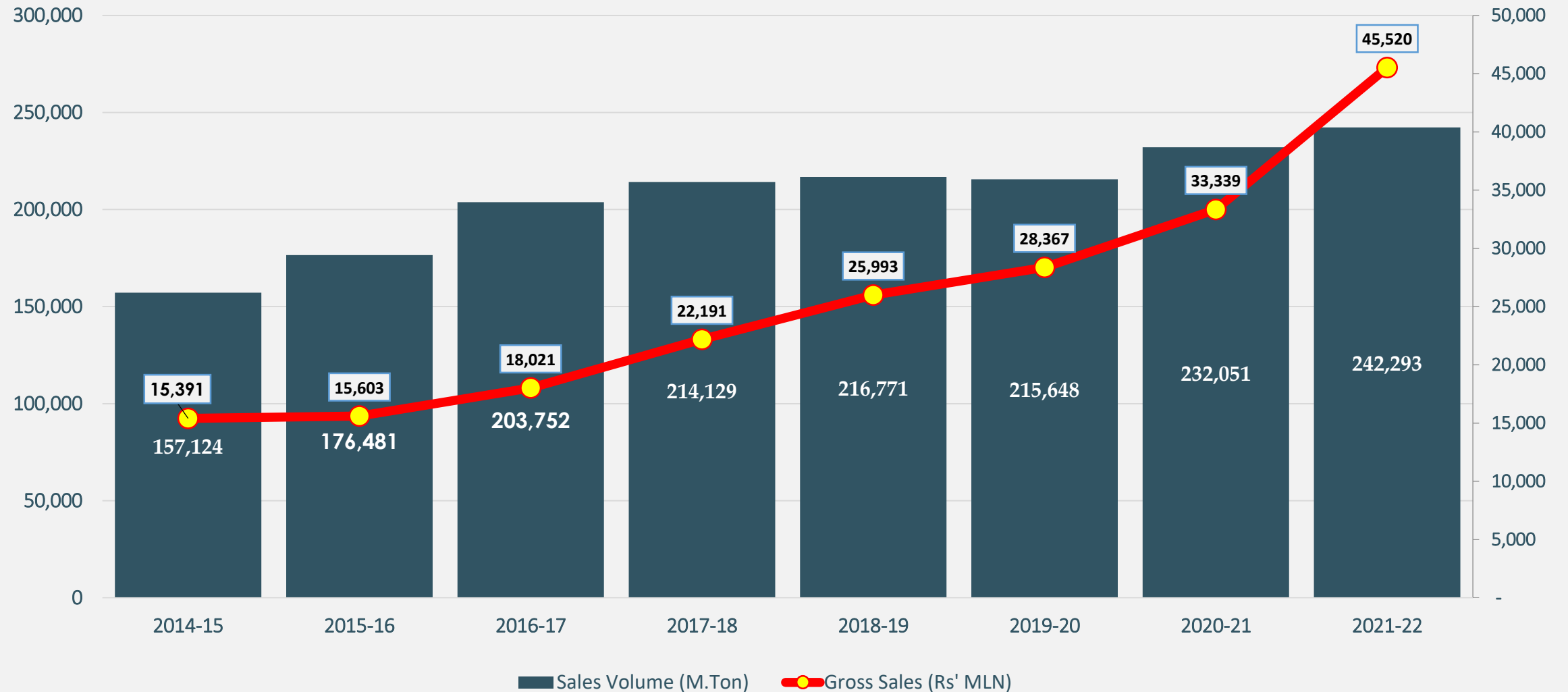
Historical Financial Performance

Century Paper & Board Mills Limited

Production (M. Tons)

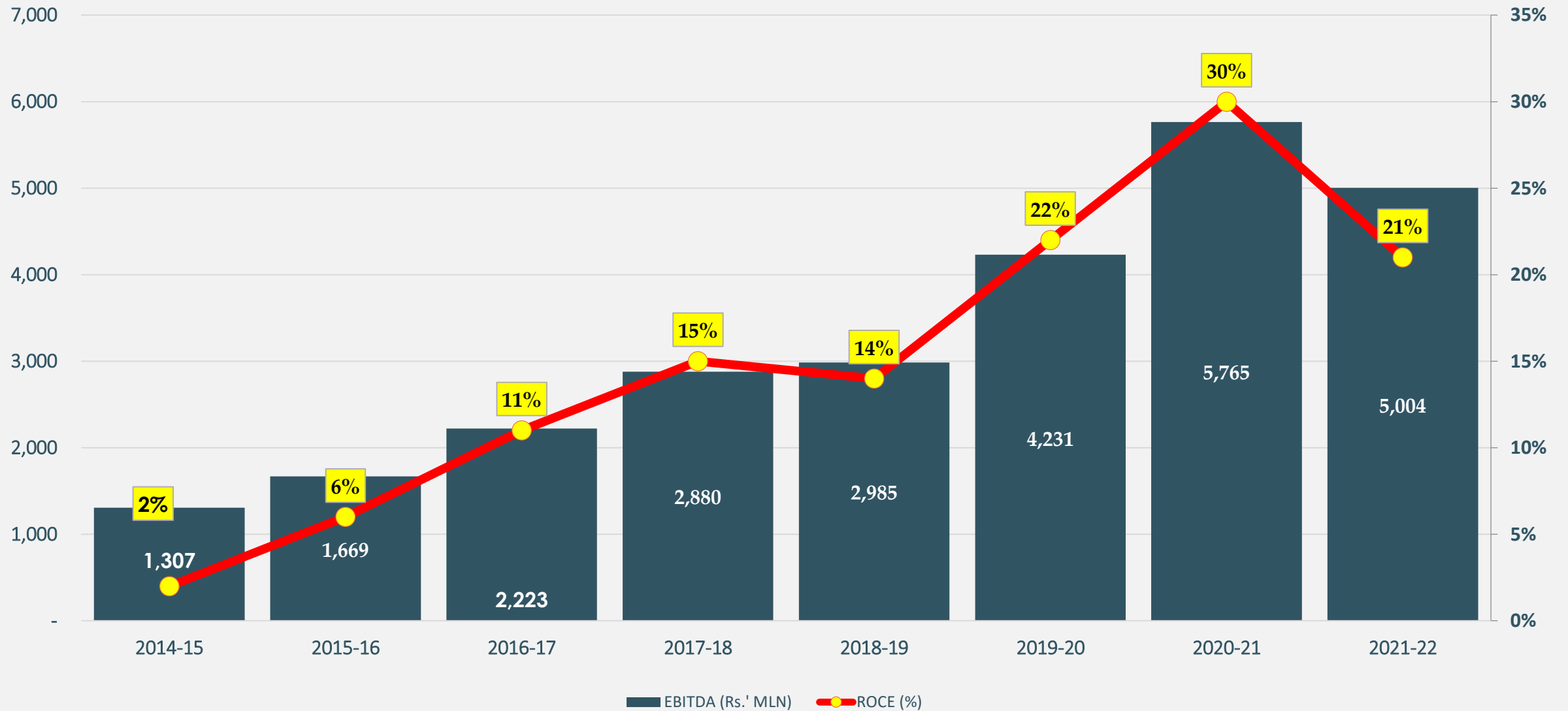


Sales Volumes (MT) & Gross Sales (PKR -Millions)





EBITDA (PKR -Millions) & ROCE (%)

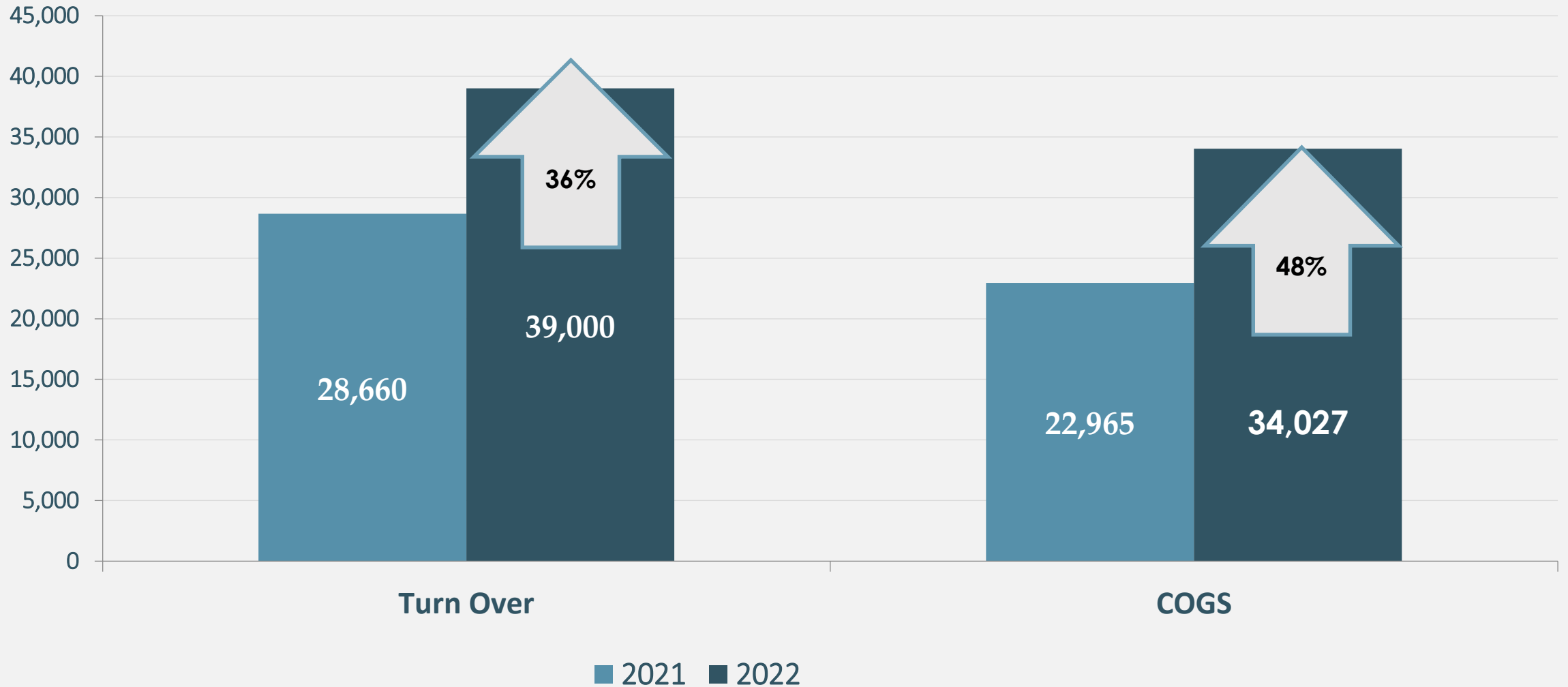




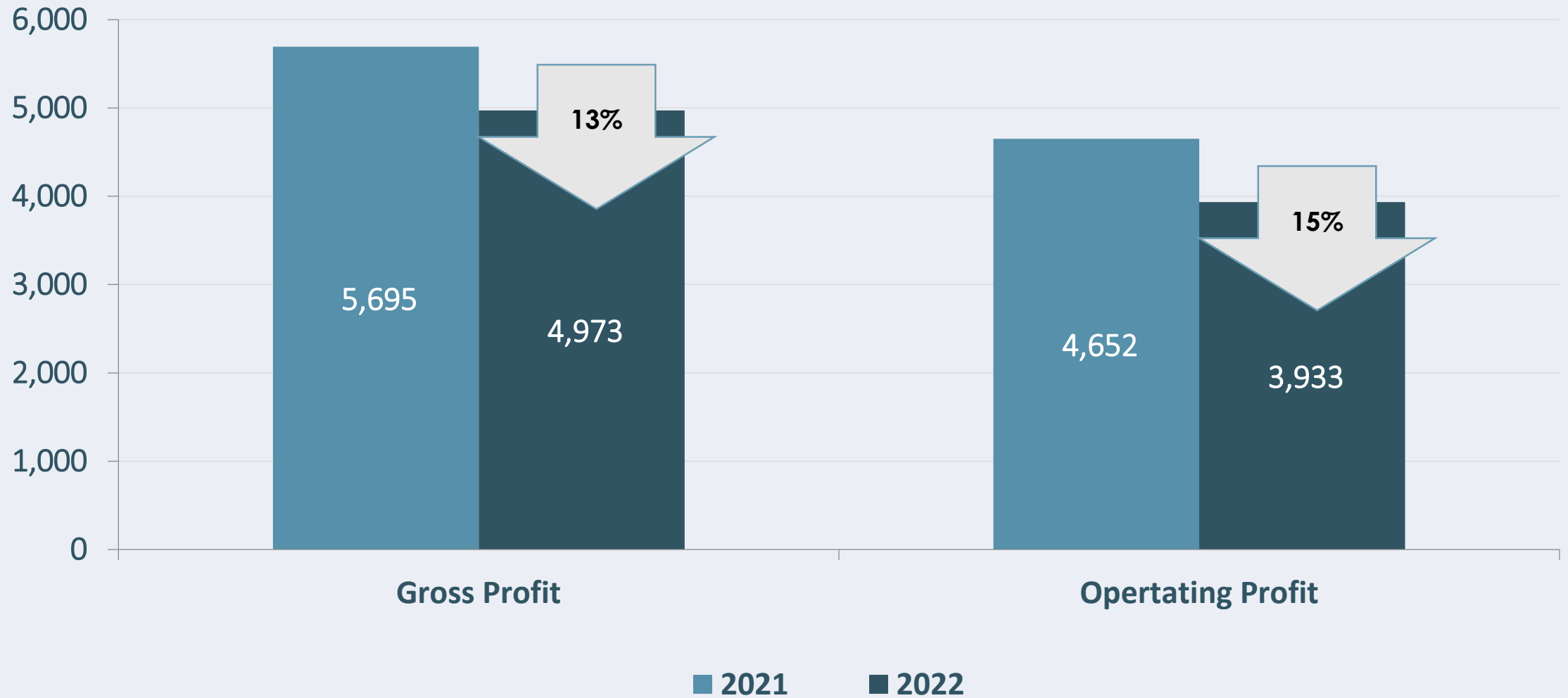
Financial Results (FY2022 vs FY2021)

Century Paper & Board Mills Limited

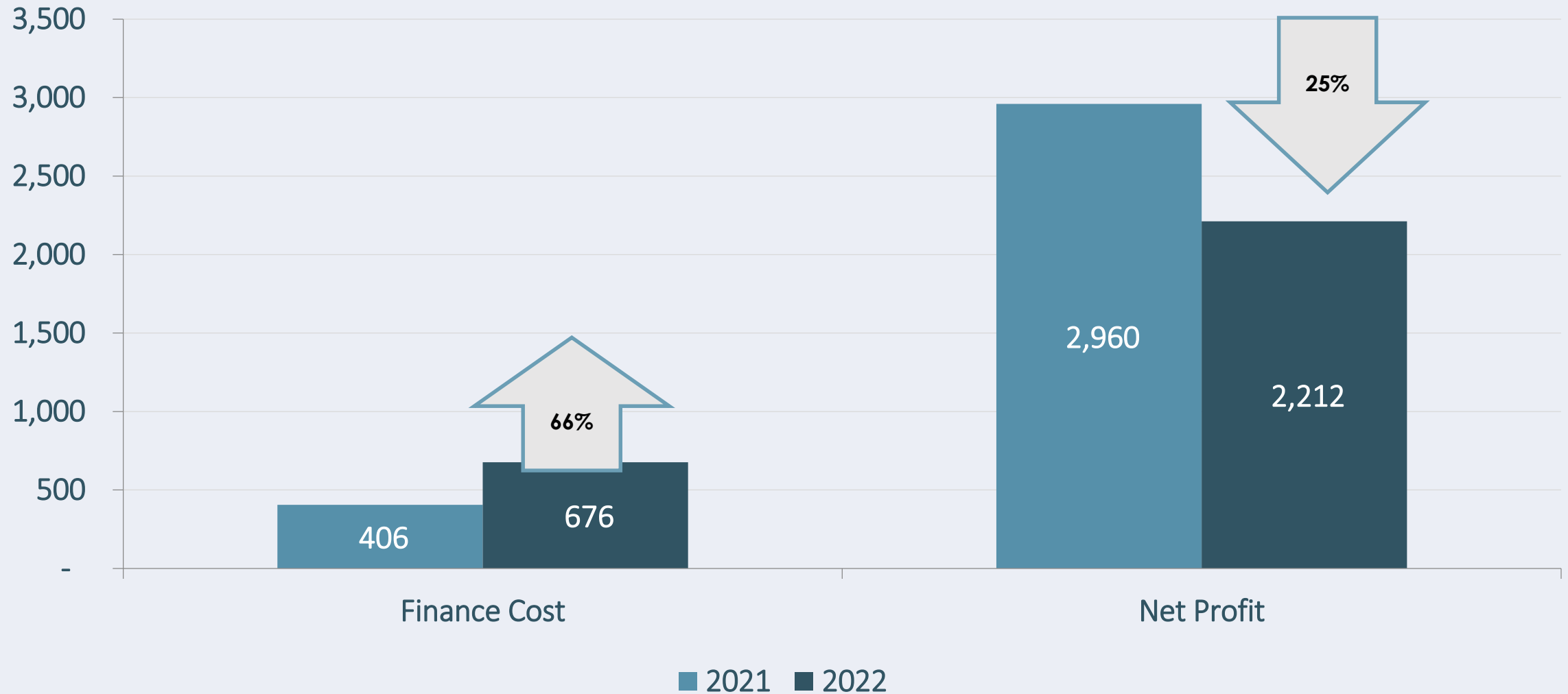
Turnover & COGS (PKR - MLN)



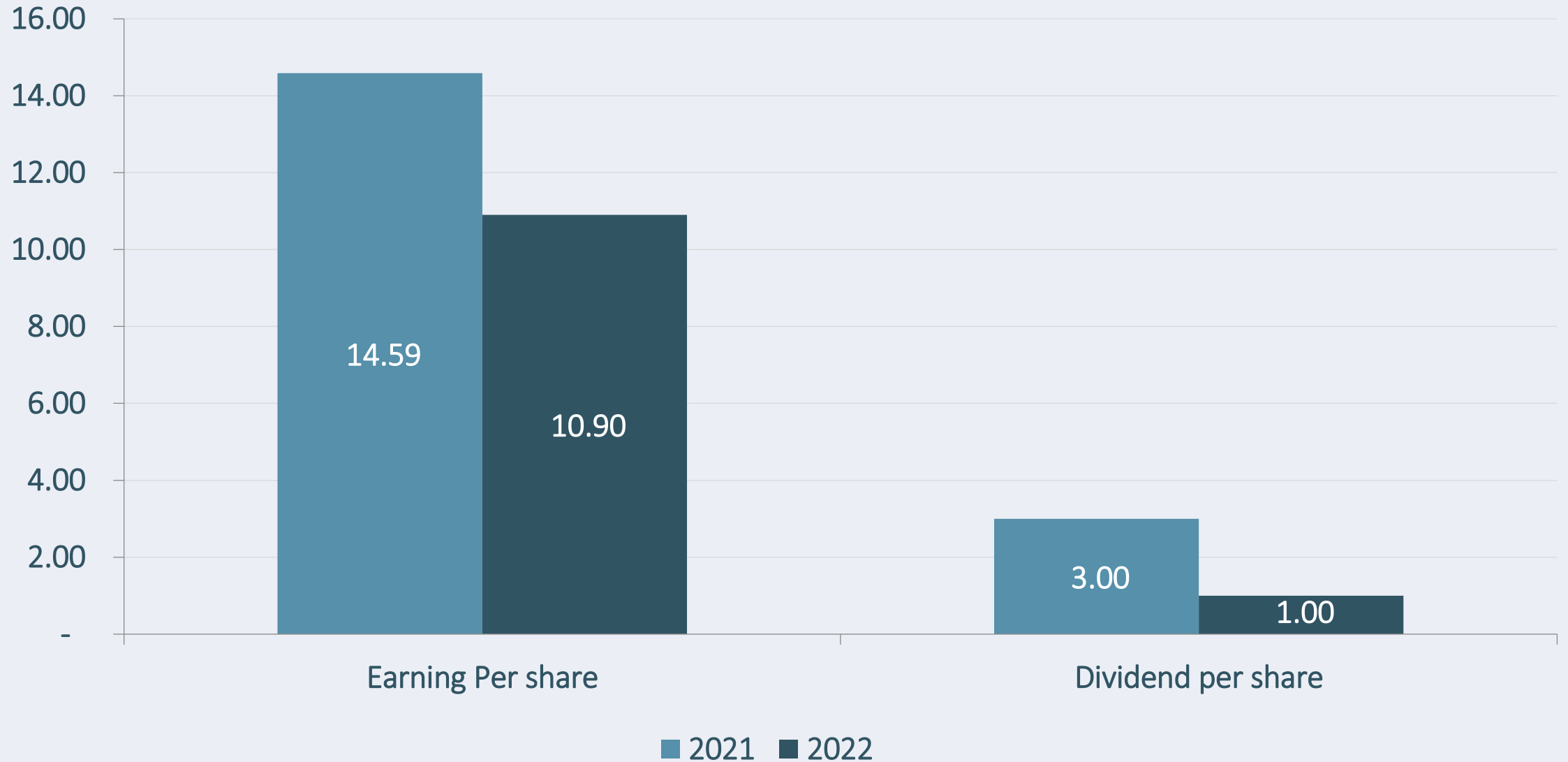
Gross Profit and Operating Profit (PKR -MLN)



Finance Cost and Net Profit (Rs.' MLN)



Earnings and Dividend (Rs./Share)



Distribution to Shareholders (Rs.'MLN)



Particulars	2020	2021	2022
Ordinary Dividend			
Cash	221	265	-
Stock	295	265	203
Total	515	530	203



Sustainability at Century

Sustainability at Century



Certifications:



Century Paper is certified for :

Quality Management System
(QMS)

ISO 9001:2015

(Since 1998)

Environmental Management
System (EMS),

ISO 14001:2015

(Since 2006)

Occupational, Health and
Safety Assessment Series
(OHSAS), **45001:2018**

(Since 2011)

Forest Steward Council (FSC)
Chain of Study certificate

(Since 2020)



Awards



**Certificate of Appreciation
for Energy 2022**

**Safety Excellence
Award 2021**

**Pulp & Paper Manufacturer of
the Year Award 2021**

**Environment
Excellence Award 2021**

**Corporate Social
Responsibility Award 2020**

**Environment
Excellence Award 2019**

**Environment
Excellence Award 2018**

**Best
Corporate Award 2010**

**Environment Excellence
Award 2022**

**Best Sustainable
Packing Award 2021**

**Corporate Social
Responsibility Award 2021**

**Environment
Excellence Award 2020**

**Corporate Social
Responsibility Award 2020**

**Safety Excellence
Award 2019**

**Safety Excellence
Award 2018**

**Environment
Excellence Award 2015**



**Top Companies
Award 2020**



**Fastmarkets
RISI**

**ELEVENTH ANNUAL
PPI Awards**

March 10, 2020 Sheraton Lisboa Resort & Spa, Portugal

Water Efficiency Award

[ABOUT](#)

FINALISTS

- Century Paper and Board Mills – Water for Nation
- Domtar – Proof Every Drop Counts
- JK Paper Limited – Water Efficiency
- Smurfit Kappa Group – Investing in Water Treatment: Driving Water Efficiency



Future Certifications



Lab
Management
System

ISO 17025

Food Safety

ISO 22001

Energy
Management

ISO 50001

Social
Responsibility

SA 8000

Water
Stewardship

AWS

Business Ethics

ISO 37001



CAPACITY BREAK UP & MARKET SHARE

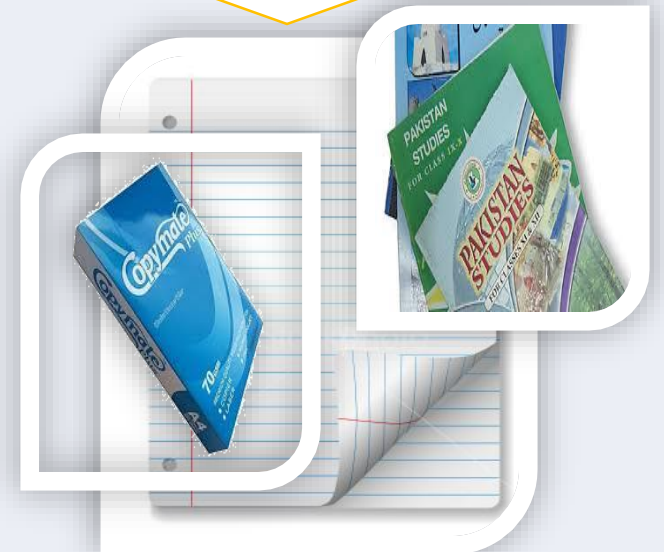
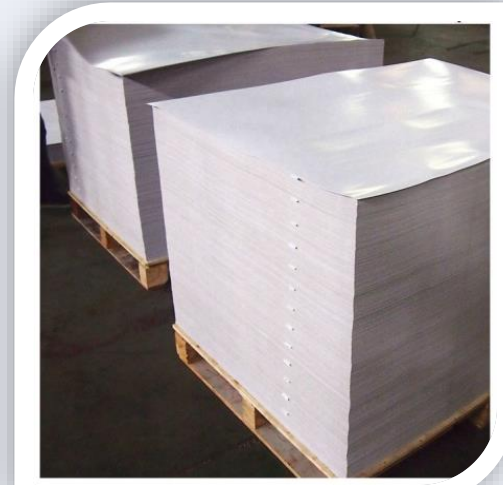
Container Board



Coated Packaging Boards

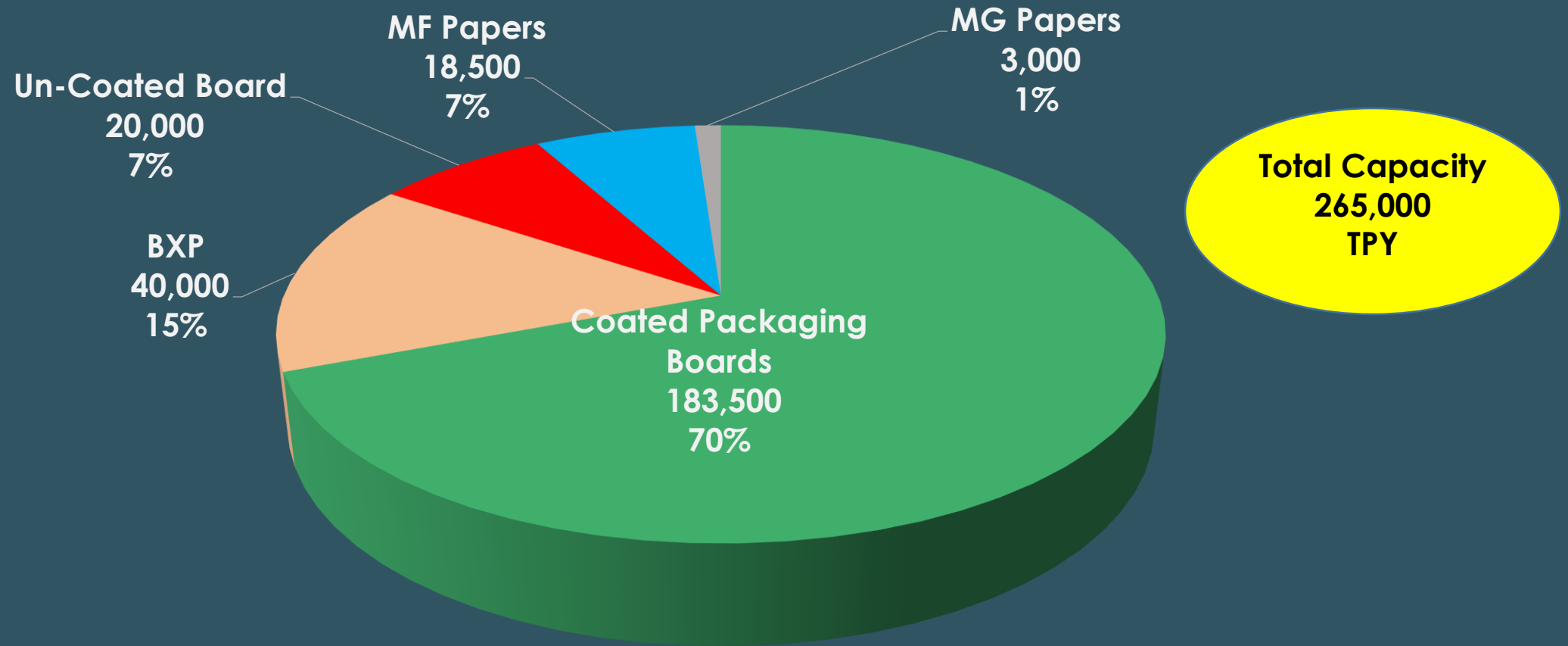


Papers



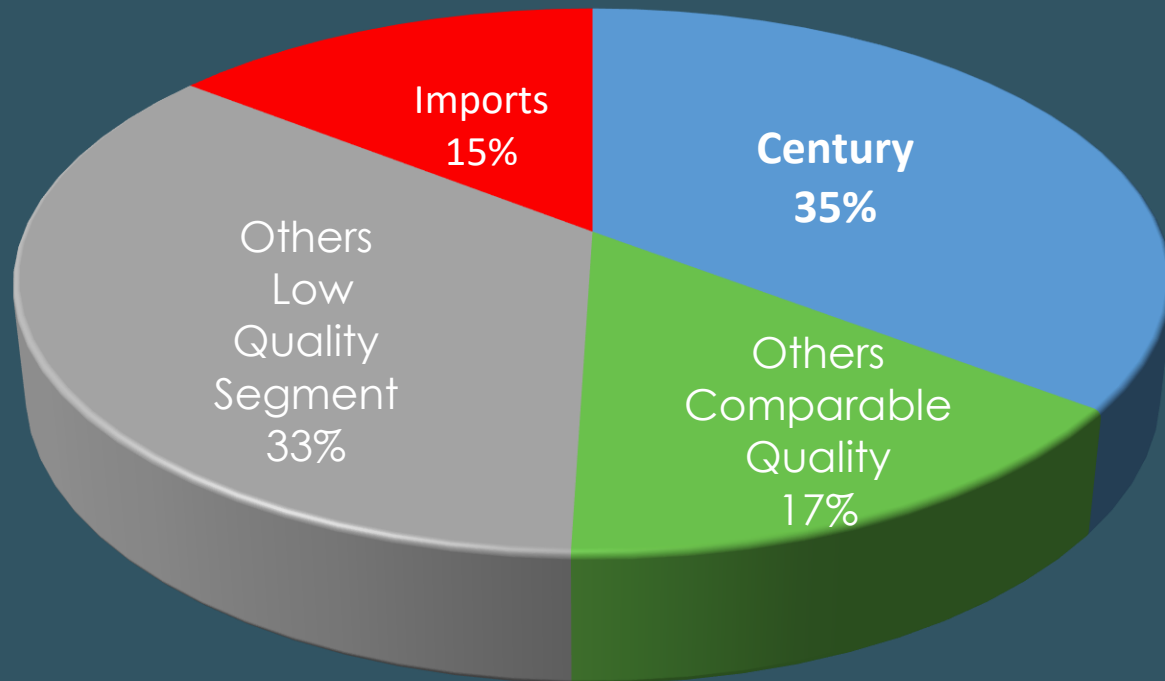
CURRENT INSTALLED CAPACITY

(Product Category Wise Break Up – TPY)

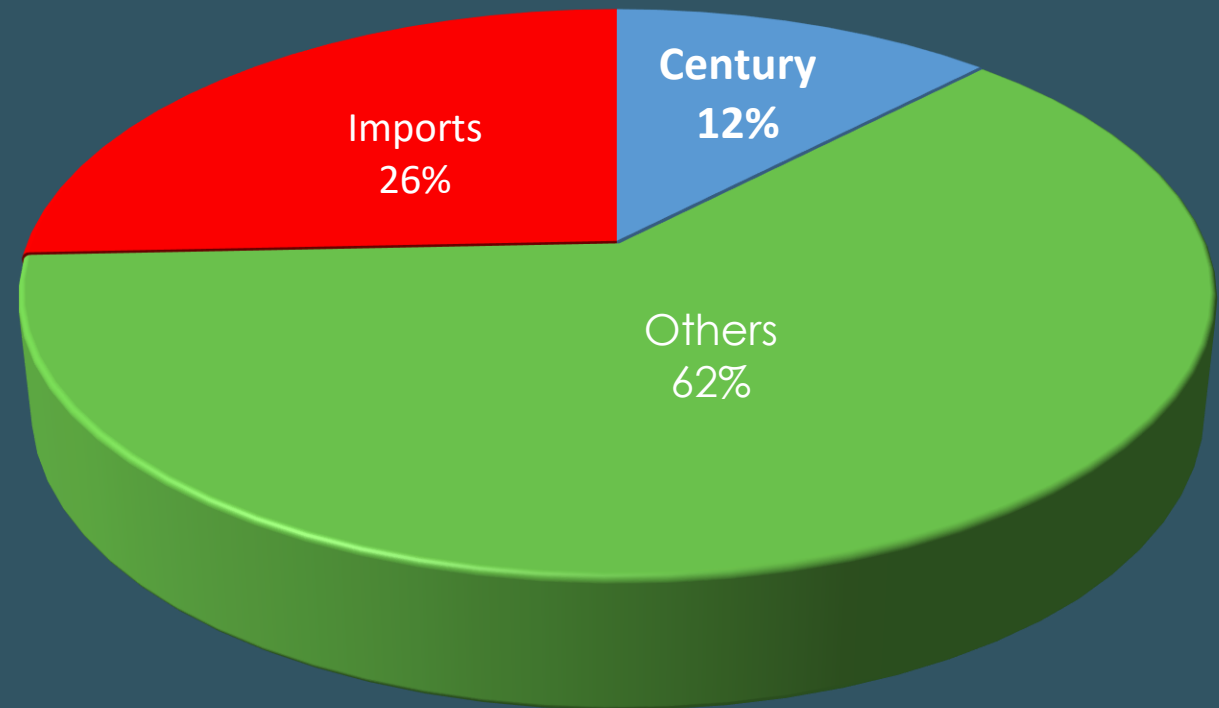


Current announced Capacity: 265,000 TPY.
Expected to increase by around 10 % within this years on completion of BMR Projects.
(Expected increase is Mainly for Coated packaging Boards)

Century – Market Share



Coated Packaging Board



Overall

Century - Major Customers / Regular End Users:





Future Outlook

Future Outlook



- **Current Total Paper & Paperboard (P&B) Products Consumption is close to 2 Million TPY.**
- **It remained around 1.7 – 1.8 Million Tons for couple of years prior to Last Year.**
 - Firstly due to the economic slowdown
 - Later due to the Covid-19 impact
- **Currently consumption level is back to Normal levels.**
- **Coated Packaging Boards Growth is encouraging due to the following factors:**
 - Changing lifestyle and health consciousness is leading to increased use of Packaging Boards.
 - Packaging Boards Demand is growing at a better pace than overall growth in P&B products.
 - It is expected to grow even better in the coming years.
- **Challenges:**
 - Higher International Commodity prices,
 - Energy Cost
 - PKR/\$ Parity,
 - Cost of Capital
 - Local inflation

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Q & A Session



Thank You